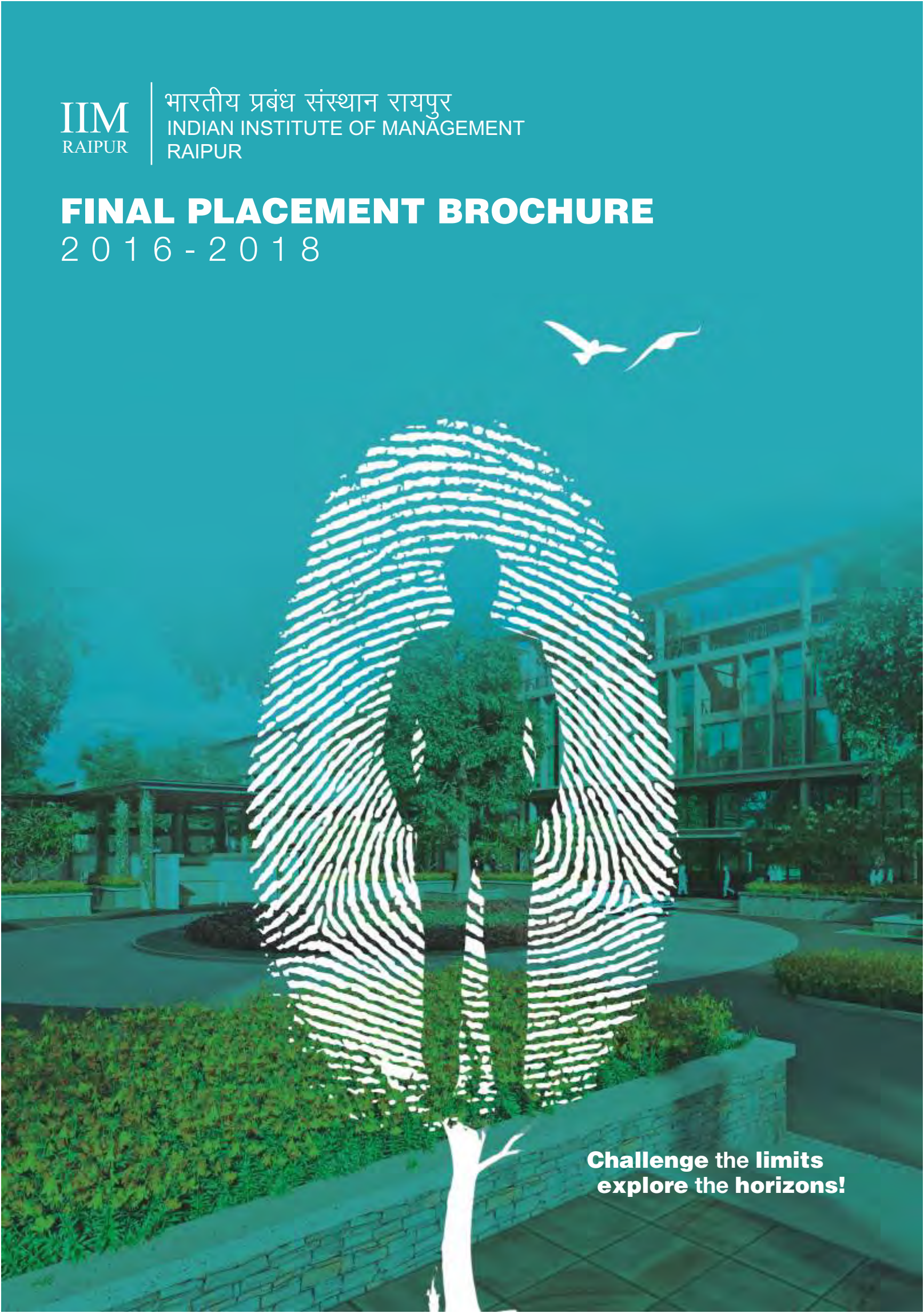


IIM  
RAIPUR

भारतीय प्रबंध संस्थान रायपुर  
INDIAN INSTITUTE OF MANAGEMENT  
RAIPUR

# FINAL PLACEMENT BROCHURE

2016 - 2018



**Challenge the limits  
explore the horizons!**





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## Director's Message

Dear Recruiter,

Indian Institute of Management Raipur has successfully completed seven years of academic excellence. I would like to extend my sincere gratitude to all our corporate partners and stakeholders for providing their valuable support. We look forward to strengthening this association and engage with our corporate partners at multiple levels. The alumni of IIM Raipur have proven their mettle and earned respectable positions in various other industries.

It is our constant endeavour to ensure that our alumni receive every kind of support both in terms of academics as well as research to encourage them in their overall career development. This two way dialogue also ensures that they play a crucial role in guiding the current batches.

We at IIM Raipur are dedicated towards the holistic development of the budding managers. The academic curriculum is revised from time to time based on the latest trends to ensure that our students are industry ready. Our focus has constantly been to ensure that the students get a mix of both, strong fundamentals and corporate exposure through dedicated sessions with eminent personalities from diverse sectors.

For today's organizations, the need of the hour is responsible managers who are capable of taking sensible decisions that result in positive long term implications for the firm, the industry and the society. Hence our approach has been designed in a way that emphasizes on enhancing the ethical sense and value systems in our students along with the necessary core business concepts which in turn will lead to the development of effective leadership skills.

I take great pleasure in introducing the seventh batch of our flagship PGP programme. The multifarious profiles have been selected from diverse backgrounds. The academic rigor, multitude of activities and extensive industry interface has endowed the students with essential business acumen, decision making skills and necessary aptitude. I believe that the diversity and the credentials of the batch would be a perfect fit for various organizational needs.

I invite you & your esteemed organization to visit our campus, interact with the students and the faculty and be a part of the campus engagement process.

**Prof. Bharat Bhasker**

Director

Indian Institute of Management Raipur, India



## Corporate Relations Chairman's Message

Dear Recruiter,

My sincere thanks to all our corporate partners who have been recruiting the country's best young brains for future corporate. It is a matter of great honour and privilege to address you as our potential recruiter. It is with immense pleasure that I present to you the seventh batch of Post Graduate Programme at IIM Raipur. The batch represents an enthusiastic and committed group of mature managers ready to lead industry. The students of this batch have been mustered from diverse backgrounds resulting in a proverbial melting pot. The vibrant culture at IIM Raipur is a key to holistic education of students. The program is designed to create an intellectually stimulating environment and prepare the students for management roles that will have them handle complex business situations.

The programme structure and pedagogy with Case analyses, live projects and corporate competitions acclimatizes the students with the best of management education and practical experience. Such exposure equips them with leadership skills while making them an effective team player.

The guest lectures, corporate talk series and various confluences have been ensuring a dynamic interface between our campus and the corporate world. The lectures delivered by various CEOs, industry stalwarts and other prominent executives help our students not only think like a manager, but also as a leader of an organization.

This constant blend of academic excellence and industry interface helps the students hone their skills which have proven to be an asset to the organization they become a part of and I recommend them enthusiastically for your consideration.

I invite you & your esteemed organization to participate in the placement process of IIM Raipur. The brochure provides a detailed description with all pertinent information for your participation. We look forward towards building a sustainable relationship with your esteemed organization and achieving your recruitment objectives.

Welcome to IIM Raipur!

**Prof. Satyasiba Das**

Chairman (Placement & Corporate Relations)

Indian Institute of Management Raipur, India



# IIM Raipur - The Institute

We at IIM Raipur, are committed to prepare students for the challenging economic landscape and create post-graduates who will enrich your business.

We strongly believe in nurturing, training and developing the young budding managers and contribute ethically to the growth of the nation. The institute has endeavoured to march steadily towards its goal by promoting excellence in academics, research, executive education and international relations.

The strength of IIM Raipur lies in its faculty quality and students and its innovative approach to research and teaching. The scholastic and research environment has been instrumental in attracting the most competent, qualified and experienced faculty as well as equipping students with strong leadership and problem solving skills, as well as creativity and independence.

International academic collaboration and student exchange is a key aspect of our academic strategy. International Student Exchange offers the opportunity to study in another country for one academic term or semester and gain cross-cultural experience

Our distinctive approach is built on foundational departments integrated with strategic cross - disciplinary initiatives and rich curricular experience. We offer an environment that requires teamwork and encourages risk - taking among colleagues who are as supportive as they are ambitious. Company specific events, Industry focused networking events and real time challenge of strategic importance makes IIM Raipur a great place to recruit. Our students are highly motivated and come from diverse and well competent backgrounds. Our pedagogy helps in developing students who can respond and adapt quickly. Our aim is to build a workforce which will not only assist you, but effectively contribute to business growth and productivity.



## MISSION

To become a world class institute with global outlook embedded with regional and national focus. An institute which will produce leaders who will serve the society as a whole and uplift all sections of society and help create a nation with strong economy and prosperity.

## VISION

The Indian Institute of Management (IIM) Raipur has been set up by the Government of India in 2010. Within a short period of seven years, the Institute has successfully started Post Graduate Programmes, Fellow (Doctoral) Programmes and Executive Education. Today the Institute is known for its academic excellence, high quality research, executive education and strong corporate & international linkages.

The Institute has set its vision to become:

- A world class institute with global outlook embedded with regional and national focus.
- An institute par excellence, which will be known for its outstanding value based quality education, high quality research, executive education, consultancy and strong corporate as well as international linkages.
- A B-School, which will serve the society, the state and the nation to achieve economic growth and prosperity.
- We believe in preparing ethical leaders who are not only committed to business, commerce and industry but are also socially conscious of their contribution to nation building and the reputation of the Institute. From day one, we have set our standards high to achieve our vision. We focus on designing practice oriented learning and a contemporary industry-focused curriculum. We encourage contemporary research concentrating on regional, national and global issues for the growth and development of the state and the nation.



# NAYA RAIPUR - A New Age Town



## Key Highlights

- Accessed by a six-lane expressway, equipped with modern mass transit system coupled with a city wide pedestrian corridor linking all major urban activities
- Lively and vibrant in character with shopping malls, multiplexes, food courts, restaurants and other intensive urban activities and recreational areas.
- An intelligent and smart city with full use of information and communication technology.

On November 1, 2000, Chhattisgarh—the 26th state of the Union of India—came into existence after the division of Madhya Pradesh. Seeing the plight, neglect and slow development of the region, former Prime Minister Atal Bihari Vajpayee decided to create the new state of Chhattisgarh. On its first Foundation day, all that Chhattisgarh had were unexplored reserves, an undermined local population, a few dams and insurgency concerns. The birth of Chhattisgarh made the impression that another backward, underdeveloped and gloomy region would now get recognition on the map of India. In the last 14 years of its existence the state has been able to create a sound economy based on an agricultural sector which has shown impressive growth as well as industrial production driven by thermal power plants. Chhattisgarh has been consistently ranked among top 3 investment destinations in the country since 2006. The state of Chhattisgarh has a robust economy which has witnessed a

double digit growth for close to eight years since 2006.

Among the many successful policies and development projects, one of the most ambitious ventures by the state government is Naya Raipur, Chhattisgarh's new capital city, which was recognized as world's first ever integrated township in January 2017.

It caters to the need of the various industrial areas nearby like Bhilai, Bilaspur, Urla, Sirgitti and Bhanpuri which made the state one of the leading producers of steel, iron, aluminium, cement, engineering products, minerals, handloom and blended yarns of the country.

It is due to these efforts that the state has made great strides in industrial production and is punching much above its weight when it comes to contribution to the national economy







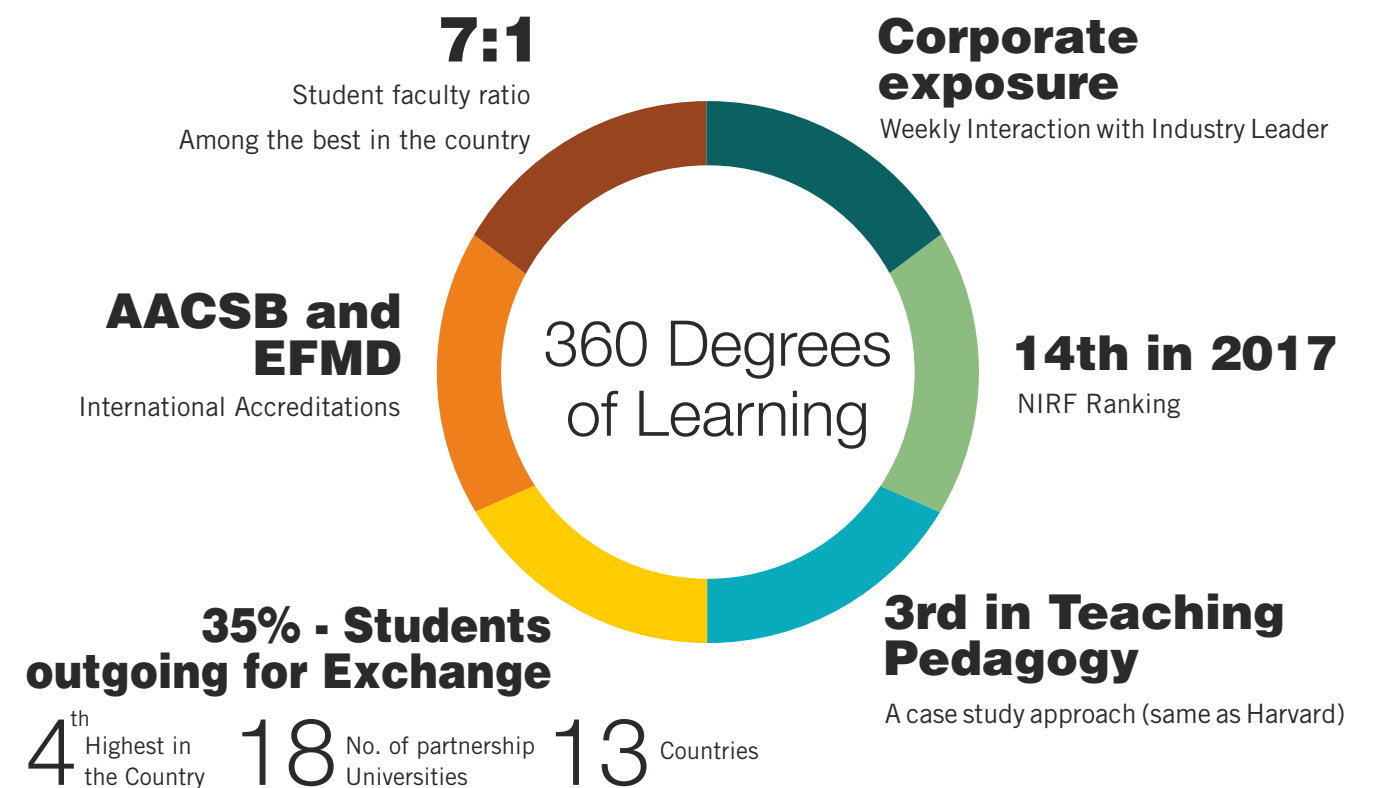
# UPCOMING CAMPUS

New Beginnings,  
Endless Possibilities.

The institute which is currently operating from Government Engineering College campus at Sejbahar, has its proposed campus spread across 200 acres of land. The institute aims to complete the construction by 2018. The state of the art campus planned at Naya Raipur will be a blend of modernity and cultural heritage of Chhattisgarh. The campus will depict modern architecture and assimilate the culture and traditions of Chhattisgarh. It will facilitate the institute's vision to be a world class institute that has global outlook embedded with regional and national focus.



## THE EDGE





# A DEGREE OF DIFFERENCE



## Doctoral Programmes

Fellow Programme in Management (FPM)

Executive Fellow Programme in Management (EFPM)

## Post-Graduate Programmes

Post-Graduate Programme in Management (PGP)

Post-Graduate Programme in Management for Working Executives (PGPWE)

## Executive Education

Management Development Programme (In Company)

Advanced Management Programme

## The objectives of the two year Postgraduate Programme are

- To understand the socio-economic, technological, ecological and political environment of India and the world

- To hone the problem solving skills, increase the affinity to innovation and inculcate the passion for creativity
- To develop global mindset to meet the challenges of international market and to work in a cross-cultural environment
- To develop a sense of social purpose for managerial decision-making and to develop leadership capabilities without compromising on ethical values

IIM Raipur's pedagogy continuously strives to impart students with practical knowledge by introducing them to solve more than 350 cases and a multitude of simulations over a period of 6 trimesters. The cases and simulations are carefully chosen from esteemed sources like Harvard Business Publication, Richard-Ivey etc. In addition to the Case-method, IIM Raipur constantly invites Industry experts to share real-time perspectives. All this when coupled with the strong theoretical knowledge, provides students a Global perspective and an ability to address a wide array of challenges. The pedagogy thus developed attracts students from various backgrounds like Arts, Commerce, Engineering, Humanities and Sciences, Medicine and Pharmacy.



# POST-GRADUATE PROGRAMME IN MANAGEMENT

The Post-Graduate Programme in Management is the flagship programme of IIM Raipur. The PGP is aimed at providing an overall development of the students and grooming them as future business leaders who can successfully face the challenge of global competition and dynamic market scenario.

The pedagogy aside, the institute places significant importance on the Student-led initiatives. With 10 clubs operating currently and 3 more in the process, every aspect of business environment is catered to by these clubs. Students also actively participate in Short-term projects with local firms and Multinationals. Students also collaborate and compete in various national and global competitions hosted by academia and corporate fraternity. Our achievements at RBI Policy Challenge, TATA Crucible,

Deloitte Maverick, DCB, Yes Bank, Rotman School of Management, IIM A, B, C etc. serve as a testimony of the same.

The programme has become the foremost choice of candidates with considerable work experience and aspiring for a management programme that can imbibe global skill-set and vision. The Seventh Batch of PGP has joined this year. The seventh batch of PGP 2016-2018, after completing their Summer Internships of eight weeks in diverse domains, chose their areas of specialization from a comprehensive list of 100 electives from all functional areas. IIM Raipur also boasts of a healthy International student exchange programme where students get a more comprehensive global outlook.



# COMPREHENSIVE CURRICULUM

The PGP extends over a period of two years, involving six trimesters along with a summer internship at a prestigious organization. The programme is carefully designed keeping in mind the changing needs of the global business scenario.

During the first year, students are exposed to basic concepts in the areas of Marketing, Finance, Quantitative Methods, Operations, Behavioural Sciences and Strategy through the core courses. These lay the foundations for all the functional areas of management and help the students develop an intricate understanding of the different facets involved.

In the second year, students choose from a range of electives to concentrate on functional areas of their interest. The areas offered at present are Finance, Operations, Marketing, Human Resources, Strategy and General Management.

A lot of emphasis during the PGP is laid on industry based and research projects. The students, over the period of two years are expected to conduct research on various aspects of management and subject it to the scrutiny and evaluation of the faculty. This is aimed at increasing the levels of comprehension the students possess in the respective topics.

PGP-Year I		
Term I	Term II	Term III
Financial Accounting and Decision Making	Financial Management-I	Financial Management-II
Marketing Management-I	Marketing Management-II	Strategy Management-I
Operations Management-I	Cost Accounting and Decision Making	Operations Management-II
Organizational Behaviour-I	Organizational Behaviour-II	Human Resource Management
Micro Economics	Macro Economics	Business Environment
Quantitative Methods-I	Quantitative Methods-II	Research Methodology
Legal Aspects of Business	Management Information Systems	Business Ethics and Corporate Social Responsibility
Business Communication-I	Business Communication-II	Business Communication-III

PGP-Year II		
Term IV	Term V	Term VI
Strategic Management - II	Elective - VI	Elective - XII
Elective - I	Elective - VII	Elective - XIII
Elective - II	Elective - VIII	Elective - XIV
Elective - III	Elective - IX	Elective - XV
Elective -IV	Elective - X	Elective - XVI
Elective - V	Elective - XI	Elective - XVII

# CHART YOUR COURSE

### Finance

- Business Analysis and Valuation
- Security Analysis and Portfolio Management
- Banking Management
- International Finance and Forex management
- Financial Derivatives
- Financial Risk Management
- Investment Banking
- Mergers and Acquisitions
- Project Appraisal Finance
- Financial Analytics
- Fixed Income Securities
- Behavioural Finance
- Insurance Management

### IT and Operations

- Business Analytics Using Data Mining
- Digital Strategies in Business using social networks analytics
- Project Management
- Service Operations
- Supply Chain Management
- Supply Chain Modelling and Analytics Advanced Production and Inventory Management System
- Operations Strategy
- Global Sourcing and Contracts Management
- Enterprise technology management
- Enterprise resource planning
- Business Development through technology innovation
- Business Process Reengineering
- Business models for e-commerce
- Lean Enterprise
- Comparative product development
- Information Security Business
- Business decision making using multi objective programming
- Logistics Management
- Innovation and Technology Management
- Total Quality Management & Six Sigma

### Marketing

- Services' Marketing
- Advanced Marketing Research
- Consumer Behaviour
- Sales and Distribution Management
- Integrated Marketing Communications'
- B2B Marketing
- Rural Marketing
- Customer Relationship Management
- Brand Management
- New product development
- Retail Management
- International Marketing
- Pricing
- Digital Marketing
- Exports Management
- Strategic Marketing

### Human Resources Management

- IR & Labour Laws
- Leadership in Emerging Context Strategic HRM
- Compensation Management
- Competency & Talent Management
- Organizational Development
- Performance Management System
- Conflict & Negotiation
- Cross cultural management
- Trends and challenges in new age HRM
- Training & Development
- International HRM
- Role of HRM in M&A/Turnaround
- Recruitment and selection
- Strategic HRM
- HR Analytics

### Strategy and General Management

- Advanced Competitive Strategy
- International Business
- Critical Management Studies
- Public Policy
- Strategic Agri-Business Management
- Entrepreneurship
- Business Simulation : Capstone
- Econometrics for Managerial Decision Making
- Action Research
- Family business in India



# SPECIALISATIONS

Choose your Direction



## Finance

- An integral part of any economy and in many instances an overriding aspect of businesses as well as industries today, financial knowledge is ever evolving.
- Financial management imparts both practical and theoretical knowledge that help understand investment strategies, local and global economics, mergers and acquisitions, insurance and corporate risk.



## Marketing

- Marketing is one of the most sought after specialization in IIM Raipur owing to the robust curriculum and pedagogy, which involves case based studies, market labs and other innovative techniques that helps prepare the students for the challenges in the corporate world.
- Marketing Management provides students with theoretical and practical training to develop the skills to run the marketing branch of a business or corporation.



## Operations

- Operations is another favored specialization in IIM Raipur owing to the rich curriculum, eminent faculty base and pedagogy comprising of cases studies, practical knowledge, internships and guest lectures.
- This course exposes students towards tackling the challenges in logistics and supply chain as well as developing the skill of continuously looking for means to make processes more efficient, simpler to use, reduce production cost and increase overall profit margin.



## Information Technology

- In today's rapidly changing technology environment, it has become a competitive necessity to drive opportunity through information management.
- As it combines enhanced analytical skills and knowledge of latest technologies, management in information technology equips organization with an unique competitive advantage to strive in the new age market.



## HRM

- The ever-changing dynamics of businesses today means that professionals now play a key role in increasing the asset value of human capital apart from their primary task of recruiting new talents for the organization
- It is a function in service organization designed to maximize employer's strategic objectives and typically undertake a number of activities, primarily concerning employee benefits design, employee recruitment, training and development, performance appraisal and rewarding.



## Strategy and general Management

- This field is concerned with courses related to all the other domains of the business along with business strategy, public policy, rural management, etc. which is aimed at providing the students a holistic perspective of business.
- It prepares students to develop and execute organizational and business strategies, create or extend new products and services to cope with technological and market changes, manage mergers, acquisitions and alliances, and build organizational capabilities for long term competitive advantage.

# PERMANENT FACULTY

A Beacon of Light for Tomorrow's Leaders

## Finance & Accounts



**Prof. M Kannadhasan**

Ph.D, Anna University  
Capital Budgeting & Capital  
Structure Decisions, Behavioural  
Finance, Portfolio Management



**Prof. Sabyasachi Mohapatra**

Ph.D, IIT Kharagpur Asset Pricing,  
Value and Growth Investing,  
Portfolio & Asset Management, Risk  
and Regulatory Management



**Prof. Subrata Kumar Mitra**

Ph.D, University of Pune  
Corporate Finance, Financial  
Modeling, Empirical Finance,  
Investment Analysis  
and Portfolio Management



**Prof. Vinay Goyal**

Ph.D, Devi Ahilya University  
Financial Accounting, Cost &  
Mgmt Acc. Commercial Banking  
Mgmt, Investment Banking,  
Business Analysis Valuation  
International Financial



**Prof. Yogesh Chauhan**

Ph.D, IBS Hyderabad  
Corporate Finance, Corporate  
governance, Market  
Microstructure, Emerging  
Market Finance, Insider  
Trading, Financial Services

## Marketing



**Prof. Dhananjay Bapat**

Ph.D, Sardar Patel University Digital  
Banking, Financial Services  
Marketing, Brand Management



**Prof. Jagrook Dawra**

Post Doc, ISB; Ph.D Pricing,  
Brand Management, Joint  
decision making, Real estate



**Prof. Sanjeev Prashar**

Ph.D, University of Kurukshetra  
Buying Behaviour, Rural Marketing,  
International Marketing, Export  
Management and Marketing of Services



**Prof. Vinita Sahay**

Ph.D, CSJM University  
Marketing of Services, Product and  
Brand Management, Retailing & Supply  
Chain and Customer Value

## Operations Management



**Prof. Gopal Kumar**

Postdoc, DCU, Dublin  
Ph.D, IIT Kharagpur  
Operations and Supply  
Chain Management, Sustainable  
Operations, Supplier Selection,  
Decision Sciences, IT Application for  
SMEs, Data Science



**Prof. Parikshit Charan**

Ph.D, IIT Delhi  
Supply Chain Management,  
Performance Measurement System and  
Productivity Measurement



**Prof. Mohit Goswami**

Ph.D, IIT Kharagpur New Product  
Introduction, Product line design,  
Supply Chain Management Risk  
Modeling in Supply chain



**Prof. PRS Sarma**

Ph.D, IIT Delhi  
Green Project Management, Green  
Logistics and Supply Chain  
Management



## Decision Science and Systems



**Prof. Bharat Bhasker**

M.S. & Ph.D, Virginia Tech;  
USANetwork Security of E-commerce, Issues in Electronic Commerce & Data Warehousing



**Prof. Gunjan Tomer**

Fellow, IIM Indore  
Individual Technology interface,  
Socio-technical system, E-governance



**Prof. Manojit Chattopadhyay**

Ph.D, University of Calcutta  
MIS, ERP, Artificial Intelligence,  
Enterprise Solution,



**Prof. R K Jana**

Postdoc, NUS; Postdoc, George Mason University, USA; Ph.D, IIT Kharagpur  
Optimization, AI Techniques, Business Decision Making



**Prof. Sumeet Gupta**

Ph.D, National University of Singapore  
Management Information Systems, Technology Adoption, Virtual Communities and Supply Chain Management, Business Analytics

## Business Policy and Strategy



**Prof. Salman Ali**

Fellow, IIM Ahmedabad  
Corporate Diversification Strategy, Internationalization and Re-internationalization of Firms



**Prof. Samar Singh**

Fellow, IIM Ahmedabad  
Strategy-as-Practice, Group Relations  
Family businesses in India



**Prof. Satyasiba Das**

Post Doc, National University of Ireland;  
Dr.Philos, NTNU Norway  
Corporate Strategy, Social Capital  
Innovation and Industrial Dynamics

## HRM & Organizational Behaviour



**Prof. Eeman Mallick**

Ph.D, IIT Kharagpur  
Social Networks, Organization Citizenship Behavior, HR effectiveness, Informal networks



**Prof. Pankaj Singh**

Ph.D, IIT Kharagpur  
Employee Engagement, Stress and Burnout



**Prof. Payal Anand**

Fellow, IIM Indore  
Workplace Loneliness, Top Management Teams Change and Development, Knowledge Hiding

## Economic Environment & General Management



**Prof. Archana Parashar**

Ph. D, Devi Ahilya University Business Communication, Postcolonial Studies, Ecocritical Narratives and Fiction



**Prof. Pradyumna Dash**

Ph.D, IIT Bombay  
Macroeconomics, Monetary Economics and Applied Econometrics



**Prof. Rashmi Shukla**

Fellow, IIM Indore  
Economic Growth, Emerging Economies, International Business, Drivers of Saving, Comparing Businesses in China and India

## Guest Faculty

**Professor Amit Mukherjee**  
IIM Lucknow

**Professor Anand T. Kusre**  
IIT Bombay

**Professor Anil Mishra**  
MDI Gurgaon

**Professor Ashish Varma**  
IMT Ghaziabad

**Professor Bhavin J Shah**  
Consultant

**Professor Bibek Ray Chaudhuri**  
IIFT Kolkata

**Professor C.L. Bansal**  
Delhi University

**Professor C.P. Gupta**  
MDI Gurgaon

**Professor Charanpreet**  
Praxis

**Professor D.P. Goyal**  
MDI Gurgaon

**Dr. Dinesh Kumar Likhi**  
MIDHANI

**Professor G.S. Gupta**  
IIM Ahmedabad

**Professor Gajendra K. Adil**  
IIT Bombay

**Professor Goindrajan**  
Praxis

**Professor Himanshu Rai**  
IIM Lucknow

**Professor Jaydeep Mukherjee**  
IIFT Delhi

**Professor Krishanu Rakshit**  
IIM Calcutta

**Professor Mala Sinha**  
FMS Delhi

**Professor Neerja Pandey**  
IIM Lucknow

**Dr. Nitender Dhillon**  
Ex-MDI Gurgaon

**Professor Pankaj Gupta**  
Educomp

**Professor Pankaj Sinha**  
FMS Delhi

**Professor Pawan K. Singh**  
IIM Indore

**Professor R.M. Joshi**  
IIFT New Delhi

**Professor Rashmi Aggarwal**  
IMT Ghaziabad

**Professor Ravi Shankar**  
IIT Delhi

**Professor Ravi Shanker**  
IIFT New Delhi

**Professor Rohit Mehtani**  
IIFT New Delhi

**Prof. Ruppel W Sharma**  
IIFT New Delhi

**Professor Sanjiv Vaidya**  
IIM Calcutta

**Professor S.P. Singh**  
IIT Delhi

**Mr. Samuel Chander**  
CEO

**Professor Shubhra Hajela**  
TISS, Hyderabad

**Professor Snehanand Sinha**  
Business Leader, Mercer

**Professor Sushil Kumar**  
IIM Lucknow

**Professor Vidyanand Jha**  
IIM Calcutta

**Professor V Ranganathan**  
IIM Bangalore

**Professor I Sridhar**  
IIM Indore



# IIM RAIPUR CONNECTION

## A Culture of Success



# 8.30 AM

### Morning

The morning at IIM Raipur begins with the enthusiasm to change the world, if not the world, at least half the planet. Time management of the super busy schedule, filled with classroom discussions, assignments and projects, starts as soon as students open our eyes. There is a lot of enthusiasm among the students while starting for the college.



# 9.00 AM

### Lectures

The day in the campus starts with intriguing lectures. The students are fortunate to have eminent faculty from the best B-schools of India. The sessions are full of case discussions, problem analysis and exhaustive interaction among students and professors. Although the students are a closely knitted family but when it comes to group presentation, there is no let-up in cross questioning and discussion.

The smaller batch strength ensures better student - professor interaction and also enables active participation of all students in class. The surprise quizzes are conducted just when they are least expected.



# 5:30 PM

### Events

The activities on the campus often extend late into the evenings. The myriad events organized by clubs vary from business quizzes, testing marketing skills to chess competitions. The grilling classroom sessions do not dampen the competitive spirit of the students and these club events rejuvenate the mind and the soul.

The practical implementation of the various business concepts starts right after class which includes micro management of the cooperative store to macro management of developing the campus of our institute. The uniqueness of institute also allows the students to discuss and understand the operations management of the mess with the professors during lunch time.










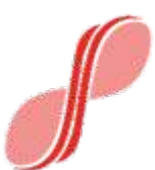



# 8:00 PM

### Case Study and Presentations

The evenings at the hostel start with group studies, case studies and preparation for quizzes, midterms and end-terms whichever trudges into the students' path. In spite of the super busy compact schedule, they still find time for parties, internal competitions and most importantly the birthday celebrations. The campus and hostel lives will certainly be among the top takeaways that students will have from the life at IIM Raipur.



# CLUB & COMMITTEES

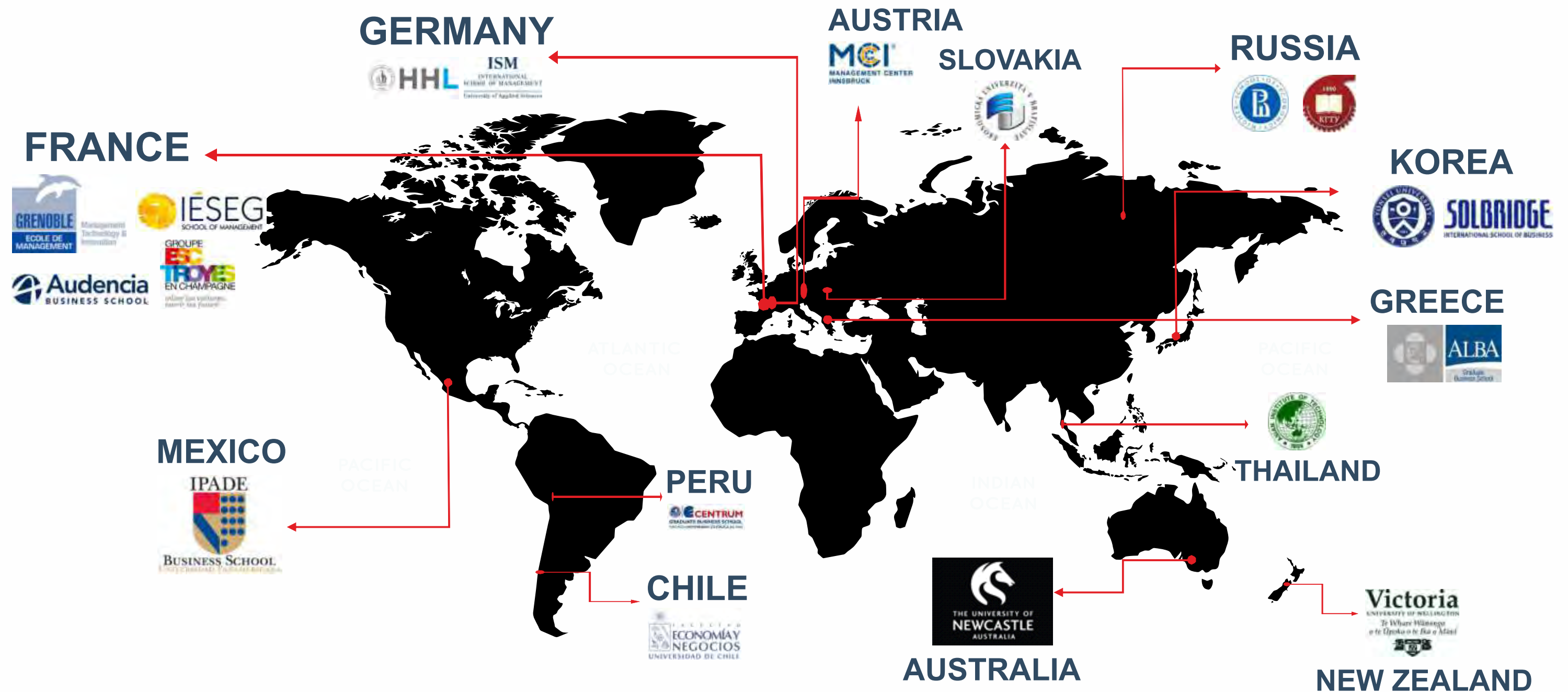
 <p><b>CEC</b> - Strives to foster the spirit of entrepreneurship and provide expertise in business management to corporate</p>	<p><b>Cultural Club</b> - Provides refreshing times in between all the sleepless and tedious nights</p>	 <p><b>Hridhaan, the HR club</b> - Acts as a platform to create enlightened awareness about Human Resource as a whole.</p>
 <p><b>Sports Club</b> - Facilitates a vibrant sporting culture at IIM Raipur to keep the folks healthy in body and in mind.</p>	 <p><b>Eco Club</b> - Endeavors to propagate the importance of keeping the environment clean.</p>	 <p><b>Finatix, the finance club</b> - Creates opportunities and provides a platform for simulation of real world scenarios in finance industry</p>
 <p><b>Kartavya, the CSR Club</b> - Aims to inculcate the value of societal development among the students and endeavor to take initiatives to fulfil our responsibility towards society.</p>	 <p><b>Anasys, the analytics club</b> - Works to meet the latest business requirements by providing a strong industry academia platform for the students</p>	 <p><b>Mantra, the marketing club</b> - Plays the role of igniting the marketing instincts of the students and aims to emerge as the centre for creative thinking and innovation in marketing</p>
 <p><b>OPEP, operations and supply chain management club</b> - Facilitates sharing of knowledge on fields related to Operations and Supply Chain Management</p>	 <p><b>PIXEL, Digital Media Club</b> - Endeavors in exploring, mastering and adapting to the new fields and changing trends in digital communications.</p>	<p><b>PROvakta, Public Speaking Club</b> - Provides a platform to the students to polish their public speaking skills with a pinch of fun and frolic.</p>
	 <p><b>Quizzing Club</b> - Works with a vision of serving as a proving ground for quizzing enthusiasts.</p>	

<p><b>Academic Committee</b> - Ensures smooth interaction and workflow between the student community, faculty and the administration</p>	<p><b>Alumni Committee</b> - Acts as an interface between the students and the Alumni.</p>	<p><b>CR</b> - Class Representatives - Intermediaries between the students and the faculty.</p>
<p><b>Hostel and Mess committee</b> - Responsible for the smooth functioning of the hostel and mess facilities</p>	<p><b>International Relations Committee</b> - Works towards the establishment of new academic alliances with institutes across the globe and strengthening the ties with existing partners</p>	
<p><b>IT Committee</b> - Assures quality learning for all by providing 24X7 access to world class educational resources.</p>	<p><b>Media and Public Relations</b> - Responsible for all the external communications of IIM Raipur.</p>	<p><b>Student Affairs Committee</b> - Works for the overall well-being and holistic development of the students</p>
<p><b>Admissions Committee</b> - Its task is to assist the admissions office in conducting the admissions process and smooth transitioning for incoming students.</p>	<p><b>Placement Committee</b> - The Career Development and Placement Office at IIM Raipur is responsible for the holistic development of students' careers and establishment of strong and sustainable corporate relations.</p>	



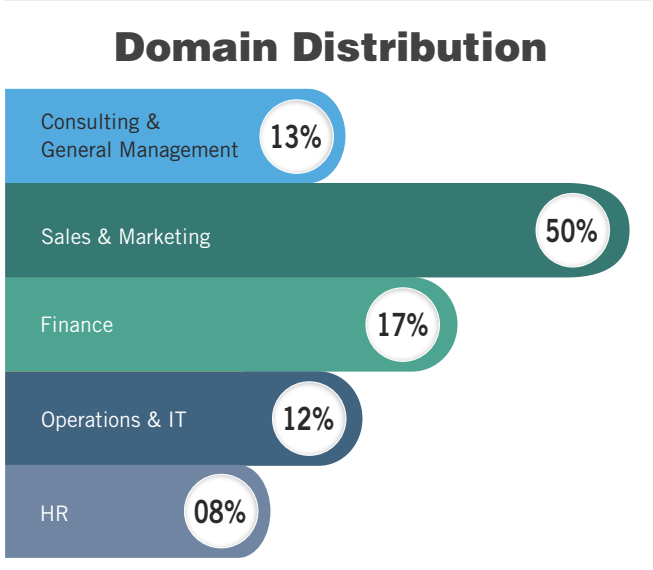
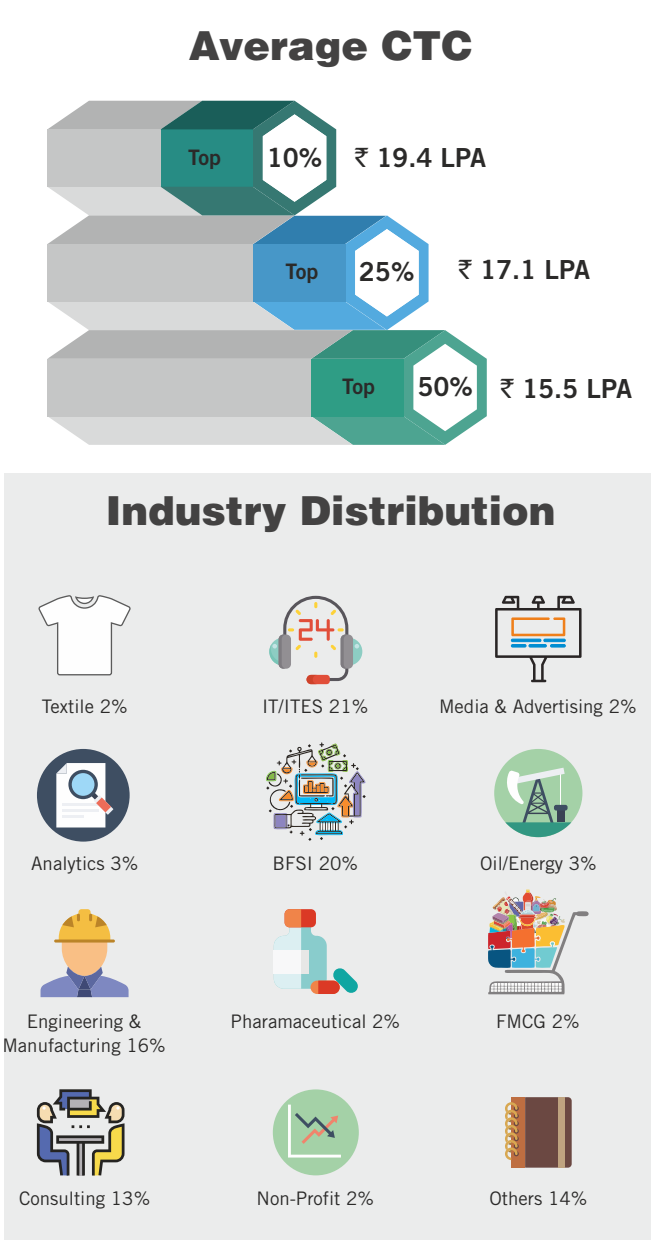
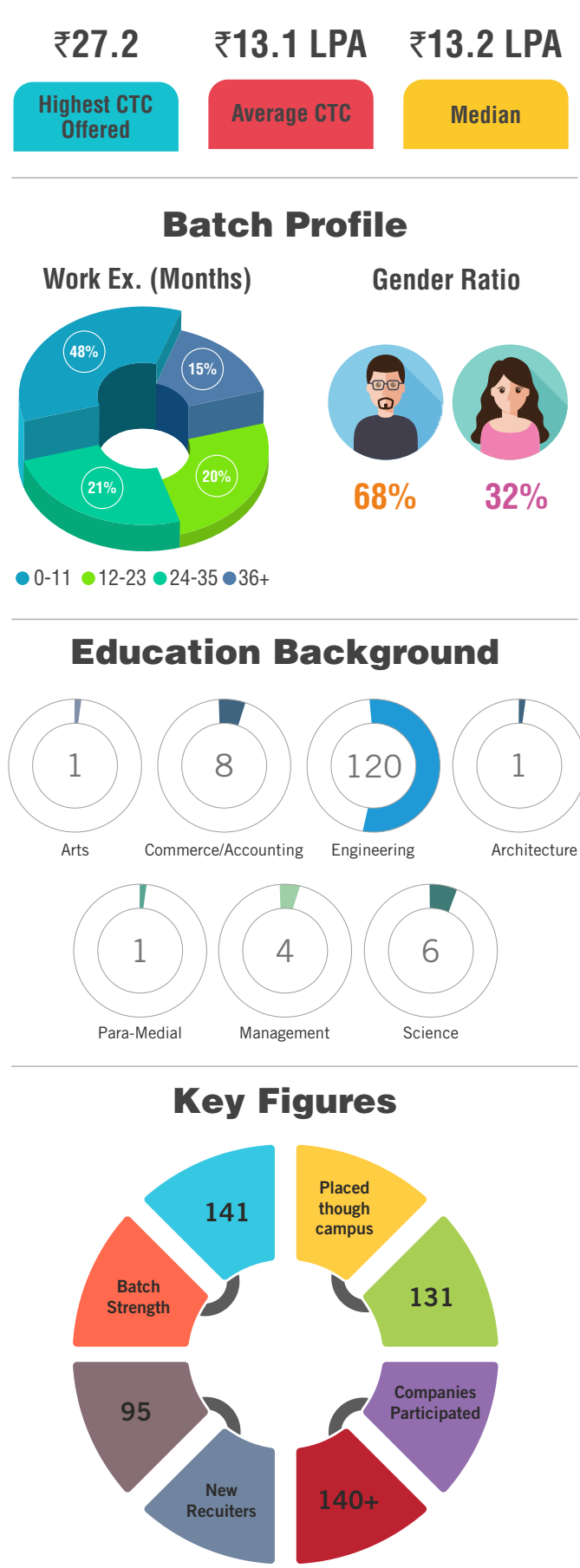
# INTERNATIONAL EXCHANGE PROGRAM

## Global Learning





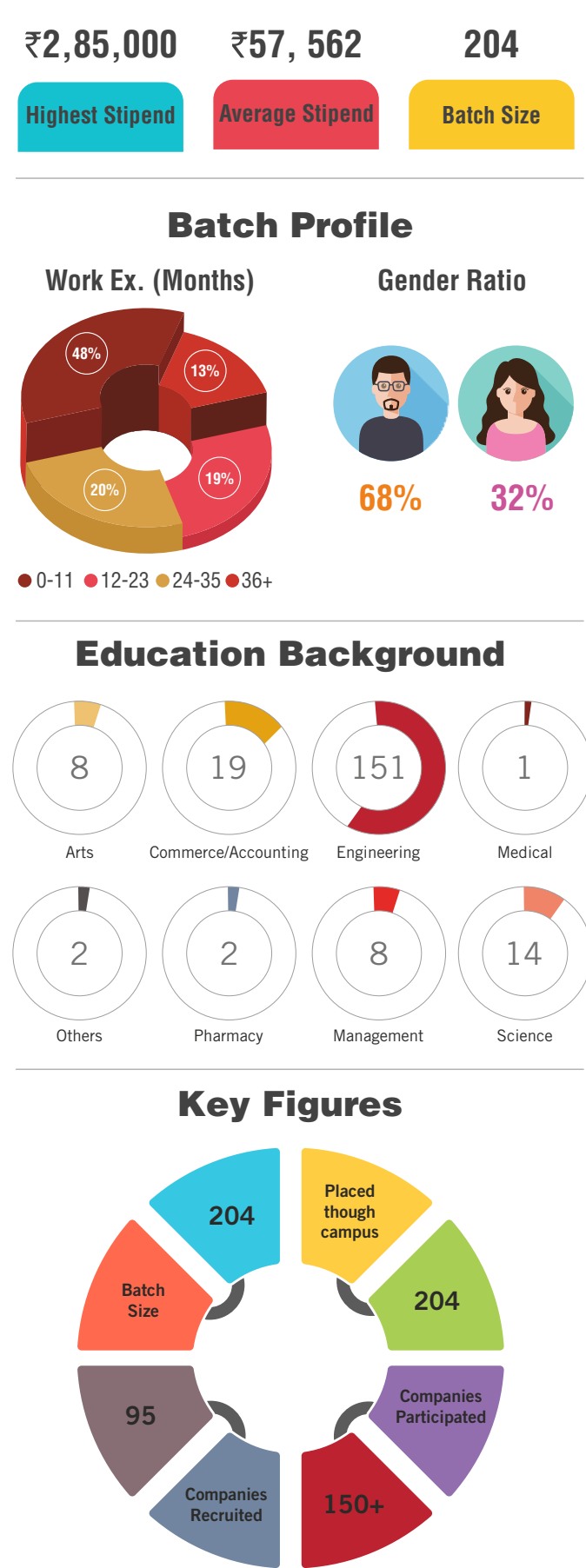
# FINAL PLACEMENTS HIGHLIGHTS 2015-17



# OUR PROMINENT RECRUITERS




SUMMER INTERNSHIP HIGHLIGHTS 2016-18



OUR PROMINENT RECRUITERS




# IIM RAIPUR BATCH SUMMARY 2016-18

## BATCH DEMOGRAPHICS

Male Students



68%

Female Students



32%

## BATCH HIGHLIGHTS

05

No. of students  
from IITs

03

No. of students  
from BITS

22

No. of students  
from NITs

72

No. of KPMG Green  
Belt certified

33

FLIP certified

03

SCM Executive

18

Trade & Beyond  
certified

09

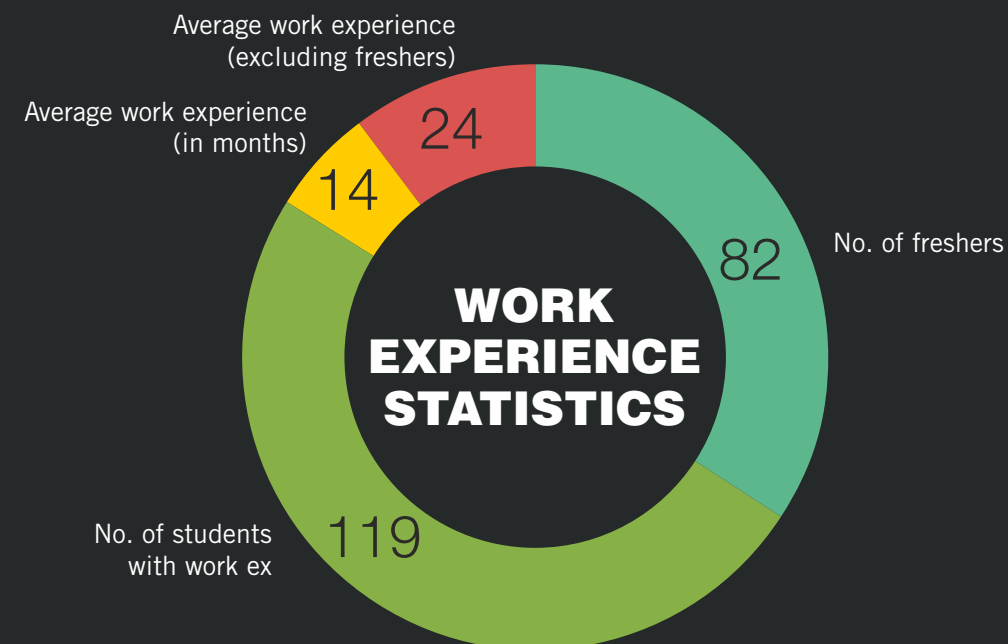
No. of CFAs

69

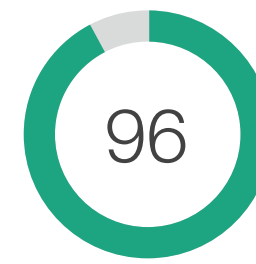
No. of Google  
Adwords certified

52

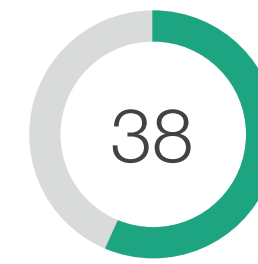
No. of Google  
Analytics certified



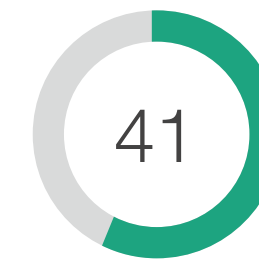
## EXPERIENCE IN MONTHS



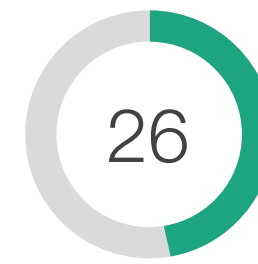
0-11



12-23



24-35



36+

## GRADUATION INFORMATION



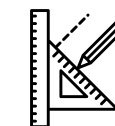
8

Arts



19

Commerce/Accounting



147

Engineering



02

Others



08

Management



01

Medical



02

Pharmacy



14

Science

## 2016-18

83

21 - 23 years

68

24 - 25 years

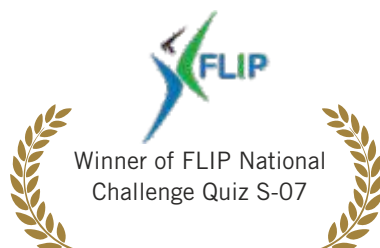
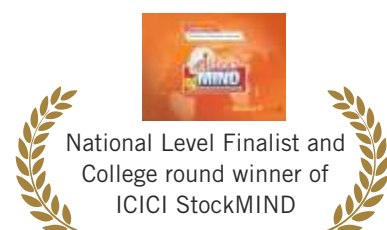
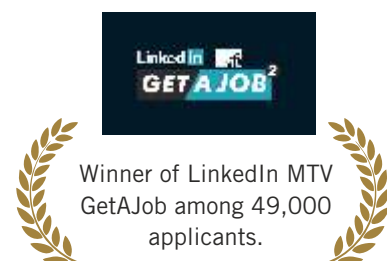
50

> 25 years



# AWARDS & EXCELLENCE

Achieve greater



<b>Bibhas Hazari</b>	<b>26</b>
	<p>B.E. Civil Engineering</p> <p>Bengal Engineering &amp; Science University, Shibpur</p> <p>Work Experience: 59 Months</p> <p>Organization: L&amp;T Constructions</p>

**Internship Organisation:**  
Deloitte Consulting USI Pvt. Ltd.

**Summer Project Title:**  
IoT Use Cases For Sales and Marketing

**Credential:**

- Finalist in "Abhyuthan - Marketing Event Competiton" at SJMSOM, IIT Bombay in 2016
- 6 images were selected for the Grand Annual Nature and Wildlife Photography Exhibition in 2015 & 2016 organized by DCP Expeditions at Thane

<b>Sai Santosh Kumar K</b>	<b>28</b>
	<p>B.E. Computer Science and Engineering</p> <p>MVSR Engineering College</p> <p>Work Experience: 59 Months</p> <p>Organization: Cognizant Technology Solutions</p>

**Internship Organisation:**  
Middle Earth HR

**Summer Project Title:**  
Recruitment process - Performance & Correlation Analysis

**Credential:**

- Been Awarded by CEO and HR team of Middleearth hr as "Outstanding Project " for the project on Recruitment process - Performance & Correlation Analysis as part of Summer Internship Process in April-May 2017
- Been Awarded as " EIM EKALAVYA" for outstanding performance in project deliverables and for driving the project with zero escalations & delays

<b>Shibin George Varghese</b>	<b>28</b>
	<p>B.Tech Information Technology</p> <p>Government Engineering College, Barton Hill</p> <p>Work Experience: 54 Months</p> <p>Organization: QBurst</p>

**Internship Organisation:**  
Deloitte Consulting USI Pvt .Ltd.

**Summer Project Title:**  
Navigating Through Emerging Workplace

**Credential:**

- Founding Organizing Committee member of IIM Raipur Marathon 2017
- Winner of 'Big 10' - the showcase event of Communicon '16 - Media Conclave of IMT Ghaziabad

<b>E Naveen Kumar</b>	<b>26</b>
	<p>B.Tech Information Technology</p> <p>Mahatma Gandhi Institute of Technology</p> <p>Work Experience: 52 Months</p> <p>Organization: Tata Consultancy Services</p>

**Internship Organisation:**  
ShepHertz Technologies

**Summer Project Title:**  
Business Development, Market Research and analysis for exploring new customer avenues

**Credential:**

- Tata Crucible Campus Quiz 2017 Raipur Regional Round : Finalist of Tata Crucible, one of the India's biggest inter corporate business quiz, 2017 Raipur regional edition. The Raipur edition of the quiz attracted over a 100 teams
- ON the Spot Award TCS: An individual award presented by TCS for appreciating outstanding contribution to the organization which I have received twice :The First one received, for developing the automation tools and second one for the delivering and providing extended support during the Q4-2016 deadlines

<b>Jatin Maggu</b>	<b>27</b>
	<p>B.E. Mechanical Engineering</p> <p>Delhi College of Engineering</p> <p>Work Experience: 46 Months</p> <p>Organization: L &amp; T</p>

**Internship Organisation:**  
Gulf eSoft

**Summer Project Title:**  
Study ways to develop Gulf eKart; suggest strategies for competitive advantage and execute B2B marketing strategies for vendor acquisition

**Credential:**

- Awarded as Top Performer by Larsen & Toubro Limited for my contribution in the successful completion of project activities and achieving various project milestones
- Secured second place in 'Samarth', a national level case study competition organised by Mantra-The Marketing Club of IIM Raipur in which saw participation from more than 220 teams of various B Schools

Above 36 Months



**Kaveesh Sharma** 27

**B.Tech**  
Electronics and  
Communication Engineering

NIT Rourkela

**Work Experience:**  
46 Months

**Organization:**  
Reliance JIO Infocomm  
Limited

**Internship Organisation:**

Bharat Petroleum Corporation Limited

**Summer Project Title:**

Assessment of last mile in the value chain from distributor to end customer and what is it that needs to be done differently

**Credential:**

- Led as Central Coordinator for “Celebrity Nite”(2012), Coordinator for Athletics event (2011) and core committee member (2010) in International Students Meet, NIT Rourkela.
- Ranked 2nd in Drama competition in “Azadi 70 - Yaad Karo Kurbaani”, Independence Day Fortnight Celebration of IIM Raipur (2016)

**Rahul C P** 25

**B.Tech**  
Computer Science and  
Engineering

Government Engineering  
College,Thrissur

**Work Experience:**  
46 Months

**Organization:**  
RCKR Softwares

**Internship Organisation:**

Stratview Research

**Summer Project Title:**

SYNDICATED MARKET RESEARCH REPORT ANALYSING GLOBAL 3D PRINTING IN COMPOSITE PARTS MARKET

**Credential:**

- Founding Organizing Committee Member of IIM Raipur Marathon- Event organized in February 2017 in support of Swatch Bharat mission which drew more than 2400 participants in the midst of Raipur city
- Won Business Quiz held as part of Chintech Fest'09, an Inter-Collegiate Management Meet organized by Chinmaya Institute of Technology, Kannur in 2009

**Ravi Ranjan Kumar** 26

**B.E.**  
Electrical Engineering

YCCE, Nagpur

**Work Experience:**  
46 Months

**Organization:**  
Mahindra & Mahindra

**Internship Organisation:**

BlueStar India Private Limited

**Summer Project Title:**

Building Equity of Blue Star in North India Region

**Credential:**

- Successfully completed Cost reduction Engineering Project at Mahindra & Mahindra with savings to the tune of 1.09 Cr.(2015-16)
- Third position in national level marketing competition “MarketShastra” Transcend 2017 at SIBM Pune

**Sumit Srivastava** 27

**B.Tech**  
Production & Industrial  
Engineering

Motilal Nehru National  
Institute of Technology,  
Allahabad

**Work Experience:**  
46 Months

**Organization:**  
AVTEC Ltd.

**Internship Organisation:**

Deloitte Consulting USI Pvt. Ltd.

**Summer Project Title:**

Identify how big data enables forecasting and demand planning in food and beverages industry.

**Credential:**

- Awarded High Commendation award among delegates of 40 countries as representing Belgium at Inter-College Model United Nations (MUN) held at IIM Raipur in December 2016
- Selected among 350 students to represent IIM Raipur in zonals of RBI Policy Challenge 2017

**Ashish Kumar Rai** 27

**B.Tech**  
Mechanical Engineering

IIT Varanasi

**Work Experience:**  
45 Months

**Organization:**  
Tata Motors

**Internship Organisation:**

Bharat Petroleum Corporation Limited

**Summer Project Title:**

5kg Free Trade LPG-To understand the changing needs of the various stakeholders (Distributor, Retailer, Customer etc.) and suggest action plan to increase the market share of the product

**Credential:**

- Executive Member of the OPEP(2016-18)- The Operations and Supply Chain of IIM-Raipur
- Reached semi-final round of the Blitzkreig, an annual plant level automobile quizzing event of Tata-Motors, held in Lucknow in 2013

**Mohammad Akheel** 26

**B.Tech**  
Mechanical Engineering

Sreenidhi Institute  
of Science and  
Technology,Hyderabad

**Work Experience:**  
45 Months

**Organization:**  
L&T Construction

**Internship Organisation:**

Sutherland Global Services

**Summer Project Title:**

Improving Coaching effectiveness of SQMS Function

**Credential:**

- Rated as a Top Performer of Metros & Defence Business Unit at L&T for excellent contribution to the department's performance(2014-15)
- Won Certificate of excellence for World humanitarian summit organized by UN

**Vivek Mandapalli** 26

**B.Tech**  
Civil Engineering

IIT Guwahati

**Work Experience:**  
45 Months

**Organization:**  
MC Bauchemie India  
Private Ltd.

**Internship Organisation:**

Abhyaas Edu Corp

**Summer Project Title:**

Marketing Research through Data Driven Approach and New Product Development for Abhyaas Edu Corp

**Credential:**

- Organizer, TEDxIIMRaipur 2017. Licensee and responsible for Speaker Curation, while closely working with teams across various departments like Branding, Sponsorship, Design, merchandising, PR, Pre-event and Post-event Publicity etc
- Co-Coordinator, The Consulting & Entrepreneurship Club-IIM Raipur (2017-18) and responsible for formulating and organizing various events, competitions, meets and summits

**Mohit Panwar** 23

**B.Tech**  
Computer Science and  
Engineering

Sunderdeep college  
of Engineering and  
Technology

**Work Experience:**  
44 Months

**Organization:**  
NIIT Technologies

**Internship Organisation:**

MoSwap Electronics Private Limited

**Summer Project Title:**

Business Development and Business Process Improvement( Process re-engineering)

**Credential:**

- Winner of OPS-WARS ( Simulation Game) organized by OPEP club of IIM Raipur
- First runner-up of “Angels and Demons”, annual inter-college flagship event organized by public speaking club “Provakta” of IIM Raipur. This was the first event of its kind which tested communication skills to the fullest. The event itself was divided into two parts: a game of Password followed by a speech competition

**Avikal Khare** 27

**B.Tech**  
Electronics and  
Instrumentation  
Engineering

Dehradun Institute of  
Technology

**Work Experience:**  
43 Months

**Organization:**  
Birla Tyres

**Internship Organisation:**

VMware Software India Private Limited

**Summer Project Title:**

E2E Business Process Mapping for IB Services and creating a Dashboard with Key Reporting Metrics

**Credential:**

- Was selected in the 200 member Youth Delegation Program to China by Ministry of Youth Affairs and Sports
- Collaborated with South Eastern Coalfields Limited, Bilaspur (CG) to organize an event for the college during the Vigilance Awareness Week

**Akash Gupta** 26

**B.Tech**  
Electronics and  
Communication Engineering

Academy of Business and  
Engineering Sciences

**Work Experience:**  
42 Months

**Organization:**  
Accenture Services Pvt.  
Ltd.

**Internship Organisation:**

Choice India

**Summer Project Title:**

Research on International Public Finance

**Credential:**

- Winner of Trakinvest Virtual Reality based competition
- Winner of Trading Competition Vista Organised by IIM Bangalore 2016



## Pranay Mondal

27



**B.Tech**  
(Electronics and Communication Engineering)

Techno India College of Technology

**Work Experience:**  
42 Months

**Organization:**  
Tata Consultancy Services

**Internship Organisation:**

TaxiVaxi

**Summer Project Title:**

Analysis of Competitive Position &amp; Lead Generation for the Services provided by the Company

**Credential:**

- National Finalist (Top 6 among 1100+ teams) in Strategia (Consulting & Strategy event) organized by IIM Ahmedabad.
- National Finalist (Top 5 among 1407+ teams) in Strategikon (Consulting & Strategy event) organized by XLRI Jamshedpur.

## Rishabh Mall Vishen

27



**B.Tech**  
Computer Science and Engineering

Ajay Kumar Garg Engineering College Ghaziabad

**Work Experience:**  
40 Months

**Organization:**  
Infosys Ltd.

**Internship Organisation:**

Bank of Baroda

**Summer Project Title:**

Data security and Market research activities for Bank of Baroda

**Credential:**

- National Finalist in HULT Prize – a global competition for Social Entrepreneurship organised in collaboration with Clinton foundation considered as one of the five best ideas to change the world by TIME magazine.
- Won INSTA award- A unit level award given on quarterly basis at Infosys Limited for my outstanding performance in my project in

## Ruksana Begum

28



**B.E.**  
Computer Science & Engineering

Assam Engineering College

**Work Experience:**  
40 Months

**Organization:**  
Tata Consultancy Services

**Internship Organisation:**

ShaadiSaga

**Summer Project Title:**

Devising Scalable System for Offline Lead Acquisition

**Credential:**

- As an executive member of Quizzing Club IIM Raipur, I have organized and conducted various quizzing events including the Flagship event CSLQ 4 (Chattisgarh State Level Quiz) which received massive participation from students of schools and colleges of Raipur and other districts.
- Volunteered to work in the marketing team of Prayaas(Marathon conducted by IIM Raipur) and conducted various events in schools and colleges to create awareness and garner maximum support and participation from the people.

## Shadwal Rai

27



**B.Tech**  
Civil Engineering

IIT Roorkee

**Work Experience:**  
40 Months

**Organization:**  
NKG Infrastructur Ltd

**Internship Organisation:**

Value Prolific Consulting Services Ltd.

**Summer Project Title:**

Valuation and preparation of corporate presentation of companies for private equity/ mergers &amp; acquisition

**Credential:**

- Finalist at Trilogy 2017 Annual Operations Simulation event at IIM Lucknow
- Received recognition from NKG Infrastructure Ltd., for upgrading the RAR, escalation and labour bills generation process. The upgrade minimized the preparation time by interlinking various excel workbooks and by reducing the number of data entries required, which also eliminated error due to the repetition of entries

## Anurag Pratap Singh

26



**B.Tech**  
Electrical and Electronics Engineering

Ajay Kumar Garg Engineering College Ghaziabad

**Work Experience:**  
39 Months

**Organization:**  
Infosys Ltd.

**Internship Organisation:**

Client Curve Info Systems Private Limited

**Summer Project Title:**

Business Development and Market Research Activities for Client Curve Infosystems Private Limited

**Credential:**

- Wrote a case on the operational efficiency of PVR cinemas published in North America case centre.
- Won the first prize in the Operations Quiz conducted by Quizzing Club of IIM Raipur during 19th Jan-25th Jan

## Apoorva Srivastava

26



**B.Tech**  
Electronics and Communication Engineering

Ajay Kumar Garg Engineering College Ghaziabad

**Work Experience:**  
39 Months

**Organization:**  
Infosys Ltd.

**Internship Organisation:**

VMware Software India Private Limited

**Summer Project Title:**

Business Development and Market Research Activities for Client Curve Infosystems Private Limited

**Credential:**

- Recipient of the BRAVO award for best performance as a new entrant at Infosys Limited in Q2, 2014 across business unit of 17000+ employees.
- Winner of the Essay Writing Competition organized during the Swatchh Bharat Fortnight, 2016 under the aegis of MHRD, Government of India.

## Kamalesh Kumar

27



**B.E.**  
Computer Science and Engineering

B M S College of Engineering

**Work Experience:**  
39 Months

**Organization:**  
Samsung R&D Bangalore

**Internship Organisation:**

Dion Global Solutions Limited

**Summer Project Title:**

Strategic Research in South East Asian Economies

**Credential:**

- Awarded The Best Technical team 2015 , Samsung Research Institute Bangalore, among 100+ technical teams
- Recipient of MHRD Government of India Merit Scholarship of Rs -50000 for the span of 4 years from 2008 to 2012

## Movva Vinay Teja

26



**B.Tech**  
Electronics and Communication Engineering

VIT Vellore

**Work Experience:**  
39 Months

**Organization:**  
Cognizant Technology Solutions

**Internship Organisation:**

TaxiVaxi

**Summer Project Title:**

Agent Portal Development And Handling Operations

**Credential:**

- National Level Finalist and College round winner of ICICI StockMIND - Season 5, a Trading competition where 1.8 lakh participants took part
- Campus finalists in HULT Prize, an international competition held every year across the globe to identify and groom the best ideas that can solve the humanitarian crisis

## Abhishek Saini

24



**B.Tech**  
Production Engineering

NIT Trichy

**Work Experience:**  
36 Months

**Organization:**  
MRF Tyres

**Internship Organisation:**

Learnix Edutech Pvt. Ltd.

**Summer Project Title:**

Market Analysis and Sales Strategy for Ed-Tech Product in Delhi NCR

**Credential:**

- Represented Saharanpur district team and stood 4th in UP Basketball Association Sub-junior Tournament 2006
- Second Winner in "LOCKED and LOADED" quiz event by OPEP Club IIM Raipur

## Chirag Saigal

27



**B.Tech**  
Ceramic Engineering

NIT Rourkela

**Work Experience:**  
36 Months

**Organization:**  
Bhushan Steel Limited

**Internship Organisation:**

Bornbrio

**Summer Project Title:**

A Study on Financial Modelling and Valuation of startups

**Credential:**

- National Finalist of "The Hult Prize" , a global competition for social entrepreneurship organized by Clinton Global Initiatives, which is recognized as one of the five best ideas to change the world by TIME magazine
- Co-authored in the publication "Effect of reactive alumina on the physico-mechanical properties of refractory castable", Transactions of Indian Ceramic Society 2013



## Prateek Moroney

25

B.E.  
Information TechnologyInstitute of Engineering  
and TechnologyWork Experience:  
36 MonthsOrganization:  
Accenture**Internship Organisation:**

Deloitte Consulting USI Pvt. Ltd.

**Summer Project Title:**

Implementation of Oracle EBS 12.2.4 to manage the business in a resourceful way

**Credential:**

- Campus Winner in the event DIGI OPS - Modus Operandi, organized by OpMaC, IIM Bangalore 2016
- Finalist in the National level case study competition conducted by MyLivPro - 2017

## Deep Ray

24

B.B.M.  
Finance

Christ University

Work Experience:  
35 MonthsOrganization:  
Goldman Sachs**Internship Organisation:**

Mapletree

**Summer Project Title:**

Mapping the IT industry for the period of 2017 - 2022

**Credential:**

- Participated as one of four members to represent india at Rotman international Trading competition
- Participated as the finalist from the East zone of CFA Research challenge for an Equity research project

## Kailasnath KK

26

B.Tech  
Electrical and Electronics  
EngineeringCollege Of Engineering,  
TrivandrumWork Experience:  
35 MonthsOrganization:  
Cognizant Technology  
Solutions**Internship Organisation:**

XAMPR

**Summer Project Title:**

Product Management and Business Development for Xampr app

**Credential:**

- Bestowed with 'Innovation Star' award for contributing to the innovation drive in Cognizant in Q1, 2015
- Awarded the 'Star Rookie' award from Cognizant for being the best performer among the new joiners in Q3, 2014

## Krishan Kumar Karn

25

B.E.  
Manufacturing Process and  
Automation EngineeringNetaji Subhash Institute  
of TechnologyWork Experience:  
35 MonthsOrganization:  
GlaxoSmithKline  
Consumer Healthcare**Internship Organisation:**

BlueStar India Private Limited

**Summer Project Title:**

Customer immersion program

**Credential:**

- Awarded Merit Scholarship for academics for 3 years in college in the years 2009-2012
- Received employee recognition for conceptualizing, designing and executing production ramp up project at GSKCH Sonapat in 2014

## Manikanta Aka

24

B.C.A.  
Computer Applications

J K C College

Work Experience:  
35 MonthsOrganization:  
Tata Consultancy Services**Internship Organisation:**

ZDream Ventures

**Summer Project Title:**

Analysis of Indian Startup Eco System

**Credential:**

- Secured 1st Prize in the national level quiz - Brainstorm 4.0, conducted by HiRe - HR Club, IIM Ranchi in March - 2017
- Recognized twice by client(GE Working Capital Solutions) for the Excellence in work in 2014-15, By Tata Consultancy Services for getting Appreciation from the client in 2015 and with On the Spot Award multiple times during SEP 2014 - JUN 2016

## Nihit Agrawal

25

B.Tech  
Computer Science and  
Engineering

NIT Nagpur

Work Experience:  
35 MonthsOrganization:  
Infocepts**Internship Organisation:**

Haldiram Foods International

**Summer Project Title:**

Automated Distribution Management System

**Credential:**

- Represented India in Youth Delegation to Korea, 2017 to improve bilateral relations between the countries and transfer of culture and academics
- Secured first position in 'Code Wars' at Deloitte Technology Week 2015 across US-India locations



**Prem Anand 26**

B.E.  
Mechanical Engineering

PSG College of Technology

Work Experience:  
35 Months

Organization:  
Blue Star

**Internship Organisation:**

Murugappa Morgan Thermal Ceramics Limited

**Summer Project Title:**

Market Study & Analysis of Passive Fire Protection System - Ducting

**Credential:**

- Awarded First place in “Rumble in the Junk” from registered 20 teams atSrishti v5.0,a National Level Technical Symposium conducted in PSG in 2010
- Awarded First place in Variety SHOW (Drama) among 22 participants in INTRAMS 09, an intra-collegiate cultural event in the year 2009

**Tilak Kakkad 25**

B.E.  
Computer Science and Engineering

K.J. Somaiya College of Engineering

Work Experience:  
35 Months

Organization:  
Insight Business Machines Pvt. Ltd.

**Internship Organisation:**

Tata Steel

**Summer Project Title:**

Channel Design and Marketing Strategy for Smart Bus Shelters

**Credential:**

- Russian-Indian Youth Forum - Selected by the Ministry of Youth Affairs and Sports for the Russian-Indian Youth Forum and was a part of the First Indian Youth Delegation to Russia in July 2017 to mark the 70th anniversary of Indo-Russian bilateral ties
- Guest Speaker at the Confederation of All India Trader's National Governing Council Meet, 2016. Highlighted the importance of using digital channels for trader registrations

**Meghana Vajrapu 25**

B.Tech  
Electronics and Communication Engineering

JNTU-Hyderabad

Work Experience:  
34 Months

Organization:  
Cyient Limited

**Internship Organisation:**

Carborundum Universal Limited (CUMI)

**Summer Project Title:**

Increasing brand visibility in industrial areas of Northern India

**Credential:**

- Awarded “All Rounder Woman Personality” award in engineering/transportation department in March 2015
- Awarded “Associate of the month” for the months November in 2015 and April in 2016

**Nirmalkumar A 25**

B.E.  
Computer Science and Engineering

Madras Institute of Technology

Work Experience:  
34 Months

Organization:  
IBM India Pvt. Ltd.

**Internship Organisation:**

Rakshak Foundation

**Summer Project Title:**

Analysis of Government E marketplace

**Credential:**

- Certificate of Appreciation for securing 100/100 in Mathematics in 12th Board exam
- Gold medal in Inter college Badminton Tournament(Zone 4) in 2011

**Prashant Pokarna 25**

B.Tech  
Mechanical Engineering

NIT Nagpur

Work Experience:  
34 Months

Organization:  
Thermax

**Internship Organisation:**

BlueStar India Private Limited

**Summer Project Title:**

Industrial market research for Electro-Mechanical projects group

**Credential:**

- Co-Founder Chewbacca Solutions,Director of my own coffee brand “The Split Bean Coffee”,Head product sourcing, branding & distribution
- Co-ordinator Kartavya: CSR Club of IIM Raipur | Planning & Scheduling events for forthcoming year | Allocating budget for events as per event calendar,Organiser for national level competitions held in Equinox,Recruiting club members from junior batch,Channel of Communication between college administration and club for all events

**Dinesh Kumar D 25**

B.Tech  
Information Technology

College of Engineering, Guindy - Anna University

Work Experience:  
33 Months

Organization:  
Accenture Services Pvt Ltd.

**Internship Organisation:**

Integra Software Services Pvt. Ltd.

**Summer Project Title:**

Research Report on STM Journals - Entering into new services

**Credential:**

- Winner - The Shield of Award of Excellence – Best Contributor – Application Development Team in Accenture Services Pvt Ltd for single handedly completing a framework by leading a team of 5 members
- Secured a merit prize and was in top 4, amongst the participated B-Schools in the Operations Exam conducted by Trade & Beyond in 2016

**Gaurav Gawande 26**

B.Tech  
Chemical Engineering

NIT Raipur

Work Experience:  
33 Months

Organization:  
Jindal Steel & Power Limited

**Internship Organisation:**

Jindal Steel & Power Ltd.

**Summer Project Title:**

Process improvement of port operations at Paradip port and to reduce dead freight loss in Coal Transportation

**Credential:**

- National winner of Business Plan competetion (Udyam) at IIM Raipur. National Finalist of Bplan competition at FMS, IIT Delhi and BITS Pilani
- Co-Founder of “PARVAAZ- सपनो के पंख लीये”, an initiative with Chhattisgarh Government, for career counselling, digital literacy, spreading awareness about Government Schemes for Government School students between classes 8th to 12th.

**Shwetank Sharma 26**

B.Tech  
Civil Engineering

NIT Raipur

Work Experience:  
33 Months

Organization:  
HDFC LIMITED

**Internship Organisation:**

Agarwal Packers and Movers Limited

**Summer Project Title:**

Visit to corporate clients to find out market demand and expectations, discuss about potential business partnership, find out the pain areas of their logistics process and To study impact of Trucking Cube on Logistics Operations

**Credential:**

- I was a part of the Core Team for the 7th edition of National Level Management cum Cultural Festival of IIM Raipur, Equinox
- I was awarded the NTSE Scholarship (National Talent Search Examination) by the NCERT in 2006

**Shagun Pal 24**

B.Tech  
Electronics and Communication Engineering

J.S.S. Academy Of Technical Education

Work Experience:  
32 Months

Organization:  
TechMahindra

**Internship Organisation:**

Client Curve Info Systems Private Limited

**Summer Project Title:**

Business Development Activities at Client Curve

**Credential:**

- Winner- RealPolitik-Event organised by PROvakta,IIM Raipur
- 2nd Position: Debate competition organised by IIM Raipur on the occasion of Constitution Day of India

**Somaditya Roy 26**

B.Tech  
Electronics and Telecommunication Engineering

Kalinga Institute of Industrial Technology University

Work Experience:  
32 Months

Organization:  
Tata Consultancy Services

**Internship Organisation:**

Agarwal Packers and Movers Limited

**Summer Project Title:**

Study of market's current satisfaction level with services from various logistics service providers & Determining which clients have the highest potential of doing business with Agarwal Packers and Movers Ltd.

**Credential:**

- President (July 2017 - Present) and Treasurer (Jan - Jun 2017) of Toastmasters Club of IIM Raipur
- Founding Organizing Committee member of IIM Raipur Marathon 2017.Event organized in support of Swacch Bharat Mission drew above 2400 participants apart from spectators in the midst of Raipur city



**Vasudev Nayak M** 26

B.E.  
Computer Science and  
Engineering

Sri RamaKrishna  
Engineering College

Work Experience:  
32 Months

Organization:  
Infosys Ltd

**Internship Organisation:**

Agarwal Packers and Movers Limited

**Summer Project Title:**

Analysis of the current expectations from the logistics industry & Determining which clients have highest potential of doing business with APML

**Credential:**

- Received a Certification of Appreciation from the Project Manager for various initiatives taken and excellent work done during my project tenure from September 2013 to June 2016
- My team was one among the 7 teams that made it to the Final round of Mudit Vriddhi - A National Level Strategy Competition held as a part of Equinox'07, in which more than 80 teams from all over India had taken part

**Kaustabh Mallik** 25

B.Tech  
Electrical Engineering

Techno India College of  
Technology

Work Experience:  
31 Months

Organization:  
KC Kotrell India Pvt. Ltd.

**Internship Organisation:**

Stratview Research

**Summer Project Title:**

Syndicated Market Research Report on Global Thermoplastic Resin Market in the Composite Industry

**Credential:**

- National Finalist (Top 6 among 1100+ teams) in "Strategia" (Consulting & Strategy Event) organized by IIM Ahmedabad on 07.01.2017
- National Finalist (Top 5 among 1407 teams) in "Strategikon" (Consulting & Strategy Event) organized by XLRI Jamshedpur on 12.11.2016

**Aditya Mohan Gupta** 26

B.Tech  
Computer Science and  
Engineering

Northern India  
Engineering College

Work Experience:  
30 Months

Organization:  
Zecross Media Pvt. Ltd.

**Internship Organisation:**

Abhyaas Edu Corp

**Summer Project Title:**

Product Research

**Credential:**

- Released three Android apps on the Google Play Store with over a thousand user downloads
- Received recommendation from Product Manager for taking complete ownership of work

**Arun Kumar Sharma** 25

B.E.  
Electronics and  
Communication  
Engineering

BIT Mesra

Work Experience:  
30 Months

Organization:  
Cognizant Technology  
Solutions

**Internship Organisation:**

ShepHertz Technologies

**Summer Project Title:**

Investor's Pitch

**Credential:**

- Team lead for a major migration project for a major American banking and financial services firm – Wells Fargo, in 2016 and Received letter of appreciation for the project from a VP of the client's firm
- Campus Finalist in the Tata Crucible Business Quiz 2017

**Rajaguru K** 25

B.E.  
Computer Science and  
Engineering

Sri Venkateswara College  
of Engineering

Work Experience:  
30 Months

Organization:  
Cognizant Technology  
Solutions

**Internship Organisation:**

Glencore

**Summer Project Title:**

Zinc, Lead and Sulfuric Acid Trading and Operations at Glencore

**Credential:**

- Awarded the Best coordinator and volunteer for the CSR activity conducted by Cognizant's outreach
- Received a mail of Appreciation from the supervisor at work for solving complex technical solutions 2013 -2016

**Bhagath Sanu** 27

B.A.  
Mass Communication and  
Video Production

Mar Ivanios College

Work Experience:  
29 Months

Organization:  
Accurate Media

**Internship Organisation:**

ShepHertz Technologies

**Summer Project Title:**

Social Media Marketing & Account Based Marketing

**Credential:**

- Campus finalists – Grey Carnage case study competition organised by Hridhaan, HR club of IIM Raipur as part of Equinox 2017
- Our theatre production 'Macbeth' won 4 Awards at the prestigious Mahindra Excellence in Theatre Awards. I was a part of the acting and choreography team (2014)

**Monika Vaswani** 25

B.Sc.  
Information Technology

Kuvempu University

Work Experience:  
29 Months

Organization:  
T.I.M.E.

**Internship Organisation:**

Career Corner Education Pvt. Ltd.

**Summer Project Title:**

Career Research and Recruitment

**Credential:**

- Represented India as a part of International Youth Delegation to South Korea-May 2017
- Won Chakravyuha- an inter- B- School Human Resource Flagship event at SIBM-January 2017-Around 25 teams participated from Round 1 and 6 teams from premier B-Schools like IMT, SIBM etc. competed in the final round.

**Neelanjana Mandal** 26

B.Tech  
Biotechnology

NIT Durgapur

Work Experience:  
29 Months

Organization:  
Wipro Ltd.

**Internship Organisation:**

KPMG

**Summer Project Title:**

Sector mapping of M&A opportunities in India.

**Credential:**

- One of the winner in the article writing competition, 'Mark My Words', conducted as part of M-Day 2017, the flagship event of PRISM, the Marketing Cell of IIM Lucknow
- Winner of the event conducted by Analytics and System Club, IIM Raipur held on 9th Feb, 2017

**Satyam Kumar** 26

B.E.  
Electronics and  
Communication  
Engineering

Kavi Kulguru Institute of  
Technology and Science  
Nagpur

Work Experience:  
29 Months

Organization:  
Accenture Services Pvt. Ltd.

**Internship Organisation:**

Snapper Technologies

**Summer Project Title:**

- Blockchain and its impact on Financial Services

- Preparation of business model for Company's future development

**Credential:**

- National Finalist in HULT Prize – a global competition for Social Entrepreneurship organized in collaboration with Clinton foundation considered as one of the five best ideas to change the world by TIME magazine.
- Awarded certificate of Appreciation from Project side at Accenture for excellence in Productivity - January, 2016

**Bhawana** 26

B.E.  
Computer Science and  
Engineering

BIT Mesra

Work Experience:  
28 Months

Organization:  
Aricent

**Internship Organisation:**

Walmart India

**Summer Project Title:**

- Improving Experience of Walk-in Members

- Integration of Analytics Platform for Project GenNxt

**Credential:**

- Winner of #Hack100 (24-hour SMAC Hackathon) and has been awarded the coveted title of Mater Extraordinaire for the exceptional tech skills displayed at Aricent in 2014
- National Finalist of MPower - the flagship event of MAXIM (Marketing association of XIMB), organized as a part of Xpressions'16.



## Gaurav Kumar

25



**B.Tech**  
Electronics and  
Communication  
Engineering

Institute of Technical  
Education and Research

**Work Experience:**  
28 Months

**Organization:**  
Accenture Services Pvt. Ltd.

**Internship Organisation:**

Rakshak Foundation

**Summer Project Title:**

Long Term Care Needs of the Elderly in India

**Credential:**

- Co-Coordinator of PROvakta, the Public Speaking Club of IIM Raipur
- Campus finalist of Jack of All Trades organised by Vinod Gupta School of Management, IIT Kharagpur

## Suresh Kumar B

25



**B.E.**  
Electronics and  
Instrumentation  
Engineering

Madras Institute of  
Technology

**Work Experience:**  
28 Months

**Organization:**  
IBM India Pvt. Ltd.

**Internship Organisation:**

Bornbrio

**Summer Project Title:**

Building Financial and Valuation Model for an agriculture startup

**Credential:**

- Won 'Deep Skill Adder' award twice from IBM India Private Limited for the year 2015 (Q3 & Q4).
- Norway International Tamil Film Festival selected and screened my short film named 'DEC 2012' in 2013. Had found my passion towards the art of film making and script writing during my college. Improved the skills from experience. Convinced everyone in my team and led them to work passionately for the goal.

## Abhilash M

25



**B.E.**  
Electronics and  
Communication  
Engineering

M.S.Ramaiah Institute Of  
Technology

**Work Experience:**  
27 Months

**Organization:**  
Cognizant Technology  
Solutions

**Internship Organisation:**

Arteria Technologies

**Summer Project Title:**

Digital Marketing Strategies for Arteria Technologies

**Credential:**

- Held the position of Executive member of Academic Committee, IIM Raipur from August 2016 till March 2017.
- Was a part of the marketing team of IIM Raipur Marathon- Prayaas conducted during February 2017.

## Ayush Agrawal

25



**B.E.**  
Production Engineering

BIT Mesra

**Work Experience:**  
27 Months

**Organization:**  
TATA TECHNOLOGIES LTD.

**Internship Organisation:**

Hero Motocorp Limited

**Summer Project Title:**

Hypothesis Testing for Correlation between Dealer's Employee satisfaction and Customer Satisfaction

**Credential:**

- Won gold medal in Badminton doubles and Bronze in Badminton singles held at annual sports tournament at IIM Raipur in 2016
- Qualified for state level football tournament in Maharashtra conducted by Maharashtra Krida Association (MKA) in 2014

## Sundeep Kumar Ravi Kumar

24



**B.M.S.**  
Finance

Guru Nanak Khalsa  
College

**Work Experience:**  
27 Months

**Organization:**  
Xpress Digital Money

**Internship Organisation:**

BSE Brokers' Forum

**Summer Project Title:**

Study of Indian and World Economy and its impact on Stock Market

**Credential:**

- Organized 28th International Council of Securities Association, AGM, Mumbai, India, 2015 where 32 delegates of 18 countries were present at St. Regis, Mumbai
- Secured 2nd position in Outcry 2016 an offline trading competition conducted by Finatix at IIM Raipur

## Ankit Bele

26



**B.Plan**  
Town Planning

MANIT Bhopal

**Work Experience:**  
26 Months

**Organization:**  
Jivesh Pandagre &  
Associates

**Internship Organisation:**

Amul

**Summer Project Title:**

To study the butter market (sales and distribution) and formulate strategy to double the sales amul butter in chhatisgarh state

**Credential:**

- Winner of the event - Avishkar (Print Ad Making Competition).by KJ Somaiya Institute of Management Studies & Research

## Suriyakumar P K

26



**B.E.**  
Aeronautical Engineering

Madras Institute of  
Technology

**Work Experience:**  
26 Months

**Organization:**  
WS Atkins India Pvt. Ltd.

**Internship Organisation:**

Snapper Technologies

**Summer Project Title:**

Research on Blockchain Impact, Potential and Implementation in Banking and Capital Markets

**Credential:**

- Participated in 'Financio' management case study event conducted by IMS-BHU in 2017
- Participated in "Youth Money Olympiad" conducted by 'Money Wizards' and 'Principal Mutual Funds' in 2017

## Raj G Jivani

27



**B.Pharm**  
Pharmacy

K.B.Raval college of  
pharmacy

**Work Experience:**  
25 Months

**Organization:**  
Hemvarsha Trading Co.

**Internship Organisation:**

Sanofi Ltd.

**Summer Project Title:**

New generation AED: Lacosamide's present scenario and future directions

**Credential:**

- Campus Winner, Modus Operandi - DIGIOPS, Flagship national level inter college operations competition organized by IIM Bangalore
- Secured All India Rank of 1562 out of 40,000 students partaking in GPAT (Graduate Pharmacy Aptitude Test) organized by M.S. University, Vadodara in 2011.

## Garima Bisht

23



**B.Tech**  
Electronics and  
Communication Engineering

Indian Institute  
of Information  
Technology, Design and  
Manufacturing, Jabalpur

**Work Experience:**  
24 Months

**Organization:**  
State Bank of Bikaner and Jaipur

**Internship Organisation:**

Securities and Exchange Board of India

**Summer Project Title:**

Initiatives for Development of Corporate Bond Market in India

**Credential:**

- Co-authored a paper on Neural Networks and robotics "Neural Network based adaptive nonlinear PID controller for non-holonomic mobile robot" which was published in IEEE in 2013 under the proceedings of International Conference on Control, Automation, Robotics and Embedded Systems (CARE).
- Participated and excelled in many B-school Competitions – 1st Prize Inter-IIM BrainJam Quiz | 2nd prize in International Business quiz conducted by "Trade and beyond" | Runner up in Equity Research Competition conducted by Talkoot Technologies | Campus Finalist in case study events of FMS Delhi (Finance), IIM Trichy, SJSOM, IIM Ranchi

## Santhosh M

25



**B.E.**  
Mechanical Engineering

Bannariamman Institute  
of Technology, Erode

**Work Experience:**  
24 Months

**Organization:**  
Shanthi Gears Ltd -  
Murugappa Groups

**Internship Organisation:**

Deloitte Consulting USI Pvt. Ltd.

**Summer Project Title:**

Managing Millennials in USI Tax

**Credential:**

- Business of Talent at Deloitte - Certificate Course
- IIM Ranchi -INTER IIM Sports Meet- Ignatia- 400 metres bronze



**Pon Vinothan M 25**

**B.E.**  
Mechanical Engineering

PSG College of Technology

**Work Experience:**  
24 Months

**Organization:**  
Shanthi Gears Ltd -  
Murugappa Groups

**Internship Organisation:**

Bajaj Allianz Life Insurance Company Limited

**Summer Project Title:**

Designing the gamification platform for enhancing customer engagement and loyalty towards organization

**Credential:**

- Second place in event MadAd a Marketing event at Parivartan'17,a National Level business event conducted by DMS, IIT Delhi
- Successfully completed "Operations Analytics" course by University of Pennsylvania on Coursera with a score of 87.5%.

**Prashant Gupta 23**

**B.Tech**  
Electronics and  
Communication Engineering

Dharmsinh Desai  
University

**Work Experience:**  
24 Months

**Organization:**  
Sibridge Technologies  
Pvt. Ltd.

**Internship Organisation:**

Mahindra & Mahindra Financial Services

**Summer Project Title:**

Developing Business Model for Machinery Financing in Auto Ancillary Sector

**Credential:**

- Campus Finalist for the Yes Bank Transformation Series
- National Finalists for Finanza, DoMS, IIT Roorkee

**Sonali Phapale 25**

**B.Tech**  
Electronics and  
Communication Engineering

Shri Guru Gobind Singhji  
Institute of Engineering  
and Technology

**Work Experience:**  
24 Months

**Organization:**  
IBM India Pvt. Ltd.

**Internship Organisation:**

Sutherland Global Services

**Summer Project Title:**

Rebranding Service Quality Measurement System Team

**Credential:**

- Founding Organizing Committee member of IIM Raipur Marathon 2017.
- Creative Designing Team member of 'TEDx IIM Raipur 2016' and core member of organizing committee of 'TEDx IIM Raipur 2017'

**Sripathi Prathyusha 24**

**B.Tech**  
Computer Science and  
Engineering

Gokaraju Rangaraju  
Institute of Engineering  
and Technology

**Work Experience:**  
24 Months

**Organization:**  
GGK Tech

**Internship Organisation:**

ShepHertz Technologies

**Summer Project Title:**

Market Research and Account Based Marketing

**Credential:**

- Secured first position in a national level Case study competition (Samaadhan 2017) conducted by SRF cell of NMIMS, Mumbai in association with PETA, India
- Awarded 'Star of the month' for the month February 2015 in GGK Tech

**Sumit Kumar 28**

**B.Tech**  
Electrical and Electronics  
Engineering

Sikkim Manipal Institute  
of Technology

**Work Experience:**  
24 Months

**Organization:**  
Nutemall Solutions Pvt.  
Ltd.

**Internship Organisation:**

Academy Of Carver Aviation

**Summer Project Title:**

Market research, analysis and business development using integrated marketing techniques

**Credential:**

- Served as Placement Co-ordinator for placement season 2014-15 at DTU (Formerly Delhi College of Engineering)
- Qualified GATE Exam in 2012 and 2013 in Electrical Engineering paper. Got GATE scholarship for 2 years(2013-15) by MHRD, GOI

**Yajuvendrakumar B Patil 26**

**B.Tech**  
Electrical and Electronics  
Engineering

NIT Surathkal

**Work Experience:**  
24 Months

**Organization:**  
Siemens

**Internship Organisation:**

BookEventz.com

**Summer Project Title:**

Marketing and Product Development

**Credential:**

- Runner Up at Deloitte Maverick war of Bands East Zone

**Abhishek Singh Chouhan 24**

**B.Tech**  
Mechanical Engineering

ISM Dhanbad

**Work Experience:**  
23 Months

**Organization:**  
Hero Motocorp

**Internship Organisation:**

Deloitte Consulting USI Pvt. Ltd.

**Summer Project Title:**

Robotic Process Automation for Production(Manufacturing)

**Credential:**

- Awarded as praiseworthy twice in the annual Performance Appreciation & Competency Evaluation (PACE) process of Hero MotoCorp Limited in the year 2014-15 and 2015-16
- Campus Finalist of VIDHEYAK, strategy case study event held at Vista IIM Bangalore 2016

**Diptatanu Ganguly 25**

**B.Tech**  
Electronics and  
Communication Engineering

Institute of Engineering &  
Management, Kolkata

**Work Experience:**  
23 Months

**Organization:**  
Infosys Ltd.

**Internship Organisation:**

Rakshak Foundation

**Summer Project Title:**

A Comparative Study on use of Technology by Kolkata Police vis-a-vis Police of advanced cities of the world

**Credential:**

- National Finalist (Top 6 among 1100+ teams) in "Strategia" (Consulting & Strategy event) organized by IIM Ahmedabad on 07.01.2017.
- National Finalist (Top 5 among 1407 teams) in "Strategikon" (Consulting & Strategy event) organized by XLRI Jamshedpur on 12.11.2016.

**Rupesh Kumar Ghadai 24**

**B.Tech**  
Mechanical Engineering

Institute of Technical  
Education and Research

**Work Experience:**  
23 Months

**Organization:**  
Tata Consultancy Services

**Internship Organisation:**

Stratview Research

**Summer Project Title:**

Global Helicopter Blade Market Analysis

**Credential:**

- National finalist of "The Hult prize" contest, a global competition for social entrepreneurship organized by Clinton Global Initiatives and recognized as one of the five best ideas to change the world by TIME magazine.
- Winner of FLIP National Challenge Quiz S-07

**Deepthi Waman Patil 24**

**B.E.**  
Information Technology

Datta Meghe College of  
Engineering

**Work Experience:**  
22 Months

**Organization:**  
Tata Consultancy Services

**Internship Organisation:**

SRIJAN

**Credential:**

- PHP is one of the leading web technologies and Monster India is a robust platform for career opportunities, combination of two made me to develop one leading facebook app where user can directly view pictorial representation of 'like' counter
- Secured 1st position in academics for the first 2 consecutive years of graduation-2010-12. Received gold medal in honours of the same



**Iyengar Srinath Raghavan 25**

**B.Tech**  
Computer Science and Engineering  
SASTRA University

**Work Experience:**  
22 Months

**Organization:**  
FORD Motor Private Limited

**Internship Organisation:**

Backspace Consulting LLP

**Summer Project Title:**

Market Research and Analysis of Indian Education Sector

**Credential:**

- Finalist at ADMANIA - the ad making event organized by Lowe Lintas at the marketing conclave at IIM Ahmedabad among 900 participants, 2016
- Finished in top 20 among 300 teams at Consultomania - the business strategy event conducted by SPIIMR

**Mekhala B Karlawad 25**

**B.E.**  
Electrical and Electronics Engineering  
B V Bhomraddi College of Engineering and Technology

**Work Experience:**  
22 Months

**Organization:**  
ROBERT BOSCH ENGINEERING AND BUSINESS SOLUTIONS

**Internship Organisation:**

Oriental aggregates

**Summer Project Title:**

Market Research on Aggregate Sector for Oriental Quarries and Mines Pvt. Ltd.

**Credential:**

- Finalist of VARUSANTARA - UNION BUDGET PREPARATION in Equinox 2016 -business festival conducted by IIM Raipur
- Finalist of Vidheyak – Strategic Case study event in Vista 2016-A business festival conducted by IIM Bangalore among 100+ entries

**Parth Sarthi Sahoo 23**

**B.Tech**  
Electronics and Telecommunication Engineering  
Veer Surendra Sai university of Technology,Burla

**Work Experience:**  
22 Months

**Organization:**  
Infosys Ltd.

**Internship Organisation:**

ICICI Bank

**Summer Project Title:**

Infrastructure Investment Trust (InvIT) and Real Estate Investment Trust(REIT): Regulations, Challenges and Valuation Models

**Credential:**

- Winner of “VARUSANTARA”, a National level Union Budget Preparation event in Equinox-7.0, business and cultural fest of IIM Raipur, with a footfall of 250 teams (2017)
- Winner of Chhattisgarh State Level Quiz (CSLQ 4.0), the flagship event of Quizzing Club of IIM Raipur, with a footfall of 500+ teams across India (2017)

**Saket Shakti 26**

**B.Tech**  
Chemical Engineering  
NIT Nagpur

**Work Experience:**  
22 Months

**Organization:**  
UPL Limited

**Internship Organisation:**

MOOVO(G-TRANS)

**Summer Project Title:**

Research and Modifications in B2B supply chain management

**Credential:**

- Finalist of state level TATA Crucible quiz organised by TATA where participating colleges were IIT Bhilai , Gec Raipur, NIT Raipur, IIM Raipur and several other schools and colleges in Chhattisgarh
- Winner of Best Employee Award for 2014 at UPL Limited

**Shreyak tare 25**

**B.Tech**  
Mechanical Engineering  
VIT Vellore

**Work Experience:**  
22 Months

**Organization:**  
Mu Sigma

**Internship Organisation:**

Deloitte Consulting USI Pvt. Ltd.

**Summer Project Title:**

IoT Use Case in the area of Customer Service - After Sales

**Credential:**

- Campus Round Winner in UNITED NATIONS Rio+23 World Humanitarian Summit 2016
- Finalist in The Big Data Challenge organised during Shaastra 2017 in IIT Madras

**Shruti M. Lanjewar 24**

**B.E.**  
Electronics Engineering  
Ramdeobaba College of Engineering and Management, Nagpur

**Work Experience:**  
22 Months

**Organization:**  
Accenture Services Pvt. Ltd.

**Internship Organisation:**

Deloitte Consulting USI Pvt. Ltd.

**Summer Project Title:**

Implementation of Oracle EBS in BizWorld to manage the business in a resourceful way

**Credential:**

- Secured first position in the Analytics Quiz competition conducted by Analytics and Systems Club of Indian Institute of Management Raipur (Feb, 2017)
- Secured a place in the final round (consisting of top ten teams) of Consigliere, an event conducted by Indian Institute of Technology Madras as a part of Shaastra 2017

**Soumalya Sarkar 25**

**B.Tech**  
Computer Science and Engineering  
Institute of Engineering and Management

**Work Experience:**  
22 Months

**Organization:**  
Infosys

**Internship Organisation:**

Bookmeds

**Summer Project Title:**

Market Research of Pharmacy Chains in Emerging Economies and On-boarding of Pharmacies on BookMEDS Platform

**Credential:**

- Awarded a ‘Certificate of Excellence’ by the Director of IEM for overall contribution to the college in academics and extra-curricular activities in a batch of 350 students in 2014. This was for the contribution in terms of academic performance, research work, being part of the college football team and organizing team of college fests
- Finalist among 500 teams at IIM Indore’s flagship marketing event, Gordian Knot in 2016, finalist among 400 teams at IMT Ghaziabad’s flagship marketing event, the Marketing World Cup in 2016, finalist at TAPMI’s flagship marketing event Make Your Mark at Atharva 2017

**Vikas Pulela 23**

**B.Tech**  
Electrical and Electronics Engineering  
NIT Warangal

**Work Experience:**  
22 Months

**Organization:**  
Reliance Industries Limited

**Internship Organisation:**

Spark Electronics

**Summer Project Title:**

Developing Strategy for Scaling Up the Business

**Credential:**

- Secured first position in a national level Case study competition (Samaadhan 2017) conducted by SRF cell of NMIMS, Mumbai in association with PETA, India, which had a participation of over 300 teams from premiere B Schools
- Finalist in TATA Crucible 2017, an inter collegiate quiz organised by the TATA group on 25th February

**Anand Jhavar 27**

**B.E.**  
Electrical and Electronics Engineering  
M.S.Ramaiah Institute Of Technology

**Work Experience:**  
21 Months

**Organization:**  
Godrej & Boyce Mfg Co Ltd.

**Internship Organisation:**

BlueStar India Private Limited

**Summer Project Title:**

MARKET RESEARCH-MEDICAL REFRIGERATION

**Credential:**

- National Finalist in Marketing Case Study Competition-Marketvilla,Techkriti’17,the Annual Technical and Entrepreneurial Festival of IIT Kanpur
- VP Membership-Toastmasters Club,IIM Raipur. Planning and directing programmes to retain and increase club membership. Serving as one of the clubs representatives on area and district councils

**Ankit Gaikwad 26**

**B.E.**  
Computer Science and Engineering  
MIT,Pune

**Work Experience:**  
21 Months

**Organization:**  
Cognizant Technology Solutions

**Internship Organisation:**

Adcount Technologies Pvt. Ltd.

**Summer Project Title:**

Finding expansion opportunities for Adurcup in food disposables vertical and finding ways to increase organic reach

**Credential:**

- Runner up-Econsilium-Equinox-IIM Raipur - It was a competition to come up, suggest and amend the existing environmental policy and see the implication, impact and constraints of any policy from the policymakers point of view
- Finalist || B-Ception || Parivartan || IIT Delhi - This competition provided an opportunity for budding entrepreneurs to pitch their business ideas to venture capitalists and investors



**Kartavya Agarwal S P** 24

**B.Tech**  
Electronics and  
Communication Engineering

SASTRA University

**Work Experience:**  
21 Months

**Organization:**  
Tata Consultancy Services

**Internship Organisation:**

Thaumaturgy Capital

**Summer Project Title:**

Screening for investment opportunities in the Indian Small Cap space

**Credential:**

- Runners up in the Vardhushik(Mergers and Aquisitions Competition ) event in January,2017 organised by Finatix club,IIM Raipur
- Finalist in the B-Ception comptetion(B-Plan competition) organized by Department of Management Studies, IIT Delhi

**Rahul Dewan** 25

**B.Tech**  
Electrical Engineering

Delhi Technological  
university

**Work Experience:**  
21 Months

**Organization:**  
Reliance Industries  
Limited

**Internship Organisation:**

L&T: Shared Service Centre

**Summer Project Title:**

Identifying Incremental Service Level Improvements in Retirement Benefits Section

**Credential:**

- Qualified for the final campus round of 'War of Finalyst', a national level finance quiz competition organized by NMIMS Bangalore
- Campus Runners' Up in the CVC Quiz organized by MHRD and Central Vigilance Commission in IIM Raipur

**Animesh Pratap Singh** 25

**B.Tech**  
Computer Science and  
Engineering

LNMIIT, Jaipur

**Work Experience:**  
20 Months

**Organization:**  
Mindfire Solutions

**Internship Organisation:**

Stratview Research

**Summer Project Title:**

Global Aerospace and Defense Radar Market Analysis - Trend and Forecast

**Credential:**

- Winner of inter college cricket tournament in 2014, participating teams included BITS pilani and DTU delhi
- Event Coordinator at Desportivos, annual sports meet 2014

**Arvindh G** 24

**B.Tech**  
Mechanical Engineering

Pondicherry Engineering  
College

**Work Experience:**  
20 Months

**Organization:**  
Karaikal Port Private  
Limited

**Internship Organisation:**

Bajaj Allianz Life Insurance Company Limited

**Summer Project Title:**

Study of Corporates Behaviour towards private life insurers

**Credential:**

- National Qualifier at the Marketing Triathlon 'mADmen' organised by the Marketing Society, FMS
- Final round at 'Sumantran' case study competition organised by Consulting club of VGSoM, IIT Kharagpur

**Manikanta Sriram K** 25

**B.Tech**  
Mechanical Engineering

VIT Vellore

**Work Experience:**  
20 Months

**Organization:**  
Cognizant Technology  
Solutions

**Internship Organisation:**

Tractors & Farm Equipment Limited

**Summer Project Title:**

Industry and Market Study of Rotary tillers - Light and multi-blade Variants

**Credential:**

- Case Published at Case Centre – Operations dilemma at ICH. Case based on theory of Constraints, Application of theory of constraints in implementation process and demand management as business process
- Winner - Best Paper presented at International Conference of Young Researchers on Advanced Materials, Singapore, 2012. Paper published in the international journal Advanced Materials Research Vols 622-623 (2013) pp 299-303, Transtech publications, Switzerland titled - "Effect of filler Metal's Choice on the mechanical and corrosion properties of Gas Tungsten Arc Welded AISI 304L"

**S. Sneha** 24

**B.E.**  
Electronics and  
Communication Engineering

University College of  
Engineering, Osmania  
University

**Work Experience:**  
18 Months

**Organization:**  
IBM India Pvt. Ltd.

**Internship Organisation:**

SRIJAN

**Summer Project Title:**

Feasibility Analysis of jamun pulp processing in Chhindwara

**Credential:**

- Conferred, 'Deep Skill Award' for my contributions in data analysis and also received appreciation from the client at IBM India Private Limited, 2016.
- Finalist (one among top 6 teams) among 120 teams in a national level B-school Case Study Competition organized by HR Club, IIM Trichy, 2016.

**Akumarty Shanti Teja** 23

**B.Tech**  
Electrical and Electronics  
Engineering

JNTU K University College of  
Engineering, Vizianagaram

**Work Experience:**  
17 Months

**Organization:**  
Syntel International Pvt.  
Ltd.

**Internship Organisation:**

Bajaj Allianz Life Insurance Company Limited

**Summer Project Title:**

Enhancing Customer's Digital Journey

**Credential:**

- Received SMART AWARD from Mr. Nitin Rakesh, CEO, Syntel International Pvt. Ltd. and Spot Recognition Award from Mr. Rakesh Khanna, COO, Syntel International Pvt. Ltd.
- Finalists in Vardhushik - Merger and Acquisition Event organised by the Finance Club, IIM Raipur



**Oliver Wane Kerketta 26**

B.Com  
DAV College Amritsar

Work Experience:  
17 Months

Organization:  
Tech Mahindra Ltd.

**Internship Organisation:**

Spark Electronics

**Summer Project Title:**

Developing a Strategy for Scaling up the Business

**Credential:**

- Secured 1st position at Drishti, an annual photography competition held by IIM Trichy (2016)
- Secured 2nd position at Chinmaya Bal Mahotsav, an inter-school skit competition (2007)

**Raja Ramesh Balivada 25**

B.Tech  
Petroleum Engineering

ISM Dhanbad

Work Experience:  
17 Months

Organization:  
IBM India Pvt .Ltd.

**Internship Organisation:**

Rakshak Foundation

**Summer Project Title:**

Public Health and Innovations: The Indian Perspective

**Credential:**

- Campus Finalists in "TATA Crucibles" National Quiz
- Organized "IIM Raipur Marathon" with a footfall of 2000

**Shilpa Ramnani 25**

B.Tech  
Electronics and  
Communication Engineering

NIT Delhi

Work Experience:  
16 Months

Organization:  
ONMOBILE GLOBAL PVT.  
LTD.

**Internship Organisation:**

TOCH

**Summer Project Title:**

Competitor Analysis and Business Networking with Client Prospects

**Credential:**

- Finalist in Vidheyak – National Level Case Study Competition in Vista 2016 - Business Festival, organized by IIM Bangalore
- Amongst the Top 6 Finalist teams at Strategy Conclave 2017 out of 400 teams Pan India (Organised by NMIMS Bangalore)

**Yashwanth Kavila 23**

B.Tech  
Electronics and  
Communication Engineering

GITAM University

Work Experience:  
16 Months

Organization:  
Aricent

**Internship Organisation:**

Middle Earth HR

**Summer Project Title:**

- Test Marketing Initiative for US and Canada
- Market test for leadership program in Goa

**Credential:**

- Co-authored a case titled "Forecasting Dilemma @ Sakthi's Kitchen" and published in The Case Center clearing house on April 2017
- Received Outstanding Project Award from Middle Earth HR for improving the efficiency of marketing channels and increasing the overall enquiry generation rate during Summer Internship

**Monika Attarde 25**

B.Tech  
Electrical Engineering

VJTI, Mumbai

Work Experience:  
15 Months

Organization:  
Hewlett Packard  
Enterprise

**Internship Organisation:**

Dion Global Solutions Limited

**Summer Project Title:**

Strategic Research and Business Development

**Credential:**

- Awarded Certificate of Excellence for World Humanitarian Summit by CENTRE OF UNITED NATIONS' RIO +23 PROGRAM
- Campus finalist of 'Business Bytes', a competition on current affairs and analytical ability organized by IMI Bhubaneshwar

**Sri Harsha Ankareddy 25**

B.Tech  
Mechanical Engineering

VIT Vellore

Work Experience:  
15 Months

Organization:  
QUEST GLOBAL

**Internship Organisation:**

Government of Chhattisgarh

**Summer Project Title:**

Analysis of Human Resource for health in Raipur district and study of retention of Health workforce in Rural areas

**Credential:**

- Secured 2nd position in National level B school Advertising Competition ,MadAd conducted by DMS IIT Delhi which had participation of more than 250 teams from various premium institutes
- Secured 1st position in National level B school Newsletter Competition conducted by DMS IIT Delhi which had participation of more than 80 teams from various premium institutes

**Avanish Kumar 25**

B.Tech  
Mechanical Engineering

NIT Jamshedpur

Work Experience:  
13 Months

Organization:  
The Indian Steel and  
Wire Products Limited,  
Jamshedpur

**Internship Organisation:**

Tractors &amp; Farm Equipment Limited

**Summer Project Title:**

Industry and market analysis of rotary tiller(light variant)

**Credential:**

- Winner of OPS-WAR, a simulation gaming event organised by operations club of IIM Raipur in Equinox, 2017
- Finalist of Excelsior- a case study competition organised by consulting club of GLIM, Chennai.

**Pradnya Shendre 25**

B.E.  
Electronics and  
Telecommunication  
Engineering

YCCE, Nagpur

Work Experience:  
13 Months

Organization:  
Procure Soyafoods

**Internship Organisation:**

JSW Energy Limited

**Summer Project Title:**

Culture Study: Suggest tangible interventions to breed a Culture of Innovation, emphasis on detail, aggressiveness, stability, and outcome and people orientation.

**Credential:**

- Final year project paper titled "Wireless Mobile charging using Rectenna" was appreciated by 'Reliance Communication Limited, Pune' and was published in 'International journal of Engineering Research and Application'
- Final year project paper presented in two national level paper presentation competitions

**Shivam Sabharwal 23**

B.Com(Hons)  
Business Finance and  
Accounting

Dayanand Anglo Vedic  
College, Chandigarh

Work Experience:  
13 Months

Organization:  
Gogan Enterprises

**Internship Organisation:**

HealthKart

**Summer Project Title:**

Strategy for category building in modern trade

**Credential:**

- Spearheaded a successful promotional campaign for family business (family retail business) which resulted in 50% growth in sales of April 2015
- Secured a contract for supply of school uniform of regional DAV public school after successful marketing and follow up meetings.

**Ajay Kumar Satpadi 24**

B.Tech  
Electronics and  
Communication Engineering

St Martins Engineering  
college, Hyderabad

Work Experience:  
12 Months

Organization:  
Sri venkateshwar fly ash  
brick manufacturing  
industry

**Internship Organisation:**

Murugappa Morgan Thermal Ceramics Limited

**Summer Project Title:**

Market Study of Automotive Heat Shield

**Credential:**

- Stood at 9th place in paper presentation in ATMOS'13 conducted by BITS Pilani Hyderabad campus
- Appreciation from Cosmos Youth Festival conducting the event as a volunteer held at Raipur in 2016

**Avisha Munjal 21**B.Com  
CommerceSri Venkateswara College,  
Delhi UniversityWork Experience:  
12 MonthsOrganization:  
Deloitte**Internship Organisation:**

Amazon

**Summer Project Title:**

Coordination of Amazon Prime Video IN Originals - Scripted and Unscripted

**Credential:**

- Winner of LinkedIn MTV GetAJob among 49,000 applicants.
- Represented India in China in a Youth Delegation Programme, organised by Ministry of Youth Affairs and Sports

**Kshitij Chandrakar 24**B.Tech  
Civil Engineering

NIT Raipur

Work Experience:  
12 MonthsOrganization:  
L&T Constructions**Internship Organisation:**

Choice India

**Summer Project Title:**

Consultancy services for feasibility study cum dpr, survey and preparation of land plan by adopting lidar or similar technology for widening to two lane with paved shoulders to various roads as per packages mentioned below in the state of maharashtra for an approximate length 10,000 kms

**Credential:**

- 1st prize in Doodles 2.0 in Eclectika 2012 (Annual cultural fest of NIT Raipur). The competition comprised of sketching, finger painting and dry decoration, the topic being Credible Chhattisgarh
- 1st prize in Model Exhibition in Aavartan 2012 (Annual technical fest of NIT Raipur) regarding green technologies that can be used in Chhattisgarh to make homes more energy efficient

**Prabhash Sharma 27**B.Tech  
Civil Engineering

NIT Surathkal

Work Experience:  
12 MonthsOrganization:  
Tata Housing  
Development Private  
Limited**Internship Organisation:**

Wipro Technologies

**Summer Project Title:**

Bid Life Cycle w.r.t Large Bids for ERP Implementation

**Credential:**

- Awarded and appreciated twice by MD & CEO of Tata Housing in Business Excellence Night Mumbai for successfully completing the improvement project which involved finding, detailed cost benefit analysis, contractor onboarding, execution of mitigated solution to Diamond Rope Cutting and drainage system creating a total savings of Rs. 2.25 Crores in 2013-2014
- Was among the top three employees at Tata Housing Bangalore and qualified as in house assessor for Tata Sons upon successful completion of the Business Leadership Development Programme (BLDP) for top management professionals

**R.Pughal Sriram 23**B.E.  
Mechanical EngineeringK.Ramakrishnan College  
of Technology (Anna  
University Certificate)Work Experience:  
12 MonthsOrganization:  
Electronic Payment And  
services (P) Ltd.**Internship Organisation:**

J K Paper Mills

**Summer Project Title:**

Optimization of Retention time in All Material Trucks

**Credential:**

- Won 3rd Prize in Parkraamann 2.0 conducted by PROvakta- the public speaking club of IIM Raipur
- Selected to be a part of pilot team, sent to Malaysia for an extensive training on bank ATM switch technology

**Rishab Jolly 22**B.B.S.  
MarketingDeen Dayal Upadhyay  
CollegeWork Experience:  
12 MonthsOrganization:  
Highorbit Careers Pvt.  
Ltd.**Internship Organisation:**

Wipro Technologies

**Summer Project Title:**

Market research on customers' outlook around use of Digital &amp; Automation Technologies, their current Application support and expectations going forward from the System Integrators

**Credential:**

- Winner of LinkedIn MTV Get a Job Season 3 from over 49000 applicants pan India for the role of Marketing Intern at Amazon Prime Video
- Secured 1st Position in "I AM LEGEND"- Inter B-school Competition for best manager among 400 plus participants at IIM Raipur annual event Equinox

**Soaham Datta 24**B.Tech  
Electronics and  
Instrumentation Engineering

SRM University

Work Experience:  
12 MonthsOrganization:  
SBI Youth For India**Internship Organisation:**

DCM Shriram

**Summer Project Title:**

Designing a strategic CRM for influencer marketing activities that is compatible with SAP C4C

**Credential:**

- Selected among the top 2%ile or top 100 out of 6320 applicants for the Youth For India Fellowship 2014-15
- Runner Up at Deloitte Maverick war of Bands East Zone

**Swiya Itikapati 23**B.Tech  
Electronics and  
Communication EngineeringMahatma Gandhi Institute  
of TechnologyWork Experience:  
12 MonthsOrganization:  
Tata Consultancy Services**Internship Organisation:**

Doc N Me

**Summer Project Title:**

Market Survey To Analyse Needs And Preferences For Brand Positioning For Doc N Me

**Credential:**

- One among top 6 finalists at Pertence, Simulation game competition held as a part of Aarunya 2017 - IIM Amritsar's National Management Fest
- One among top 40 teams at The Marketing Triathlon, held as a part of Fiesta 2017 – FMS Delhi's National Management Fest



<b>Ankur Garg</b> 24		<b>Internship Organisation:</b> Tractors & Farm Equipment Limited <b>Summer Project Title:</b> Industry & Market Analysis of Rotary Tillers (Light Variant) <b>Credential:</b> <ul style="list-style-type: none"> <li>National Finalist in Digi – Ops, an operations domain competition organized by IIM Bengaluru in the year 2017</li> <li>Campus Finalist in Media Maestros 5.0, a competition organized by FMS Delhi in the year 2017</li> </ul>
	B.Tech Mechanical Engineering	
	VIT Chennai	
	Work Experience: 11 Months	
	Organization: Fiat Chrysler Automobiles	

<b>Devi Pratyusha G</b> 22		<b>Internship Organisation:</b> Intelizon Energy Pvt. Ltd. <b>Summer Project Title:</b> Lead generation through digital marketing <b>Credential:</b> <ul style="list-style-type: none"> <li>Awarded the Best Diplomat in the International Model United Nations Conference</li> <li>Campus finalist in HULT Prize International Competition 2017, Manovra- the flagship event of club Mantra, IIM Raipur 2017, Persona – the flagship HR/OB event of Dhruva, IIM Trichy</li> </ul>
	B.Tech Electronics and Telecommunication Engineering	
	Indira Gandhi Institute of Technology, Sarang	
	Work Experience: 11 Months	
	Organization: Tata Consultancy Services	

<b>Niranjan</b> 25		<b>Internship Organisation:</b> Nine Exposures Pvt. Ltd. <b>Summer Project Title:</b> Study and Forecast the future business opportunities for the Drone based surveying in the Infrastructure Industry <b>Credential:</b> <ul style="list-style-type: none"> <li>Won the Campus level Operations Quiz competition conducted by the OPEP club, 2016</li> <li>Participated and won the Inter IIM cricket competition conducted in Ranchi, 2016</li> </ul>
	B.Tech Electrical and Electronics Engineering	
	NIT Surathkal	
	Work Experience: 11 Months	
	Organization: Reliance Industries Limited	


<b>Yash Trivedi</b> 25		<b>Internship Organisation:</b> Toch <b>Summer Project Title:</b> Study the Market Analysis of Toch and to increase Brand Awareness of Toch by collaborating with potential clients in Hospitality Sector <b>Credential:</b> <ul style="list-style-type: none"> <li>Finalist of Bception, a national level competition. Organised by Department of Management Studies, IIT Delhi.</li> <li>Stood 2nd in Se7En, a quiz competition conducted by IIM Raipur, a national level quiz competition.</li> </ul>
	B.Tech Chemical Engineering	
	Motilal Nehru National Institute of Technology, Allahabad	
	Work Experience: 11 Months	
	Organization: Universal Clearing Firm	

<b>Sai Srujan Gogineni</b> 22		<b>Internship Organisation:</b> Karvy Stock Broking <b>Summer Project Title:</b> Fundamental Analysis of Federal Bank <b>Credential:</b> <ul style="list-style-type: none"> <li>Successfully completed CFA level 1 examination on December 3rd 2016</li> <li>Secured AIR 34 rank in FLIP national competition among 2000 participants.</li> </ul>
	B.Tech Petroleum Engineering	
	Rajiv Gandhi Institute of Petroleum technology, Rae Bareilly	
	Work Experience: 10 Months	
	Organization: Adani Gas	

<b>Abdul Khadar Kodiyl</b> 22		<b>Internship Organisation:</b> XAMPR <b>Summer Project Title:</b> PRODUCT MANAGEMENT AND BUSINESS DEVELOPMENT <b>Credential:</b> <ul style="list-style-type: none"> <li>Won First Position in Constitution day quiz conducted by Quizzing Club of Indian Institute of Management Raipur in 2016</li> <li>Successfully completed the Shiksha Workshop conducted by IIM Kozhikode during Backwaters, the annual management fest of IIM Kozhikode in 2014</li> </ul>
	B.Sc. Statistics	
	Sir syed College	
	Work Experience: 09 Months	
	Organization: Academy for Professional Studies	

<b>Praneetha Jagana</b> 24		<b>Internship Organisation:</b> SRIJAN <b>Summer Project Title:</b> COST BENEFIT ANALYSIS <b>Credential:</b> <ul style="list-style-type: none"> <li>MUDIT_VRIDDDHI- INTER B-SCHOOL COMPETITION RUNNER UP The aim of the event is to maximize the profit earned by selling artifacts.</li> <li>Runner up among 120 teams in the inter B-SCHOOL HR club event named ANVESHAN organized by IIM Raipur.</li> </ul>
	B.Tech Computer Science and Engineering	
	Gayatri Vidya Parishad College of Engineering	
	Work Experience: 09 Months	
	Organization: Tata Consultancy Services	

<b>Shruti Duggal</b> 24		<b>Internship Organisation:</b> Doc N Me <b>Summer Project Title:</b> Define and execute relationship based marketing and sales strategy for corporate healthcare CXOs <b>Credential:</b> <ul style="list-style-type: none"> <li>Winner in the women's category and 2nd Runner Up (College Round) of StockMIND Season 5, a virtual trading competition conducted by ICICI Bank in March 2017</li> <li>Awarded with Gold medal in Rio+20 India Certification Program on Sustainable Development conducted under United Nations Conference on Sustainable Development (UNCSD) in 2013</li> </ul>
	B.Com(Hons) Commerce	
	Hansraj College, New Delhi	
	Work Experience: 09 Months	
	Organization: National Board of Accreditation	

<b>Lad Saurabh Dinesh</b> 25		<b>Internship Organisation:</b> Swades Foundation <b>Summer Project Title:</b> Strategy and Action Plan for Reverse Migration <b>Credential:</b> <ul style="list-style-type: none"> <li>National finalist in Fin-e-Con competition of FMS Delhi</li> <li>National finalist in 'Socialis Procurator' - an event in which social quotient of students is checked through a competition in which students come at solutions to problems related to CSR of companies held as a part of equinox 7 at IIM Raipur.</li> </ul>
	B.E.(Hons) Mechanical Engineering	
	BITS Pilani Goa Campus	
	Work Experience: 08 Months	
	Organization: Tata Motors	

<b>Rutuja Patil</b> 23		<b>Internship Organisation:</b> ShepHertz Technologies <b>Summer Project Title:</b> Market research and analysis for exploring new customer avenues <b>Credential:</b> <ul style="list-style-type: none"> <li>Won First Prize in Opscribe 2017, the Article Writing competition, organized by OPEP-Operations Club, IIM Raipur</li> <li>Won the marketing event "Markathon" at the fest Quo Vadis organized by IIFT-Delhi in January 2016</li> </ul>
	B.E. Computer Science and Engineering	
	Institute of Engineering and Technology Devi Ahilya Vishwavidyalaya, Indore	
	Work Experience: 8 Months	
	Organization: Cognizant Technology Solutions	

## Aditi Koomar

28

B.D.S.  
DentistryManipal College of  
Dental Sciences, Manipal,  
Manipal University,  
KarnatakaWork Experience:  
07 MonthsOrganization:  
IDBI Bank

## Internship Organisation:

SRIJAN

## Summer Project Title:

“To develop a sustainable model of Micro Finance under Ghoomar Women Federation” &  
“Facilitating Women Federation in eradication of Silicosis from Tribal Area of Bali, Pali (Rajasthan)”

## Credential:

- Stood 1st in the Independence Day Quiz organized during the Indepence Fortnight 2016 under the aegis of MHRD, Government of India
- Secured 3rd position in Airtel Online Quizzing Festival Mecha Quiz Magic 2017 organised by GNIET, Nagpur

## Pratik Garg

23

B.Tech  
Civil Engineering

IIT Roorkee

Work Experience:  
07 MonthsOrganization:  
ZS Associates

## Internship Organisation:

Axis Bank Limited

## Summer Project Title:

Sectoral and Company Analysis in the Indian Chemical Industry

## Credential:

- Winner of the Regional Round of the Reserve Bank of India (RBI) Policy Challenge 2017
- Kishore Vaigyanik Protsahan Yojana (KVPY) Scholar, 2010 – Awarded to about select 120 students by Government of India

## Abdullah

23

B.Com(Hons)  
Commerce

Kirori Mal College

Work Experience:  
06 MonthsOrganization:  
Grey White Studios

## Internship Organisation:

Money4drive Advertising Pvt. Ltd.

## Summer Project Title:

Developing a marketing strategy to increase the company's client base in New Delhi

## Credential:

- Co-Founder of “PARVAAZ”- सपनों के पंख लए, an initiative with Chattisgarh Government, for career counselling, digital literacy, spreading awareness about Government Schemes for Government School students between class 8th to 12th.

## Prateek Ghodeswar

22

B.E.  
Electrical EngineeringJabalpur Engineering  
College, JabalpurWork Experience:  
03 Months

## Internship Organisation:

Youth4work

## Summer Project Title:

Consumer Behavior Analysis and Marketing Initiatives at Youth4work

## Credential:

- Published a blog in a leading tech website called pixr8.com. The blog was titled, “pCommerce- The Global Perspective of ‘People’ in India”
- Published a PR story in India Today and Business Standard ,titled, “Study calls for strict monitoring of skill training providers”.

## Adityavir Singh Rathore

22

B.Com(Hons)  
CommerceSri Venkateswara College,  
Delhi University

## Internship Organisation:

ILFS Education and Technological services Ltd.

## Summer Project Title:

- Recruitment
- Employee engagement
- Soft/Behavioural skills

## Credential:

- Came first in inter-college debate competition organised by Sri Venkateswara college at NEXUS-cultural event
- Awarded certificate of appreciation from shades of happiness foundation for organising blood donation camp

## Akshay Kumar Madasu

24

B.Tech  
Electronics and  
Communication  
Engineering

NIT Trichy

## Internship Organisation:

Opus Aviation Pvt. Ltd.

## Summer Project Title:

Strategic Partnership &amp; Market Research

## Credential:

- Awarded 2nd prize among 258 applicant teams in ‘SAMAADHAN’ a National level B-plan competition conducted by Consulting and Entrepreneurship club, IIM Raipur, 2016. The aim was to develop a sustainable business plan with a unique idea for a social start up.
- Awarded 2nd prize in Mudit Vriddhi – the flagship event of Consulting and Entrepreneurship Club, a National level B-School competition, sponsored by Sharda Group & Andhra bank, which was held during Equinox 7.0 on 28th January 2017.

## Amit Kumar

23

B.Com(Hons)  
Accountancy

Vinoba Bhawe University

## Internship Organisation:

Hindustan Petroleum Corporation Limited

## Summer Project Title:

Impact analysis of Goods and Service Taxes reforms on petroleum sector (HPCL)

## Credential:

- Co-Founder of “PARVAAZ- सपनों के पंख लीये”, an initiative with Chattisgarh Government, for career counselling, digital literacy, spreading awareness about Government Schemes for Government School students between classes 8th to 12th
- Head organiser of Prayaas - IIM Raipur Marathon, the largest non-political gathering in Eastern India; more than 5000 runners participated to trigger social change, to spread awareness about the burning issue of open defecation and sanitation in India

## Anjali Pal

25

B.E.  
Electronics and  
Communication  
Engineering

I.E.S. IPS Academy

## Internship Organisation:

Icreon For Good Foundation

## Summer Project Title:

Creating a Roadmap for Icreon For Good Foundation's 3 Year Completion Event. &amp; Proposal for Enhancement of Employee Engagement &amp; Upcoming Event Planner

## Credential:

- Completed Bachelor's degree with honors (75% and above) in 2014
- Founding Committee member of IIM Raipur Marathon. Event Organized in February 2017 in support of Swacch Bharat Mission drew above 2400 participants apart from spectators in the midst of Raipur city.

## Anuj Sabarwal

23

B.E.  
Computer Science and  
Engineering

LNCT, Bhopal

## Internship Organisation:

HealthKart

## Summer Project Title:

Affiliate E-Commerce Growth and Product Development

## Credential:

- Co-Founder of “PARVAAZ”, an initiative with Chattisgarh Government, for career counselling, digital literacy, spreading awareness about Government Schemes for Government School students between class 8th to 12th
- Winner of Business plan competition at IIM Raipur, National Finalist at FMS Delhi, IIT Delhi and Bits Pilani



**Anupama Bhardwaj 22**

**B.Tech**  
Computer Science and  
Engineering

Institute of Engineering  
and Technology, Lucknow

**Internship Organisation:**

Dabur India

**Summer Project Title:**

1. Analysis of Loyalty Program
2. Social Media Marketing

**Credential:**

- Campus winner of National level Case Study competition Sumantran, Purvodaya 2017 organized by VGSOM Campus winner of National level Case Study competition organised by Mylivpro
- Secured Second Position in BPlan and third position in Tech paper in Encore'14 the college cultural and technical fest, 25+ participants in each event.

**Archana Dubey 21**

**B.A.(Hons)**  
Economics

Kamala Nehru College,  
Delhi University

**Internship Organisation:**

ShepHertz Technologies

**Summer Project Title:**

Investment Pitch Deck

**Credential:**

- Won the marketing event "GREYSPACE" organized by IIM Raipur's Marketing Club MANTRA.
- "Conducted the International Student Exchange exercise for the outbound PGP students. Organised IIM Raipur's first Inter-College MODEL UNITED NATIONS(MUN) 2016"

**Arihant Jain 21**

**B.A.(Hons)**  
Economics

Shri Ram College of  
Commerce, New Delhi

**Internship Organisation:**

DHFL Pramerica Life Insurance

**Summer Project Title:**

Re-engineering Renewals at DPLI

**Credential:**

- Awarded certificate of appreciation by the honourable Chief Minister of Bihar for being declared Bihar State Topper (Commerce)CBSE (Class-12, 2013)
- Winners of Chakravayuha, Operazione held at Firande, the management and cultural fest of SIBM. (2017)

**Arkaprabha Bhattacharyya 23**

**B.E.**  
Electrical Engineering

Jadavpur University

**Internship Organisation:**

DCM Shriram

**Summer Project Title:**

Implementation of inventory management system considering FIFO, Kanban, stock management  
SAP vs Physical storage method

**Credential:**

- Summer Research Fellow 2014 – Indian Academy of Sciences: Got an opportunity to undergo summer research internship under IAS at IIT Delhi in Electrical Engineering Department.
- One of the Top-10 finalist teams in BLAZE-Energy Contest 2014 organized by Schneider Electric.

**Arnab Naskar 23**

**B.Tech**  
Biotechnology and  
Biochemical Engineering

IIT Kharagpur

**Internship Organisation:**

Brandcare Medical Advertising and Consultancy Pvt. Ltd.

**Summer Project Title:**

A comprehensive study of online knowledge sharing platform for doctors, their enrolment &  
engagement on social media and Brand Communication analysis

**Credential:**

- Secured ALL INDIA RANK of 30 in JUNIOR MATHEMATICS OLYMPIAD conducted by Kendriya Vidyalaya Sangathan 2007-08
- Awarded Order of Merit for Entertainment and Dramatics and Hall of Blues for Chess, LLR Hall of Residence, IIT Kharagpur 2015

**Athul A S 22**

**B.Tech**  
Electrical and Electronics  
Engineering

Cochin University of  
Science and Technology

**Internship Organisation:**

Youth4work

**Summer Project Title:**

Talent Mapping And Marketing Initiatives at Youth4work

**Credential:**

- Finalist (one among the top 6) in a National level case study competition organized by HR Club, IIM Trichy (2016)
- Captain of the team which won the 2nd prize in an intra-college cricket competition participated by 21 teams held in College of Engineering Attingal(2015)

**Ayushi Agrawal 23**

**B.E.**  
Electronics and  
Communication  
Engineering

Shri Govindram Seksaria  
Institute of Science and  
Technology

**Internship Organisation:**

Wipro

**Summer Project Title:**

Research on use of Digital & Automation Technologies, their current Application support and  
expectations going forward in Banking and Financial Services

**Credential:**

- One of the semifinalist in Texas Innovation Analog design India contest, 2015. The team was awarded 200 USD and opportunity to implement the idea with National Entrepreneurship Network (NEN)
- National athlete, 400m. 3 silver medals at state level. 21 medals in athletic career

**Ayushi B Agrawal 22**

**B.E.**  
Computer Science and  
Engineering

IET DAVV Indore

**Internship Organisation:**

Ernst &amp; Young

**Summer Project Title:**

Dynamics of Debt and Restructuring

**Credential:**

- Winner: Regional round of RBI Policy Challenge 2016-17, Adjudged as the best entry in the regional round of the competition
- MBASKool College Coordinator | Communication channel between MBASKool and the institute

**B Samhitha 23**

**B.E.**  
Electronics and  
Communication  
Engineering

MVSR Engineering College

**Internship Organisation:**

AeroSoft Corp

**Summer Project Title:**

Pre -Operational Business Activities of AirAviator, an Aviation Start-up

**Credential:**

- Runner up in Mudit Vriddhi, an event conducted by Consulting and Entrepreneurship Club IIM Raipur, 2016
- Finalist in Manovra, a marketing case study competition conducted by Mantra, Marketing Club of IIM Raipur

**Chandra Phani Likith Nadella 22**

**MSc. (Tech)**  
Information Systems

BITS Pilani

**Internship Organisation:**

Axis Bank Limited

**Summer Project Title:**

A Study and Understanding of the Credit Appraisal Process for Large Corporates

**Credential:**

- Got Selected for the Youth Delegation visit to foreign countries under the bilateral Youth Exchange programme of the Ministry of Youth Affairs and Sports, Government of India
- Finalists of Mudit Vriddhi, a real time market simulation, organized by the Consulting and Entrepreneurship Club of IIM Raipur

Charu Gaba

22

B.Sc.(Hons)  
Physics

Miranda House, DU

**Internship Organisation:**

Hero Motocorp Limited

**Summer Project Title:**

- Location-wise Business Potential Mapping of Lucknow District
- Understanding Opportunity of Brand Glamour in Lucknow City

**Credential:**

- Awarded second position in Fameless organised by Entrepreneurship Development Institute of India as part of their annual fest Empresario in the year 2016
- Awarded first position in RealPolitik 1.0 organised by PROvakta – The Public Speaking Club, IIM Raipur in 2016

D.Varshini Bhanu

23

B.Tech  
Mechanical EngineeringSreenidhi Institute of  
Science and Technology,  
Hyderabad**Internship Organisation:**

Murugappa Morgan Thermal Ceramics Limited

**Summer Project Title:**

Market study of low temperature application

**Credential:**

- Won Second prize in National Level Technical quiz in 2015 at Sangama Technical Fest

Daniel Hembrom

26

B.Sc.(Hons)  
PhysicsR.P.S. college chakeyaj,  
mahnar vaishali**Internship Organisation:**

Agarwal Packers and Movers Limited

**Summer Project Title:**

To get a well consolidated list of Clients with high business potential and To identify the key satisfiers and dissatisfiers which affect their overall satisfaction level

**Credential:**

- Worked as a designer, event decorator and worked for the promotional events for the marketing team for event promotion of Equinox 7.0 held in Jan 2017
- Part for the organizing committee in MUN 2016 organized by International Relations which involved participation of students from different colleges in Raipur

Dhruv Soni

22

B.M.S.  
FinanceMaharaja Agrasen college,  
University of Delhi**Internship Organisation:**

Arcesium India Private Limited

**Summer Project Title:**

Offsetting of foreign currency balances

**Credential:**

- Won a month-long, national level forex trading competition, organized by Financial Data Technologies, Taiwan with an ROI of 191.61%.
- NSE certified Investment Analyst Pro with certifications across 4 different domains including forex, fundamental analysis, technical analysis and portfolio management.

Dipali Rajendra Gahiwad

22



B.Pharm

N.D.M.V.P. Samaj's College  
of Pharmacy, Nashik**Internship Organisation:**

Swades Foundation

**Summer Project Title:**

To study existing and recommended models for developing horticulture value chain and design a suitable commercial model for marketing of fruit and vegetable by small farmers in 6 blocks of Raigad. The model thus designed would be tested on a pilot basis through 1-2 agripreneurs/1-2 farmer groups and the insights thereof would be used to formulate an action plan for developing horticulture value chain in Raigad

**Credential:**

- Won Mahindra Search for Talent Scholarship for securing first in rank in college.(2014)
- Worked as a Class Representative- Contributed towards organizing industrial visit at Maxheal Pharmaceuticals for college students. Founded group discussion club of my class. Instrumental in organizing various events like prize distribution ceremony, sports week and farewell

Divya Thakur

22

B.Sc.  
Electronics EngineeringMaharani Lakshmibai  
College**Internship Organisation:**

TOCH

**Summer Project Title:**

Analysis, Marketing Management and Collaborations

**Credential:**

- Finalist (M.P. team) at the 8th Senior National Dodgeball Championship, Nashik in the year 2013
- Represented RCC team at the Senior M.P. State Basketball Championship organized by M.P. Basketball Association, Bhopal in the year 2012 & 2014

Gandharv Chaudhary

25

B.E.  
Production Engineering

BIT Mesra

**Internship Organisation:**

Agarwal Packers and Movers Limited

**Summer Project Title:**

Visit to corporate clients to find out market demand and expectations, discuss about potential business partnership, promote the concept of trucking cube and find out the pain areas of the logistics process

**Credential:**

- Executive member of Logistics Team of Leadership Summit conducted by IIM Raipur Placement Committee in September 2016
- Worked as a coordinator of the Venue and Stage Management Team as well as the convener for managing and organising Celebrity Pro-Shows for Equinox, the business cum Cultural fest of IIM Raipur

Geetanjali Kumari Kharwar

23

B.Tech  
AgricultureDr. A.S College  
of Agriculture  
Engineering, MPKV Rahuri**Internship Organisation:**

SRIJAN

**Summer Project Title:**

Study on feasibility of horticulture for small farmers of Pratapgarh, Rajasthan

**Credential:**

- Awarded 1st Prize in Aavishkar an online Print Ad Making Competition conducted by Interface -The Marketing Committee of KJSIMSR on January 2017
- Secured 3rd Position in Paper Presentation at a National Level youth fest held at VAMNICOM, Pune in 2015

Harshit Kalra

22

B.Tech  
Metallurgical Engineering

MNIT Jaipur

**Internship Organisation:**

DCM Shriram

**Summer Project Title:**

Market Research of the PVC Compounds in Automotive Segment with Account-Based Marketing as a part of expanding the vision for the company in collaboration with Boston Consulting Group project named "ASTRA"

**Credential:**

- International Winner of the World Business Dialogue Science Slam 2017 held in Cologne, Germany and chosen among more than 5000 participants from all over the world by an esteemed jury from Evonik Industries and Luups
- Felicitated with the prestigious O.P. Jindal Engineering and Management Scholarship for academic year 2013-14. This scholarship is awarded to top 100 students in the country for exceptional leadership attributes in the field of Engineering and Management from IITs, NITs and IIMs

Hershita tigga

24

B.Com(Hons)  
CommerceShri Ram College of  
Commerce, New Delhi**Internship Organisation:**

Oriental aggregates

**Summer Project Title:**

market research on aggregate sector

**Credential:**

- Successfully completed SPSS workshop organized by Weekendr at Shri Ram College of Commerce, in the year 2014.



**Himmat Singh Chouhan 21**

B.A.F.  
Accounting and Finance

K.C.College, Mumbai  
University

**Internship Organisation:**

Explico Consulting Pvt. Ltd.

**Summer Project Title:**

Live Valuation Projects: Valuation of different financial instruments

**Credential:**

- Co-founder of two start-ups viz. The Nocturnal Kitchen (night food delivery venture at South Mumbai), Edusport Careers (a south Mumbai based educational venture)
- Awarded Highest Commendation award among delegates of 40 countries as representing Belgium at National level Inter-College Model United Nations (MUN) held at IIM Raipur in December 2016

**Isha Junghare 23**

B.E.  
Electronics and  
Communication  
Engineering

St.Vincent Pallotti College  
of Engineering and  
Technology

**Internship Organisation:**

BookMEDS

**Summer Project Title:**

Study of consumer behaviour and to improve the branding of the website and reach potential customers by help of digital marketing

**Credential:**

- Secured position in top 9 amongst 50 teams in Robowar competition "SHAASTRA" held at IIT Madras, 2014
- Secured 1st position in Robowar competition "PRAGYA 2014" held at SGGSIET, March 2015

**Ishita Manglik 21**

B.Tech  
Electronics and  
Communication  
Engineering

Meerut Institute  
of Engineering and  
Technology

**Internship Organisation:**

ICICI Bank

**Summer Project Title:**

Feasibility Study for improving Privilege Banking experience of customers at ICICI Bank

**Credential:**

- Class Representative at IIM Raipur- Effectively discharged my duties in the daily operations of the batch which includes batch grievance handling & class rescheduling (2016-2018)
- "Editor of Departmental Magazine at graduation college M.I.E.T.-Conceptualized, planned and designed the entire layout of the magazine with a team of 5 core members Routed the workflow of the magazine, created a list of magazine's column, department events and other editorials (2014-2015)"

**Jagruti Singh 22**

B.Sc.  
Physics

Jai Prakash University

**Internship Organisation:**

Axis Bank Limited

**Summer Project Title:**

To study the different aspects involved in Cash &amp; Cheque pick up, identify the gaps, and give recommendations

**Credential:**

- Cleared the certification exam of Finance and Banking Fundamentals (India) with a score of 60% (2016)
- Received the "Employability certificate" from Money wizards for scoring 79% in Youth Money Olympiad (2016)

**Jasojeet Mukherjee 22**

B.A.(Hons)  
Economics

Delhi University

**Internship Organisation:**

Bajaj Allianz Life Insurance Company Limited

**Summer Project Title:**

Discerning a tangible and statistically significant connection between gratuity sales and various factors such as sales cycle, company culture, pricing, valuation

**Credential:**

- Winner of Tata-Crucible which saw more than 1600 participants from major b-schools and colleges
- Winner of Manovra- the integrated marketing communication competition at Equinox organised by the marketing club Mantra

**Joel Chugh 22**

MSc. (Tech)  
Information Systems

BITS Pilani

**Internship Organisation:**

BALCO, Vedanta

**Summer Project Title:**

- Streamlining and Implementation : Onboarding and Induction
- HR policies: Up-gradation

**Credential:**

- Core Team member : Prayaas IIM RAIPUR Marathon
- Senior Executive Member : Digital Media club- Pixel

**Joel Khupminlien Sitlhou 27**

B.E.  
Computer Science and  
Engineering

Jorhat Engineering  
College

**Internship Organisation:**

Academy Of Carver Aviation

**Summer Project Title:**

Market Research, Analysis and Business Development using Integrated Marketing Techniques

**Credential:**

- TEDxIIMRaipur 2016 core organising team in Web & design team
- Migme India Campus Ambassador ( IIM Raipur, 2016)

**Juhi Kumari 23**

B.Tech  
Electronics and  
Communication  
Engineering

IMS Engineering College

**Internship Organisation:**

TalentNiti Recruitment Services Pvt. Ltd.

**Summer Project Title:**

End to end recruitment

**Credential:**

- Received a "Certificate of Appreciation" for my work during Summer Internship Program at TalentNiti
- Worked as a volunteer in the marketing team of marathon. I was involved in organizing events in different schools and colleges to create awareness about the marathon

**Jyoti Sharma 25**

B.B.A.  
Business Administration

Mewar Institute of  
Management

**Internship Organisation:**

K.G Somani

**Summer Project Title:**

Business development, marketing and pre- testing of new business concepts

**Credential:**

- Volunteered the National Seminar for Women Entrepreneurs by Confederation of Women Empowerment COWE in April 2017
- Awarded with Letter of Recommendation in the Short-term project with Zioxo Solutions in January 2017

**K.Sushmita 22**

B.E.  
Electronics and  
Communication  
Engineering

MVSR Engineering College

**Internship Organisation:**

MoSwap Electronics Private Limited

**Summer Project Title:**

Business Development and External market research with respect to Recommerce industry in Electronics segment for Moswap Electronics Pvt. Ltd.

**Credential:**

- Runners up in the event Mudit Vriddhi, a flagship event conducted by the Consulting and Entrepreneurship Club of IIM Raipur
- Finalist in the "Paper Presentation", an inter college event held at IIIT Hyderabad in the year 2015

**K Vishwas** 20

**B.Tech**  
Computer Science and  
Engineering

CMR College of  
Engineering and  
Technology

**Internship Organisation:**

The Singareni Collieries Company Limited

**Summer Project Title:**

Improvement in utilization of Dumpers and Shovels

**Credential:**

- Secured 3rd position in Article writing competition held by PROvakta - The public speaking club of IIM Raipur as a part of Constitution day celebrations on 26th January, 2017
- Actively Participated in Model United nations - MUN 2016 held at IIM Raipur as a delegate representing Russia

**Kiran B K** 23

**B.E.**  
Mechanical Engineering

Dayanand Sagar College  
of Engineering, Bangalore

**Internship Organisation:**

J K Paper Mills

**Summer Project Title:**

Reduction of Restacking and Double Handling of Finished Goods at Warehouse

**Credential:**

- Campus Winner, Modus Operandi - DIGIOPS, Flagship national level inter college operations competition organized by IIM Bangalore
- Campus Winner, ABHYUTHAN, Flagship national level inter college marketing case study competition organized by SJSOM, IIT-B

**Kunal Bhalerao** 22

**B.E.**  
Electronics and  
Telecommunication  
Engineering

Vivekanand Education  
Society Institute of  
Technology

**Internship Organisation:**

JSW Energy Limited

**Summer Project Title:**

Tangible Impact of Training/ Development Initiatives on Business

**Credential:**

- Selected two articles for publication on MBASKool for their article wriring competition contest january 2017
- Awarded 2nd position in the Mime competition in Azadi 70 - Yaad Karo Kurbanī Celebration hosted by IIM Raipur from Governor, Chhattisgarh.

**Lallianpuui** 23

**B.Com(Hons)**  
Finance and Investment

Christ University

**Internship Organisation:**

Swades Foundation

**Summer Project Title:**

To devise an effective strategy to maximize fund raising

**Credential:**

- Selected as 'Indian Youth delegate to China, 2017' the Youth Exchange program organised by Ministry of Youth Affairs and Sports, Government of India
- Finalists in Vardhushik - Merger and Acquisition Event organised by the Finance Club, IIM Raipur

**Manish Kumar** 24

**BS-MS Dual Degree**  
Chemistry

IISER Pune

**Internship Organisation:**

Energyly

**Summer Project Title:**

To identify and make a blueprint of new business model for iot in energy monitoring service of energyly

**Credential:**

- Awarded INSPIRE Scholarship from Department of Science & Technology (DST), India after admission at IISER Pune during 2010-2015
- Awarded Second place in National level Eco Quiz 2016 conducted by Eco Club, IIM Raipur

**Mayank Pratap Singh** 21

**B.Sc.(Hons)**  
Chemistry

Ramjas College

**Internship Organisation:**

Punjab National Bank

**Summer Project Title:**

Credit Analysis of Real Estate Sector

**Credential:**

- Participated in Rio+23 World Humanitarian Summit Certification Program (2016)
- Supported and professionally served towards the management of various activities at Global Summit on Management Cases 2017

**Namrata** 21

**B.A.(Hons)**  
Economics

Shri Ram College of  
Commerce, New Delhi

**Internship Organisation:**

Rabbit Digital Branding Solutions

**Summer Project Title:**

Building digital strategies through research for clients

**Credential:**

- Former research intern at Indian Statistical Institute, Delhi and Worked on project that aimed to study if exogenous gains elicit warm glow effects.
- Actively participated and contributed to the success of the interactive Study Programme, conducted between August 27th and August 30th, 2013 during the UKIERI@SRCC 2013 held at Shri Ram College of Commerce.

**Naru Kiran Kumar** 24

**B.Tech**  
Electronics and  
Communication  
Engineering

Gayatri Vidya Parishad  
College of Engineering

**Internship Organisation:**

Punjab National Bank

**Summer Project Title:**

Credit Analysis of Steel Sector

**Credential:**

- Executive member of Quizzing Club of IIM Raipur.
- Campus finalists of the event named Econsilium conducted by Eco club of IIM Raipur during the National level fest Equinox

**Neha Kundal** 24

**B.Tech**  
Electronics and  
Communication  
Engineering

Guru Nanak Dev  
University, Amritsar

**Internship Organisation:**

WIPRO

**Summer Project Title:**

KNOWLEDGE OSMOSIS - Knowledge permeation across segments

**Credential:**

- Selected as the Campus Columnist of IIM Raipur for Business Standard in 2017
- Selected as Co-Coordinator of Media and Public Relations Committee of IIM Raipur in 2017

**Nikita Pendse** 22

**B.E.**  
Electrical and Electronics  
Engineering

Medicaps Institute  
of Technology and  
Management, Indore

**Internship Organisation:**

MAN Trucks India Pvt. Ltd.

**Summer Project Title:**

Process Analysis

**Credential:**

- Guest Columnist for Business World Magazine
- Editor, Effulgence- The official magazine of IIM Raipur



Nishant Joshi

23



B.Tech  
Computer Science and  
Engineering

Amity School of  
Engineering and  
Technology

**Internship Organisation:**

Wipro Technologies

**Summer Project Title:**

Deliverables Compliance Tracking at GCC (Global Command Center) in Wipro

**Credential:**

- Winner - E-Consilium, a national level environment policy competition, 2016
- Top 5 in marketing case study competition Case Files amongst 250 teams across top B-schools from the country, 2016

P S Punitha

26



B.Tech  
Civil Engineering

NIT Surathkal

**Internship Organisation:**

Rakshak Foundation

**Summer Project Title:**

Improving the Management Structure of Justice Gopal Singh Public Charitable Trust, raising funds for a Multi-specialty and Cancer Hospital through crowd-funding &amp; formulating the structure of an NGO that channelizes CSR work of companies

**Credential:**

- Cleared 34 Services Selection Board Allahabad 2014 for selection as an Army Officer
- Winner of Badminton competition of Inter NIT Tournament'09 held at MNNIT, Allahabad and Runner Up in Badminton at Revels Cup'11, National level Cultural and Sports Festival of Manipal Institute of Technology

Paras bagde

26



B.B.A.  
Finance

Kamla Nehru  
Mahavidyalay

**Internship Organisation:**

Bajaj Allianz Life Insurance Company Limited

**Summer Project Title:**

Marketing research on employees benefits products

**Credential:**

- Second in provokta demon and angels where we have to speak good and bad about one leader within time limit and on time leader selection
- Selected for the on campus round of sHRishti-case study competition of TAPMI

Shelke Piyush Bhimrao

34



B.A.  
Sociology

Nagpur University

**Internship Organisation:**

Indie Eco Candles

**Summer Project Title:**

Marketing Strategy: Natural Home Fragrances

**Credential:**

- Winner, college round, IIM Raipur, of Youth Money Olympiad
- Winner at the Republic day quiz at IIM Raipur

Prachait Thalla

23



B.E.  
Electrical and Electronics  
Engineering

Chaitanya Bharati  
Institute of Technology

**Internship Organisation:**

Adcount Technologies Pvt Ltd

**Summer Project Title:**

Brand Expansion Opportunities and Breakeven Analysis for everyday Orders

**Credential:**

- Regional finalists in HULT prize competition conducted by HULT international business school held every year across the globe to identify and groom the best ideas that can solve the human crisis.
- Regional round finalist of Tata Crucible 2017 Raipur edition in which around 100 teams participated from colleges like IIT Bhilai, NIT raipur, HNLU

Rajat Verma

21

B.Sc.(Hons)  
MathematicsShaheed Bhagat Singh  
University of Delhi**Internship Organisation:**

Amul

**Summer Project Title:**

To study the butter market ( availability and consumption pattern) and formulate strategy to double the sale of Amul butter in Chattisgarh State

**Credential:**

- Core team member of Equinox 7.0 - Spearheaded venue and stage team in Equinox 7.0 , managing the National Level Business cum Cultural Fest of IIM Raipur which garnered a footfall of more than 10,000
- Secured second position in the inter-college singing competition which was jointly organized by IIM Raipur, IIT Bhilai and Government Engineering College Ripur

Rajeshree Gajbhiye

28

B.Sc.  
Environment

Fergusson College Pune

**Internship Organisation:**

Academy Of Carver Aviation

**Summer Project Title:**

Market Research, Analysis and Business Development using integrated marketing techniques

**Credential:**

- Won 3rd position out of 350 in Marathon 5k organised by Decathlon Serjapur Bangalore
- Member of Marketing Team for Marathon PRAYAS Organised by IIM Raipur

Raman Muttreja

22

B.E.  
Computer Technology

YCCE, Nagpur

**Internship Organisation:**

Axis Bank Limited

**Summer Project Title:**

Forex Business of MSME in Delhi-NCR

**Credential:**

- Silver Medalist in B.E. Computer Technology
- Avishkar project competition participant, the event was headed by former President of India Late Dr. A.P.J. Abdul Kalam

Raunak Sen

23



B.B.A.(Hons)

Institute of Engineering  
and Management**Internship Organisation:**

DHFL Pramerica Life Insurance

**Summer Project Title:**

Develop Value Proposition to empanel Participants for Behtar India

**Credential:**

- Won 3rd place in OUTCRY competition organised by Flinitix
- Case published on Case World on Indian Coffee House

Rishabh Goel

21

B.Com(Hons)  
CommerceMaharaja Agrasen college,  
Delhi University**Internship Organisation:**

Murugappa Morgan Thermal Ceramics Limited

**Summer Project Title:**

Market Study &amp; Analysis of Friction Applications in Automotive Industry

**Credential:**

- Core Member of the organising team of 'Equinox', the annual fest of IIM Raipur. Led a team of 40 members, facilitated smooth execution of online and offline marketing, managed sponsorship activities and event management of the fest
- Achieved more than 500% traffic for 'Schoollamp.com' by managing its SEO, SEM, & SMM for a duration of 15 months

**Sadhu Dhanush Kumar Reddy 22**

B.A.  
Political science,  
Geography and History  
  
Narayana degree college

**Internship Organisation:**

Arcesium India Private Limited

**Summer Project Title:**

Force Pair analysis and Trades Kick out analysis

**Credential:**

- Regional Round finalists, TATA crucible - The competition witnessed participation from various top institutes from like NIT Raipur, HNLU, IIT Bhilai among others
- Campus round finalists of Hult prize international Competition 2017, conducted world wide every year to encourage the best ideas that solve human crisis

**Sagar Kothari 24**

B.Com(Hons)  
Accounting and Finance  
  
St. Xavier's College  
(Autonomous), Kolkata

**Internship Organisation:**

VMware Software India Private Limited

**Summer Project Title:**

Cost per Quote

**Credential:**

- Successfully cleared the Regional round of "The RBI Policy Challenge -2017" and represented IIM Raipur at the Zonal Round held in Pune
- Represented IIM Raipur at the Campus Round (Finals) of Gordian Knot – IIM Indore's inter-college flagship Marketing Event. The Campus Finals witnessed the participation of 6 teams from various B-Schools across India.

**Sahildeep Singh Kohli 24**

B.E.  
Computer Technology  
  
YCCE, Nagpur

**Internship Organisation:**

Mondelez India Foods Pvt. Ltd.

**Summer Project Title:**

Bournvita Turnaround in Kolkata Metro

**Credential:**

- National Finalist at MTV Get a Job for Amazon India
- National Finalist at Mudit Vritti, Event Conducted by Consulting Entrepreneurship Club at IIM Raipur

**Sai Dayitva Gaur 23**

B.Tech  
Civil Engineering  
  
NIT Warangal

**Internship Organisation:**

Securities and Exchange Board of India

**Summer Project Title:**

- Detection of Anomalous Trading using network theory and degree strength correlation
- A study of disclosure practices of four sectors

**Credential:**

- Recipient of the coveted OPJEMS Scholarship, 2016 awarded for academic and leadership excellence to only the top 100 students in India
- Won the Best Innovation Award in a National Level Bridge Design competition by Civil Simplified in association with IIT Varanasi, 2014

**Sanchari sengupta 23**

B.E.  
Chemical Engineering  
  
ITM- RGPV

**Internship Organisation:**

Bajaj Allianz Life Insurance Company Limited

**Summer Project Title:**

Enhancing customer touchpoints in BALIC

**Credential:**

- cleared BEC EXAMINATION (business English certification)
- Won Certificate of excellence for World humanitarian summit organized by UN

**Saumya 22**

B.E.  
Computer Science and  
Engineering  
  
Chandigarh College  
of Engineering and  
Technology

**Internship Organisation:**

VEDANTA RESOURCES PLC (BALCO)

**Summer Project Title:**

Differentiation Strategy for Vedanta Aluminium Products in Domestic Steel Industry

**Credential:**

- Received Letter of Recommendation and Best Intern Award by Chief Marketing Officer- Bharat Aluminium Company Ltd. for showcasing strong business acumen and outstanding performance during the two month internship period at Balco
- Awarded the best intern of Roto-360- a one-month certified internship programme of the Rotoract Club of Chandigarh for outstanding performance in all the activities conducted during the internship period

**Sayyed Muhammed Koya Thangal VT 22**

B.Com  
Finance

MES Valanchery

**Internship Organisation:**

Indie Eco Candles

**Summer Project Title:**

New Product Development of Natural Car Fragrance for Indie Eco Candles

**Credential:**

- Finalist (one among the top 5 teams) in Grey Carnage- a National level HR Case Study Competition organized by IIM Raipur
- Secured 4th position in Chhattisgarh State Level Quiz (CSLQ - 4) organized by IIM Raipur(2017)

**Shaleen Jain 23**

B.E.  
Mechanical Engineering  
  
SGSITS, Indore

**Internship Organisation:**

Dion Global Solutions Limited

**Summer Project Title:**

Strategic Research in South East Asian Economies

**Credential:**

- Secured 5th position among 500 participants across the country in the "Industry Research and Evaluation" competition conducted by FinShiksha in May 2017
- Nominated for final round of Finanza- 2017 by Vittarth (Finance club), Department of Management Studies, IIT Roorkee, among the top 10 finalist

**Shreyash Kedia 23**

B.Com(Hons)  
Accountancy

St. Xavier's College,  
Ranchi**Internship Organisation:**

ShepHertz Technologies

**Summer Project Title:**

ABM &amp; Social Media Marketing

**Credential:**

- Was National Finalist in Bestseller 4.0, a Marketing Plan competition organized by MICA, Ahmedabad
- Was National Finalist in Communicon, a Business Communication competition organized by IMT Ghaziabad

**Siddharth Kumar 23**

B.B.S.  
Management

Keshav Mahavidyalaya

**Internship Organisation:**

Academy Of Carver Aviation

**Summer Project Title:**

Market Research, Analysis and Business Development of CPL using Integrated Market Techniques

**Credential:**

- Secured 1st Runner-up position in College round of "StockMIND Season 5" conducted by ICICIdirect Centre for Financial Learning
- Attained 2nd position in "Econsilium" conducted by EcoClub of IIM Raipur



Sohoum Biswas

24



B.Sc.  
Economics

Presidency University

**Internship Organisation:**

ONN Bikes

**Summer Project Title:**

Market Analysis and Consumer Experience Enhancement

**Credential:**

- Finalist in IMT Ghaziabad event

Sonali Goyal

21



B.Com  
Finance

Jagran College of Arts  
Science and Commerce

**Internship Organisation:**

Indian Oil Corporation Limited

**Summer Project Title:**

- Study of impact on sales due to Differential pricing.
- Study of the retail outlets where 100% conversion to XTRAPREMIUM has been made

**Credential:**

- Among top 5 teams in Marketing Case Study Competition, Marketing Villa conducted by Techkriti, the Annual Technical and Entrepreneurial Festival of IIT Kanpur.
- Vice President Education of Toastmasters Club:VP Education in Public Speaking Club-“Toastmasters” at IIM Raipur meant to improve communication and leadership skills.

Soundarya N

22



B.Tech  
Electronics and  
Communication  
Engineering

Madras Institute of  
Technology

**Internship Organisation:**

Stratview Research

**Summer Project Title:**

Global Aerospace and Defense Connectors Market Analysis

Sowbhagya Pentakota

23



B.E.  
Metallurgical Engineering

Andhra University College  
of Engineering

**Internship Organisation:**

Mafatlal Industries Limited

**Summer Project Title:**

Defining an Organization for Mafatlal

**Credential:**

- Received Cash prize for best performance from Mafatlal Industries for my Internship
- Secured 3rd position in national level poster presentation competition conducted as a part of composite 2014 the technical fest at iit kharagpur and in a national level presentation competition conducted as a part of Amalgam 2k14 technical fest iit madras

Srishti Kumar

23



B.E.  
Computer Science and  
Engineering

SGSITS, Indore

**Internship Organisation:**

Bharat Petroleum Corporation Limited

**Summer Project Title:**

Survey for value-added services to non-domestic customers

**Credential:**

- Represented India for 200-member Youth Delegation Program to China by Ministry of Youth Affairs and Sports, India (2017)
- Awarded Certificate of Excellence for World Humanitarian Summit Rio+23 Program by Centre for United Nations (2017)

Suhas A R

23



B.E.  
Electronics and  
Communication  
Engineering

B N M Institute of  
technology

**Internship Organisation:**

Bajaj Allianz Life Insurance Company Limited

**Summer Project Title:**

Life Insurance Market Landscape

**Credential:**

- Winner of the Tata Crucible Campus Quiz for the Raipur division in 2017
- Finalist at ADMANIA organized by LOWE LINTAS in the marketing conclave at IIM AHMEDABAD

Suyog Sawardekar

23



B.E.  
Electronics Engineering

ACPCE Mumbai

**Internship Organisation:**

VEDANTA RESOURCES PLC (BALCO)

**Summer Project Title:**

Material Management: ABC Classification and C-Class Material outsourcing

**Credential:**

- Co-Founder of “PARVAAZ- सपनों के पंख लीये”, an initiative with Chattisgarh Government, for career counselling, digital literacy, spreading awareness about Government Schemes for Government School students between classes 8th to 12th.
- National Winner of Business Plan Competition at UDYAM, IIM Raipur and National Finalist at FMS Delhi, IIT Delhi and BITS Pilani.

Sweety Lina Tiru

22



B.A.  
Political Science

St. Xavier's College  
(Autonomous), Kolkata

**Internship Organisation:**

SRIJAN

**Summer Project Title:**

Feasibility Analysis of Mango Pulp Processing in Chhindwara

**Credential:**

- Associated in marketing team of the Prayaas Marathon
- As an executive member of Analytics and Systems Club, I was responsible for managing an event which was an in-house competition based solely on the area of analytics.

Sweta Kumari Singh

23



B.Tech  
Electrical and Electronics  
Engineering

School of Engineering,  
CUSAT

**Internship Organisation:**

Gympik Health Solutions Pvt. Ltd.

**Summer Project Title:**

Lead Generation Campaign: Understanding customer behavior and branding done by fitness centers

**Credential:**

- Qualified as Top 6 Finalist teams at Paramarsh - Strategy Conclave 2017 held at NMIMS Bengaluru, out of 400 teams Pan India
- Chosen as one of the 207 RISE Values Ambassadors for District-98, Toastmasters International and elected as Club Treasurer for Provakta Toastmasters Club of IIM Raipur from July 1, 2017 to December 31, 2017

Utkarsh Rawat

24



B.Tech  
Civil Engineering

NIT Warangal

**Internship Organisation:**

Dilip Buildcon Limited

**Summer Project Title:**

DISINVESTMENT OF BOT PORTFOLIO

**Credential:**

- One of the top 6 contestant in The Trakinvest Show with over 21000 participants
- Secured 2nd position in Equity Research competition conducted by Talkoot Technologies in the year 2016

**Vaishali Mahajan 23**B.Sc.(Hons)  
MathematicsMaitreyi College, Delhi  
university**Internship Organisation:**

Rabbit Digital Branding Solutions

**Summer Project Title:**

Building digital strategies for various clients

**Credential:**

- Secured second place out of 300 participants in 'Samarth', a national level case study competition organised by the Marketing Club of IIM Raipur.
- Finalist of 'Muddit Vriddhi', the flagship event of Consulting and Entrepreneurship Club of IIM Raipur wherein more than 100 teams across all B-schools had participated.

**Varsha Dhruw 21**B.Com  
CommerceSarojini Naidu Govt.  
Girls P.G. (Autonomous)  
College**Internship Organisation:**

Bharat Heavy Electricals Limited (BHEL)

**Summer Project Title:**

Analysis of Working Capital Management of BHEL

**Credential:**

- Member of Offline Marketing Team of Marathon 'Prayas' organised by IIM Raipur from Nov 2016 - Feb 2017.
- "Member of Hospitality Team of Equinox 7.0 organised by IIM Raipur in Jan 2017."

**Vernita Srivastava 22**B.Com  
Commerce

Lucknow University

**Internship Organisation:**

Agarwal Packers and Movers Limited

**Summer Project Title:**

Business Development-To develop corporate relations with organizations and gain an understanding of their expectations and pain points through the means of market research

**Credential:**

- Received a scholarship from Central Board of Secondary Education (CBSE) for being in the top 2 percentile in the Senior Secondary Examinations held in 2013
- Received certificates for excellence in academics during senior secondary

**Vershita Srivastava 22**B.Com  
Commerce

Lucknow University

**Internship Organisation:**

DHFL Pramerica Life Insurance

**Summer Project Title:**

Devise a marketing strategy to improve Shiksha Uday product branding in the school segment

**Credential:**

- National Runner-Up in the Marketing domain in Shopclues CXO Challenge 2017
- Awarded a scholarship by CBSE for academic excellence in Senior Secondary

**Vishakha Verma 22**B.Tech  
Electronics and  
Communication  
Engineering

NIT Calicut

**Internship Organisation:**

Tata Steel

**Summer Project Title:**

Appropriate Channel Design and Marketing Plan for Modular Steel Gates and Grilles

**Credential:**

- Secured 2nd position at the All India Inter NIT Basketball Championship held at NIT Calicut (2016)
- Secured 1 st position in Just-A- Minute (JAM) in SPITFIRE organized by the Literary and Debating Club, National Institute of Technology Calicut (2012)

**Vivek Mody 21**B.Com  
Advanced Cost  
Accounting

Osmania University

**Internship Organisation:**

Centrum Wealth Management Ltd.

**Summer Project Title:**

Wealth Management Industry in India

**Credential:**

- Senior Executive Member- Media & Public Relations Committee, IIM Raipur. Pre-planning, scheduling, media logistics and related operational activities for international conferences, management confluences and important event, such as HR Summit
- Participated as International Press in the Model United Nations held at IIM Raipur

**Yash Wardhan Singh 23**B.Tech  
Mechanical EngineeringMaulana Azad National  
Institute of Technology**Internship Organisation:**

Hero Motocorp Limited

**Summer Project Title:**

Dealerships' employee satisfaction has a high degree of direct correlation with the customer satisfaction in West Bengal

**Credential:**

- Secured 17th rank in RC Plane flying and Aviator Design competition held at IIT Bombay in December 2013
- Fabricated a Tadpole Oriented Tricycle and participated in the Human Powered Vehicle Challenge-India organized by DTU Delhi on Jan 16-18 2015 and secured an all India rank of 15th among around 80 teams that participated



# CORPORATE EVENTS

## ROUND TABLE MEET (APRIL)

The Round Table Meet was a great networking opportunity for the students and offered insights to tackle different business issues in the competitive corporate world. Students were encouraged to take responsibility and work with passion as they are the budding leaders of the country.



## TRAILBLAZER (AUG - OCT)

'Trailblazer', our flagship guest lecture series, is central to our corporate relations and provides the necessary platform for the interaction of students with industry stalwarts. This provides students with live insights into how businesses are being transformed throughout the world.



## LEADERSHIP SUMMIT 2016

LEADERSHIP CHALLENGES IN EMERGING MARKETS

23rd & 24th September 2016



## LEADERSHIP SUMMIT (SEPT)

The Leadership Summit themed "Leadership Challenges in Emerging Market" was held at IIM Raipur. It was a collusion of the corporate stalwarts and potential leaders, with sharing of experiences by them and sensitizing the future leaders to tackle these in a proficient manner.



## EQUINOX (JANUARY)

The much awaited Equinox 7.0, the flagship B-School event of IIM Raipur kick started with a bang. The campus had a vibrant atmosphere with hundreds of students coming from all across the country to mark their participation in this mega event. The 3 day program was packed with plethora of events organised by various clubs and committees of IIM Raipur.

## TED-X IIM RAIPUR (NOVEMBER)

In the spirit of ideas worth spreading, speakers at this year's TEDx event discussed why and how we need to unearth our thoughts, ideas and desires. This year's theme- "Thoughts Unearthed" pivoted around the idea of how big a favor we can do to ourselves and the world by coming out with what's within. Leading by example, the speakers unearthed their ideas and life experiences which had the audience captivated and enthralled.



## ORIENTATION (JUNE - JULY)

IIM Raipur welcomed its 8th batch of PGP and 6th batch of FPM during the three day orientation Programme. The programme was graced by stalwarts from the corporate world who shared their thoughts through a Panel Discussion, the topic for which was 'Value of Management in Corporate Performance.'



## GLOBAL SUMMIT ON MANAGEMENT CASES (DECEMBER)

Moving forward in its endeavor of establishing itself as a world-class research based institute, IIM Raipur in association with ET cases is holding the two-day summit. It aims to create a reservoir of Indian cases to help the young minds to prepare themselves for the challenges inherent in the Indian context. Through this summit, IIM Raipur seeks to establish a synergy between corporate and academia to expedite a better environment of problem solving.



## PRAYAAS - MARATHON (FEBRUARY)

IIM Raipur witnessed the roaring success of Raipur's first student driven marathon with more than 2200 registered runners running for the cause of Swachh Bharat from the environs on Telibandha Talab.



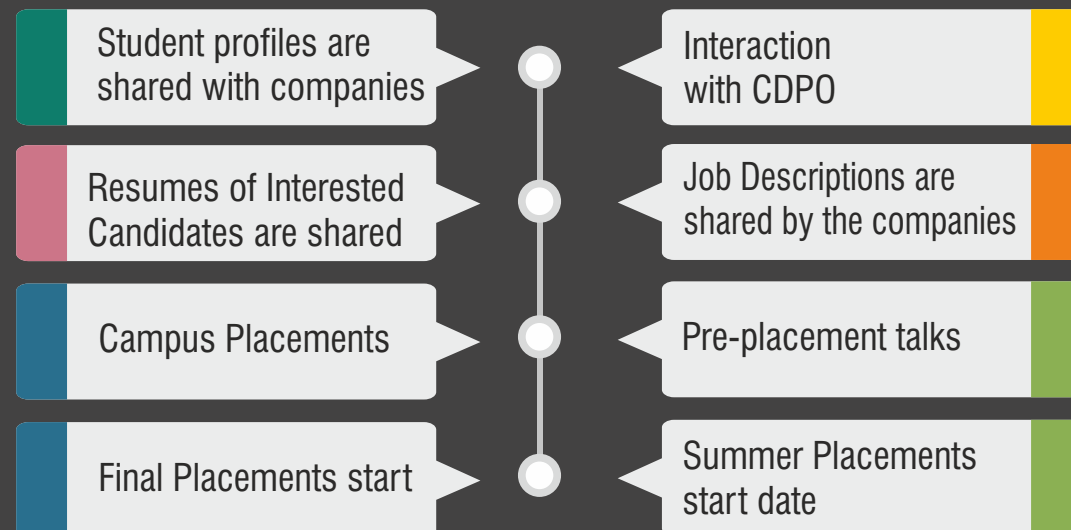
# PROMINENT SPEAKERS

					
Amar B. Singh Director & Head, Strategic Initiatives Office - BFSI, HCL Technologies	Aparna Sharma Country Head HR, Lafarge	Dr V P SINGH Adviser- Organization Development at Patanjali Ayurved Limited, Patanjali Ayurved Limited	Dr. Anjan Bhowmick Director-HR, Hershey's India	Dr. Pranab Mukherjee Ex President of India	Dr. Raghuram Rajan Ex Governor, RBI
					
Gayatri Taragi Head - Talent Acquisition, Airtel	Hardeep S. Brar Vice President & Board Member, GM India	Harrish M Bhatia CEO, DB Corp	Jas Kamal Jit Singh Bhuie, Vice President - Manufacturing, Jubilant Industries	Kaushal Varshney Director - (F & A), Philips India Limited	Mr. Abraham Alapatt President & Group Head, Thomas Cook India
					
Mr. Akhil Agarwal Financial Controller, Cairn India	Mr. Amal Das Managing Partner & CEO, Good People Consulting LLP	Mr. Anil Agarwal Executive Chairman, Vedanta Resources Plc	Mr. Anil Mathur Director - Partner Development, Microsoft	Mr. Anuj Saraswat Head - Products, Strategy & Innovation, RBL Bank	Mr. Anurag Batra Chairman & Editor in Chief, Business World
					
Mr. Arup Choudhary Chief Commissioner, Right to Public Service Commission	Mr. Arvind Bali MD & CEO, Videocon CEO - Videocon Telecom & Handset	Mr. Atul Joshi MD & CEO, India Ratings & Research - Fitch Group Company	Mr. Avinash Parhi Director Sr. Director, Shopclues	Mr. Bharathwaj Ranganathan, Senior Director	Mr. Dinesh Modi Group Chief Financial Officer, Eros International
					
Mr. Harjeet Khanduja VP Human Resources, Reliance Jio	Mr. Sumit Sharma Chief Operating Officer Lacoste India	Mr. Lalit Chatnani Finance Director, Sony Pictures Entertainment	Mr. Mangesh Wange COO, Swades Foundation	Mr. Manoj Kulkarni Head- Innovation, Nielsen India	Mr. Mukund Vyas Chief learning Officer, Tata Motors

					
Mr. Neil Wilson Network Operations Partner, PwC	Mr. Nikhil Naraharikrishna Program Management, Global Sales (Exports), India, Amazon	Mr. Parikshit Sharma Vice President, J. Walter Thompson South Asia	Mr. Prahlad Kakkar Ad Film Director	Mr. Prashant Srivastava President (Group HR & People Excellence), Reliance ADA Group	Mr. Prem Singh President Global HR, Wockhardt Ltd
					
Mr. Raj Raghavan Head, Human Resources Asia Pacific Region, Amazon India	Mr. Rajeev Dubey Mahindra & Mahindra Group President (HR & Corporate Services) & CEO (After-Market Sector), Member of GEB, Mahindra & Mahindra	Mr. Rajeev Pawar Head - Balance Sheet Management and Investments, Edelweiss Financial Services	Mr. Rammohan Bhave CEO MD, ConsultIFRS	Mr. Sandeep Tyagi Director HR, Samsung Electronics	Mr. Seshasayee Shankaranarayanan CEO - 'Real Intelligence' Vertical, My Life - My Time - My Way
					
Mr. Sudhir Vasudeva Former Chairman & Managing Director at ONGC	Mr. Sunil Kant Munjal Joint Managing Director, Hero MotoCorp Ltd.	Mr. Sunil Khanna President & Managing Director, Emerson Network Power, India	Mr. Vasanth Rajendran Independent Consultant and Sr. Director, Global Head, Sutherland Global Services	Mrs. Richa Arora COO, TATA Chemicals	Ms. Aanchal Mishra Associate Director - Global Technology Services, IBM
					
Ms. Alpana Singh SVP & National Head - Bancassurance, Brand & Market, Bajaj Allianz	Ms. Ishita Aggarwal Head of Finance, Bombardier India	Ms. Rishika Mehrotra DGM & Head Marketing, Mahindra Logistics Ltd.	Ms. Usha Anantasubramnyam MD & CEO, Allahabad Bank	Neeraj Maheshwari Senior Vice President and Head DHLF Paramerica	Nishchal Khorana Director - Emerging Technologies, Cloud & Datacentre - Digital Transformation, Asia Pacific, Frost & Sullivan
					
Parag Rastogi Director at Bennett Coleman and Co. Ltd., Bennett Coleman and Co. Ltd.	RV Sridhar Executive Director & CEO, Essar Steel	Sandeep Seth Director - Corporate Compliance, Pfizer	Simin Askari VP Corporate Human Resource, DS Group	Sunil Ranjan SVP HR, LG Electronics India Ltd	Tarun Puri Senior manager, Adidas



## RECRUITMENT PROCEDURE



## ALL WAYS LEAD TO RAIPUR



**40+ flights daily from all major cities to Raipur**

### ACCOMODATION DETAILS



**Courtyard By Marriott**  
Address - NH-6, Labhandi  
Opposite Indira Gandhi  
Agriculture University, Raipur,  
Chhattisgarh 492012  
Ph - 077143 30000



**VW Canyon**  
Address - VIP Road II,  
Phundahar, Near  
Agrasen Dham, Raipur,  
Chhattisgarh 492006  
Ph - 089660 06501



**Hyatt**  
Address - Magneto The  
Mall N.H. 6, Labhandi,  
Raipur, Chhattisgarh  
492001, Ph - 077142  
41234



**The Taj Gateway Hotel**  
Address - Paras Nagar,  
Raipur, Chhattisgarh  
492001 Ph - 099071  
01027



**Hotel Babylon Inn**  
Address- Jail Road,  
Raipur, Chhattisgarh  
492001  
Ph - 077142 99999

## CAREER DEVELOPMENT & PLACEMENT OFFICE



### Dr. Satyasiba Das

Chairman (Placement & Corporate Relations)  
Career Development and Placement Office  
Indian Institute of Management Raipur  
Contact: +91 771 2474 687/685 (D), +91-8455084864  
Email: chairmanplacement@iimraipur.ac.in  
Website: www.iimraipur.ac.in

## Senior Executive Members



Ankur Garg  
+91 9109 192006



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+91 99454 02043



Swiya Itikapati  
+91 76740 76360



Vershita Srivastava  
+91 91091 92063

## Junior Executive Members



Abhishek Kumar  
+91 9149 178 807



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+91 9113060538



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+91 844 684 5523



Rahul Kumar  
+91 985 5003 669



Ashiq SJ  
+91 8778361686



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+91 9717597517



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Prateek Baurai  
+91 8126460171

IIM  
RAIPUR

भारतीय प्रबंध संस्थान रायपुर  
INDIAN INSTITUTE OF MANAGEMENT  
RAIPUR

GEC Campus, Sejbahar, Raipur,  
Chhattisgarh 492015