

It is all about Perception



Mr. Sumit Tripathi ,VP-Operations, BNP Paribas was welcomed by Prof. PRS Sarma, PGP Chairman, IIM experience in banking and IT Industry. He interacted with the students of IIM Raipur for a while and groomed them for the challenges of corporate world.

“No theory works in real world, it’s all about perception”, said Mr. Tripathi and emphasized on the importance of out of box thinking in today’s corporate world. He shared his experience of banking industry and familiarize students with the financial jargons of the banking industry. He further gave various examples for better understanding of students. He also drew line between retail banking and corporate banking. Some of financial regulations by the Indian government were also discussed.

Mr.Tripathi then moved to cultural aspects of global business. He shared his experiences about his visit to Europe and further elaborated about various cultural differences present in different parts of the world and how important it is for global business personnel to adjust with all of them. He concluded his speech with “Any good product that is to be delivered, it doesn’t take much time to reach the market”. The students raised various pertinent questions and after that Prof. PRS Sarma thanked him for sparing his precious time for the students.