



**भारतीय प्रबंध संस्थान रायपुर**  
INDIAN INSTITUTE OF MANAGEMENT RAIPUR



**Post Graduate Programme in  
Management 2024**

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## VISION STATEMENT

“To become a premier management institution that inspires thought leadership through scholarship and teaching by incorporating an ethos of inquiry, consciousness, and innovation”.

## MISSION STATEMENT

“To provide a learning centric environment that nurtures management thought through research and practice to create future leaders”.

## WHY IIM RAIPUR?

- Strong emphasis on learning through multiple pedagogical innovations including case-based interventions, simulations, live projects etc.
- Focus on students multifaceted growth apart from academic attainments. Very vibrant student centric culture.
- Connectivity - 20 km from Raipur Airport & 30 km from Raipur Railway Station
- Diversity - IIM Raipur's forte is its diversity across various dimensions including gender, social representation at all levels including within student & faculty community.





## Message from the Director



Established in the year 2010, the Indian Institute of Management Raipur has made constant endeavours across its programmes to prepare graduating students to become effective leaders who are also socially conscious. The Post-Graduate Programme (PGP) in Management is the flagship programme of the Institute. The multidimensional learning process in the PGP program entails cases-based pedagogy, experiential learning, learning from peers, roleplays & simulations, real-life projects, field enabled learnings, and so on. The course structure is continually monitored and constantly refined to incorporate cutting edge management theories, practices, and interventions. One of the recent curriculum review enhances emphasis on contemporary and emerging aspects such as social & environmental sustainability, business ethics, digitalization, design thinking, Industry 4.0, stakeholder management, and business mechanics, among others.

We also give impetus on both professional and personal development of our students. To achieve this, the Institute provides plethora of opportunities outside of the classroom. For example, students are exposed to expert interactions, cultural activities, sports, competitions. Monthly events like Gyan Varsha and Alumni talk enriches student community intellectuality and equip them with domain knowledge across different industries. IIM Raipur also provides opportunities to students to global management thoughts and practices through International Student Exchange (ISE) programme through the Institute's academic collaboration with leading business schools across the world. IIM Raipur's strengths come from its unique values and agility that are a result of its young roots and an inheritance of a rich local culture. The location of IIM Raipur also provides for a fantastic learning experience. The quaintness of the Chota Nagpur plateau region provides a great opportunity to reflect and introspect. The campus enables learning through not only academic interventions but also through 'chintan manan' or learning through solitude. Crucial enablers within the campus in terms of diverse academic and social backgrounds of faculty members & students, proactive administration, congenial ecosystem, etc. further facilitates in developing capable yet socially responsible leaders.

Our focus on academic excellence with emphasis on further honing essential business-responsibility role-related traits like risk-taking ability, innovativeness, proactivity, perseverance, and passion intends to enable graduating students to leave an indelible mark in whatever path they follow whether as a corporate leader or entrepreneur. The fifteenth batch of the PGP programme is starting from July 2024. I invite you to be a part of this professionally and personally rewarding experience.

**Prof. Ram Kumar Kakani**



## Message from Dean (Academics)

**“Learning is not attained by chance; it must be sought for with ardor and diligence” –Abigail Adams**



Welcome to the Indian Institute of Management Raipur - the Institute that provides you an unparalleled opportunity to acquire knowledge, skills, and attitude for your successful career ahead.

We all know that today we are living in a fast-changing complex society, which presents before us challenges as well as opportunities. In this context, it all depends on every individual how he/she responds to the situation with the right attitude. At IIM Raipur each faculty attempts to make every day of learning, a special day for every student who enters the portals of the Institute, with a heart and mind ready to grow more than yesterday. The Indian Institute of Management Raipur with a very diverse group of students brings in multiple perspectives to a given issue and this opens up students' minds to new realities of life.

The Institute offers a range of core and elective courses that focus on challenges faced by professionals in the real world. The Institute works very closely with the industry and actively seeks the participation of industry leaders in the development of course offerings which helps the Institute to keep the offerings current and relevant as per the needs of the industry. The students not only get equipped with modern learning approaches and the latest pedagogy but are also acquainted with many real-life opportunities that help them emerge as better leaders in the management domain.

The Institute provides a platform for experiential learning. The various student-managed clubs and committees serve as a chance to explore your areas of interest. Students have opportunities for internships in major organizations in the country. Students also visit international universities which help them to gain experience in the global marketplace.

IIM Raipur assists you in developing your own personalized learning curve. There is a good amalgamation of theory and practice in the learning matrix created by the experienced faculty. There is a friendly, supportive and motivating environment fostered by our faculty with small classroom sizes, which helps students to communicate and work efficiently on their business research projects.

Nested in ecologically invigorating ambience, you will get captivated with a learning centric environment. Give your dreams the wings they need. Welcome aboard!

**Prof. Pradyumna Dash**

## Message from Programme Chair



Indian Institute of Management Raipur is striving to achieve excellence in creation of leaders who are committed to business, commerce and industry and are also socially conscious towards their contributions in building India. The programme is designed with a clear understanding of the needs of the India's leadership in its march towards prosperity.

The Post Graduate Programme in Management (PGP) at IIM Raipur is the flagship programme of the Institute and is a prestigious long-duration programme. The PGP is a two-year full time residential Programme with a holistic and transformative learning experience. The institute is committed to providing learning platforms that help you to reinvent yourself as ethical business leaders. Many elective courses from various streams of Management are available from the second year of learning. The programme is filled with academic rigor while emphasizing on value-based learnings. Students are motivated for exploration of the best fit between market opportunities and their internal capabilities.

Students get an opportunity to learn from the knowledge portals of expert faculty of IIM Raipur. Faculty are committed for nurturing students to get transformed into future managers with developed abilities for driving organizations towards acme of success within the business environment of limited resources. Students at IIM Raipur are supported and facilitated for gaining international exposure through its strong network of student exchange relationships with some of the World's best business schools.

Life at IIM Raipur's new and sprawling campus is interesting and challenging during the two-year stay. The institute is abuzz with activities carried by the student clubs which are now expanding their scope of activity and bringing luminaries from the corporate.

I wish you to be a part of the journey of nation building through Experiential Learning Platform of IIM Raipur and invite you aboard the Post Graduate Programme in Management.

**Prof. Jagrook Dawra**

## ABOUT IIM RAIPUR

We at IIM Raipur, are committed to prepare students for the challenging economic landscape. We strongly believe in nurturing, training and developing the young, budding managers who can contribute ethically to the growth of the nation. The scholastic and research environment has been instrumental in attracting the most competent, qualified and experienced faculty as well as equipping students with strong leadership and problem-solving skills, creativity and independence.

International academic collaborations and student exchange is a key aspect of our academic strategy. It offers the students an opportunity to study in a foreign country for one academic term or semester and gain cross-cultural experience in management. Our distinctive approach is built on foundational departments integrated with strategic cross - disciplinary initiatives and rich curricular experience. Company-specific events, industry focused networking events and real-time challenges of strategic importance make IIM Raipur a great place for top companies to recruit from. Our students are highly motivated and come from diverse and well competent backgrounds. Our pedagogy helps in developing students who can respond and adapt quickly, ensuring a coactive evolution of the individual, the institute and the nation.

IIM Raipur is located in Atal Nagar, the upcoming smart-city of Chhattisgarh. The college shifted to its new campus in 2018 and is now spread across 200 acres of land, nestled between two villages and two lakes. The new campus provides a refreshing escape from the hustle of the city and gives students a peaceful atmosphere to reside in.





## ABOUT THE PROGRAMME

The Post-Graduate Programme in Management is the flagship programme of IIM Raipur. The PGP is aimed at providing an overall development of the students and groom them as future business leaders to successfully face the challenge of global competition and dynamic market scenario.

The objectives of two-year Post-Graduate Programme are:

- To understand the socio-economic, technological, ecological and political environment of India and the world
- To hone the problem-solving skills, increase the affinity to innovation and the passion for creativity.
- To develop global mind set to meet the challenges of international and work in a cross-cultural environment.
- To create socially responsible and globally competitive management graduates who can effectively contribute to inclusive growth of the society.
- To develop a sense of social purpose for managerial decision-making and to develop leadership capabilities without compromising on ethical values.



## PROGRAM STRUCTURE

The PGP extends over a period of two years, involving six trimesters with a summer internship at a prestigious organization. The programme is carefully designed keeping in view the changing needs of the global business scenario.

During the first year, students are exposed to basic concepts in the areas of Marketing, Finance, Quantitative Methods, Operations, Behavioural Sciences and Strategy through the core courses. These lay the foundations for all the functional areas of management and help the students develop an intricate understanding about the different facets involved.

In the second year, students choose from a range of electives to specialize in functional areas of their interest. They are given the choice of doing a major and minor specialization and also a dual specialization if they choose to (as per the rules laid down in the PGP Manual). The areas offered at present are Finance, Operations, Marketing, Human Resources, IT & Systems, Strategy and General Management.

A lot of emphasis during the PGP has been laid on industry based and research projects. The students, over the period of years are expected to conduct research on various aspects of management and subject it to the scrutiny and evaluation of the faculty. This is aimed at increasing the levels of comprehension the students possess in the respective topics.

Institute is also creating provision for limited means- based and merit-based limited scholarships. For availing limited merit-based scholarships, the applicant must demonstrate outstanding academic achievements across the six terms of the PGP program

| PGP-Year I (20.0 credits)                  |   |                                    |
|--|---|------------------------------------|
| Term I (6.50 credit)                       | Term II (7.00 Credit)                           | Term III (6.50 credit)             |
| Business Communication-I (0.50)            | Business Communication-II (0.50)                | Business Research Methods (1.00)   |
| Quantitative Methods-I (Statistics) (1.00) | Quantitative Methods-II (1.00)                  | Corporate Finance (1.00)           |
| Microeconomics for Managers (1.00)         | Macro Economics (1.00)                          | Business Ethics and CSR (0.50)     |
| Financial Accounting (1.00)                | Cost Accounting (0.50)                          | Human Resources Management (1.00)  |
| Spread Sheet Modelling (0.50)              | Financial Markets and Institutions (0.50)       | Operations Management -II (1.00)   |
| Organizational Behavior-I (0.50)           | Organizational Theory, Design and Change (1.00) | Strategic Management-I (1.00)      |
| Marketing Management -I (1.00)             | Marketing Management -II (1.00)                 | Legal Aspects of Business (0.50)   |
| OM: Strategy, Design, and Process (1.00)   | Management Information System (1.00)            | Management of Social Impact (0.50) |
|  | Sustainable Business Practices (0.50)           |                                    |

\*1 Credit= 30 hours

| PGP-Year II (15.5 credits)                   |                 |                 |
|--|-----------------|-----------------|
| Term IV                                      | Term V          | Term VI         |
| Strategic Management-II (Core) (0.50 Credit) | Elective - VII  | Elective - XIII |
| Elective - I                                 | Elective - VIII | Elective - XIV  |
| Elective - II                                | Elective - IX   | Elective - XV   |
| Elective - III                               | Elective - X    |                 |
| Elective - IV                                | Elective - XI   |                 |
| Elective - V                                 | Elective - XII  |                 |
| Elective - VI                                |                 |                 |

### List of Electives offered (Tentative):

#### 1. Economic Env. And General Management

- Development and Economic Policy (1.00)
- Money Banking & Financial Markets (1.00)
- Data Analysis for Business & Policy (1.00)
- International Finance (1.00)
- International Trade for Managers (1.00)
- Industrial Organization (1.00)
- Public Private Partnerships (1.00)
- Environmental Economics & Carbon Finance (1.00)
- Navigating policy and regulatory landscape – Towards corporate excellence (1.00)
- Innovation Management (1.00)

#### 2. Finance & Accounts

- Business Analysis & Valuation (1.00)
- Financial Reporting & Analysis (1.00)
- Banking Management & Finance Services (1.00)
- Project Finance (1.00)
- Security Analysis (1.00)
- Fixed Income Securities (1.00)
- Mergers & Acquisitions and Corporate Restructuring (1.00)
- Derivatives (1.00)
- Investment Banking (1.00)
- Supply Chain Finance (1.00)
- Behavioral Finance (1.00)
- Portfolio Management in Practice (1.00)
- Sustainable Finance, ESG & Impact Investing (1.00)
- Financial Analytics (1.00)
- Financial Risk Management (1.00)

#### 3. HRM and Organizational Behaviour

- Talent Management (1.00)
- Strategic HRM (1.00)
- Performance Management System (1.00)
- HR Analytics (1.00)
- Behavioural Assessment & Psychometric Testing (1.00)
- Positive Psychology (0.5)
- Competency-based Human Resource Management (1.00)
- Conflict and Negotiation (1.00)
- Coaching and Mentoring for Managers (1.00)

#### 4. IT and Systems

- Business Analytics using Data Mining (1.00)
- Data Visualization for Decision Making (1.00)
- Leading Digital Innovation and Transformation (1.00)
- Blockchain Technology and Business Application (1.00)
- Digital Strategies in Business (1.00)
- Business Models for Electronic Commerce (1.00)
- Managing Security and Privacy Risks in Business (1.00)
- Enterprise Solutions-ERP & Beyond (1.00)
- Artificial Intelligence in Business (1.00)

#### 5. Marketing

- Sales and Distribution (1.00)
- Retail Management (1.00)

- Consumer Behavior (1.00)
- Product Management (1.00)
- Advanced Marketing Research (1.00)
- Services Marketing (1.00)
- Digital Marketing (1.00)
- Brand Management (1.00)
- Integrated Marketing Communication (1.00)
- Rural Marketing (1.00)
- Strategic Marketing (1.00)
- International Marketing (1.00)
- Pricing (1.00)
- Marketing Metrics (1.00)
- Customer Relationship Management (1.00)
- B2B Marketing (1.00)

#### 6. Operations Management & Quantitative Methods

- Operations Analytics (1.00)
- Supply Chain Management (1.00)
- Project Management (1.00)
- Revenue Management & Dynamic Pricing (1.00)
- Machine Learning with Business Applications (1.00)
- Supply Chain Analytics (1.00)
- Service Operations & Revenue Management (1.00)
- Operations Strategy (1.00)
- Strategic Sourcing (1.00)
- Game Theory Applications in Operations Management (1.00)
- Quality & Inventory Management for Operational Excellence (1.00)
- Design Thinking (1.00)
- Digital Operations and Supply Chain Management (1.00)
- Sustainable Supply Chain Management (1.00)
- System Thinking for Managers (1.00)

#### 7. Business Policy & Strategy

- Corporate Governance and Board (1.00)
- Innovative Business Models and Strategy (1.00)
- Critical Thinking and Creativity (1.00)
- Advanced Competitive Strategy (1.00)
- New Venture Creation (1.00)
- Strategy Execution and Change Management (1.00)
- Strategy and Innovation (1.00)
- International Business (1.00)
- Corporate Strategy (1.00)
- Strategic Aspects of Mergers and Acquisitions (1.00)
- Capstone Business Simulation (1.00)
- Leadership - A psychodynamic approach (1.00)
- Real World Decision Making (1.00)
- Corporate Sustainability (1.00)
- Strategy for Emerging Markets (1.00)

#### 8. Humanities & Liberal Arts

- Crafting Stories: The Art of Compelling Persuasion Through Narratives
- Communicating Creatively through Drama
- Unlocking Communication Strategies
- Diversity and Inclusion in Business

**Note:** Electives will be offered as per PGP rule

### Degree

Students will be awarded the "Master of Business Administration" on successful completion of the Programme.



## ADMISSION POLICY

Post Graduate Program (PGP) is a master's level full-time residential program at IIM Raipur. IIM Raipur is part of Common Admission Process 2024. The admission for this program follows two-stage process, namely, shortlisting candidates for personal interview (PI) & personal profile mapping and final selection. Selection of candidates is based on the Final composite score under each category (General, EWS, NC-OBC, SC, and ST).

This admission policy applies only to the PGP selection process for 2024-26 batch. Please note that IIM Raipur reserves the rights to modify the shortlisting criteria for personal interview and final selection at any point of time till the admission of the 2024-26 batch completed.

### I. Shortlisting candidates for Personal Interview (PI)

The shortlisting of the candidates for PI is based on the percentile obtained in CAT 2023. There are three sections in CAT exam, namely, 'Quantitative Aptitude' (QA), 'Data Interpretation & Logical Reasoning' (DILR) and 'Verbal and Reading Comprehension' (VRC). The minimum cut-offs of CAT percentile required in each section and overall percentile for shortlisting candidates is indicated in Table 1.

**Table 1:** Tentative Minimum Cut-offs of CAT-2023 Percentile for Personal Interview process 2024

| Category | Quantitative Aptitude (QA) | Data interpretation and Logical Reasoning (DILR) | Verbal and Reading Comprehension (VRC) | Overall |
|----------|----------------------------|--|--|---------|
| General  | 73                         | 73   | 73                                     | 94      |
| EWS      | 50                         | 50   | 50                                     | 77      |
| NC-OBC   | 50                         | 50   | 50                                     | 77      |
| SC       | 44                         | 44   | 44                                     | 60      |
| ST       | 25                         | 25   | 30                                     | 40      |
| DAP      | 25                         | 25   | 30                                     | 40      |

**Note:** The above cut-off is as per CAP 2024 mandate, and is subject to changes after the declaration of CAT 2023 results. IIM Raipur's Admission Committee will decide the PGP programme requirements for the Institute and the final number of candidates who would be called for the PI process on the basis of criteria prepared for each category. However, if the actual number of short-listed candidates is found to be less (or more) than the required number of candidates to be called for PI category-wise, then the overall as well as section-wise minimum score, would be reduced (or increased) to get the desired number of candidates.

### II. Final Selection

The final composite score is computed based on four components, viz A). Overall CAT & Sectionals Percentile (42%); B). Personal Interview (23%); C). Profile (33%) and D). Personal Profile Mapping (2%). The detail of weightage assign to each component is mentioned in Table 2.

**Table 2:** Weightage (%) of Components

| Overall CAT & Sectionals Percentile |           |                |                   |                  |                    | Profile   |         |             |                         |                  |           | Personal Profile Mapping | Total |
|-------------------------------------|-----------|----------------|-------------------|------------------|--------------------|-----------|---------|-------------|-------------------------|------------------|-----------|--------------------------|-------|
| Components                          | CAT % ile | QA %ile (CA T) | DI &LR %ile (CAT) | VA&RC %ile (CAT) | Personal Interview | Academic  |         |             |                         | Gender Diversity | Work Exp. |                          |       |
|                                     |           |                |                   |                  |                    | Diversity | Profile | Consistency | Degree program duration |                  |           |                          |       |
| Weightage (%)                       | 25        | 6              | 5                 | 6                | 23                 | 2         | 10      | 2           | 1                       | 6                | 12        | 2                        | 100   |

### A. Overall CAT & Sectionals Percentile

Weightage to overall CAT percentile and different sections of CAT will be given as follows:

|   |   |      |
|---|---|------|
| Overall CAT Percentile  | : | 25 % |
| Quantitative Ability Percentile (QA %ile)                       | : | 6 %  |
| Data Interpretation / Logical Reasoning Percentile (DI&LR %ile) | : | 5 %  |
| Verbal ability & Reading Comprehension Percentile (VA&RC %ile)  | : | 6 %  |

The above weightage will be derived from score / percentile obtained in CAT 2023.

### B. Personal interview

Normalized personal interview score received from the CAP coordinating institute would be considered.

### C. Profile

Academic Profile

Academic profile weightage is based on the percentage of marks that the candidate obtained during his/her 12th Standard and Graduation, which is given in Table 3.

**Table 3:**Weights for 12<sup>th</sup> Standard and Graduation

| Range of Aggregate Percentage (%) | *12 <sup>th</sup> Standard | Graduation |
|-----------------------------------|----------------------------|------------|
| <=50                              | 0                          | 0          |
| 50.01 to 60                       | 1                          | 1          |
| 60.01 to 70                       | 2                          | 2          |
| 70.01 to 80                       | 3                          | 3          |
| 80.01 to 90                       | 4                          | 4          |
| >90.01                            | 5                          | 5          |

**\*Note:** percentage to be calculated for all the subjects that appears in the mark sheet irrespective of method of calculation by respective board/institutes/universities

### Academic Consistency

Academic consistency weightage is based on the consistency of percentage of marks / SGPA that the candidate obtained during Graduation.

### Academic Diversity

IIM Raipur strives to promote the academic diversity by providing two (2) marks for select degrees.

The list of qualifying degree for obtaining academic diversity score (i.e., 2 marks) is given in Appendix 1.

### Degree program duration

Candidates with 4-year degree program at Bachelor/Undergraduate level would be awarded one (1) extra mark.

### Gender Diversity

Gender diversity aims to ensure the balance between gender. To achieve this objective, IIM Raipur provides six (6) marks to the female and transgender candidates.

### Work Experience

The distribution of weightage in relation to experience is given in Table 4.

**Table 4:** Weightage for Experience

| Months*<br>(Normalised) | 3 or<br>less | (>3 to<br>12) | (>12 to<br>18) | (>18 to<br>24) | (>24 to<br>30) | (>30 to<br>36) | (>36 to<br>42) | (>42 to<br>48) | 48 or<br>more |
|-------------------------|--------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|
|                         |              |               |                |                |                |                |                |                |               |
| Score                   | 0            | 3             | 6              | 8              | 12             | 8              | 4              | 2              | 0             |

\* Only relevant work experience after graduation in terms of completed months will be considered. Candidate should ensure that the work experience claimed by the candidate is authentic and professionally significant enough to deserve credit. For instance, no consideration is given to

- any time spent as an intern, during course of study in a programme, or
- any periods of apprenticeship such as article ship required as part of certain professional courses, or
- any unpaid work undertaken in any organization or institution.
- Salary received in cash or through UPI (Pay TM, Google Pay etc.)

The work experience will be verified based on the relevant documents (including experience certificate, appointment or relieving letter having date of joining and date of relieving, first and last month's pay slips, bank statement etc.), which needs to be mandatorily submitted on CAP 2024 portal and produced by the candidate at the time of PI and subsequent admission related process. Note that the work experience certificate should be furnished on a letter head of the employer organisation, should carry a seal of the employer, and be duly affirmed by the authorized signatory.

In case the candidate is a proprietor or partner of a firm, the candidate has to provide the following documents:

- Certificate of registration for doing a business from the municipal corporation or appropriate authorities such as MSME certificate issued by Govt. of India, Udyog Aadhar Registration Certificate.
- Partnership deed of the firm duly signed by all partners.
- GST registration certificate
- Income Tax Return (ITR) for the relevant period

Presentation of employment claims that are not in conformity with the requirements above is liable to be considered incomplete and disregarded by IIM Raipur at its sole discretion. Further, IIM Raipur is at liberty to verify any or all of the employment-related claims made by the candidate. Upon such verification, if it is found that some or all of the claims made are factually untrue, such candidate's may be disqualified from being considered for admission to IIM Raipur. After a candidate joins the PGP at IIM Raipur, if it comes to the institute notice reliably that the candidate had made claims that cannot be substantiated as factual and correct, the candidate is liable to be expelled from the programme forthwith. In the event of such expulsion, the candidate will forfeit entire fees paid by him / her till such expulsion.

#### **D. Personal Profile Mapping**

Personal profile mapping seeks to measure a candidate's fit to IIM Raipur's PGP program. It is a mandatory component to be completed to be considered to be part of the merit list. After the PI process is completed, candidates would get the invite to complete this component within a certain reasonable duration. It would take around 30 minutes to 1 hour to complete this component. Expected timeline would be around March-April 2024 timeframe.

### **III. Reservation Policy:**

IIM Raipur will apply the Government of India reservation policy for admission to Central Educational Institutions (CEIs).



#### IV. Offer Acceptance Fee

Selected candidates need to pay the Offer acceptance fee Rs. 1,00,000 (One lakh) before the due date and time stated in the admission offer letter through IIM Raipur payment portal. Failing which the admission offer will stand withdrawn. This amount will be adjusted against the fee payable by the candidate for the Term-1 of the programme.

Once the Offer is accepted by the candidate, Registration link will be sent to the candidate to register for the programme. The candidate is required to pay the balance Term-1 fee at the time of registration before the due date and time stated in registration email through IIM Raipur payment portal. Failing which the admission offer will stand withdrawn.

#### V. Withdrawal Policy

A candidate who wishes to withdraw from the program before withdrawal date specified by the Institute, he/she will be refunded the entire fee paid by the candidate after deduction of Rs.1000 as a processing fee. A candidate who withdraws after the withdrawal date specified by the institute, the fee paid by the candidate will be refunded after deducting hostel and other charges applicable if the seat is filled, else, the entire fee is forfeited.

#### VI. Dispute Redressal

On any disputes arising out of or in respect of admission to the PGP 2024-26, the decision of the Director, IIM Raipur or his nominee, shall be final.

Any legal dispute concerning admissions to the PGP 2024-26 batch would be subject to the jurisdiction of the competent courts within the territorial jurisdiction of Raipur (Chhattisgarh) city only.

**IMPORTANT:** The merit list would be based on the fidelity of information shared by the candidates in the CAP portal as well CAT application. In case, a candidate has not shared correct/consistent information, such information would not count towards the preparation of merit list. During the final registration process (post offer acceptance), the institute would verify all personal information, educational credentials, work experience related information. Any deviation from what has been reported in CAP/CAT application vs submitted would lead to either elimination from the merit list or moving to the waitlisted category.

#### Appendix 1: Academic Categories

| Category | Particulars   |
|----------|---|
| <b>A</b> | All Commerce, Economics, and Finance Related Degrees including BAF, BBE, BBI, BCAF, BCCA, B.Com., BFIA, BFM, BHM, BHMCT, BIBF degrees.<br><br>Including the following.<br>1. Economics/ Economic Development and Planning<br>2. Any degree in Hospitality/Hospitality Studies, Catering/Catering Technology, Hotel, Travel and Tourism Management, Tourism Studies and any other related discipline.<br>3. Commerce (Accountancy, Auditing, Banking, Business Mathematics, Business Organisation, Finance, Information Technology, Insurance, Investment Analysis, Public Finance, Secretarial Practices etc.)<br>4. Any vocational degree in commerce (B.Com.) |
| <b>B</b> | All Arts/Humanities related degrees, Design, Education, Fashion Design/Technology, Law and Rural Studies), including any BA, BAA, BAJM, BCJ, BDES, BED, BFTECH, BJ, BJMC, BL, BM (Bachelor of Music), BMC, BMM, BMus, BSW and LLB.<br><br>In particular, including the following<br>1. Accessories Design/Apparel Production/Design/Fashion Communication/Fashion Design/Fashion Technology/Fashion Merchandising and Retail Management, Interior Design/Knit Wear Design/Leather Design/Footwear Design/Jewellery Design (all degrees)   |

| Category | Particulars  |
|----------|--|
| <b>B</b> | <ol style="list-style-type: none"> <li>Arts/Humanities (Archaeology, Education, Fine Arts (Dance, Drama, Film, Music, Painting etc.), History, Languages, Library Science, Literature, Mass Communication, Media Studies, Philosophy, Political Science, Public Administration, Social Work/Welfare, Sociology, etc.)</li> <li>Education (including Physical Education and Sports)</li> <li>Journalism/Mass Communication/Media Studies (all degrees)</li> <li>Law</li> <li>Psychology (all degrees)</li> <li>Rural Studies/Rural Sociology/Rural Cooperatives/Rural Banking</li> <li>Architecture</li> </ol> <p>Any vocational degree in arts/education/humanities (BA)</p>   |
| <b>C</b> | Selected Professional Degrees, viz., Chartered Accountancy (CA), Cost and Works Accountancy (ICWA), Company Secretaryship (CS).  |
| <b>D</b> | Medicine and Surgery based subjects, viz., MBBS, MD, etc.,   |
| <b>E</b> | <p>All Science and Agriculture related Areas, other than Medicine and Surgery): Including all BS/BSC and integrated MS/MSC (excluding Economics, Fashion Design, Journalism, and Leather Design). Also including degrees in dentistry, paramedical, veterinary degrees.</p> <p>In particular, including the following</p> <ol style="list-style-type: none"> <li>Actuarial Science</li> <li>Agriculture (Agronomy, Soil Science, Agricultural Biochemistry, Agricultural Economics, Plant Breeding and Genetics, Plant Pathology, Soil Science etc.) Excluding Agricultural Engineering</li> <li>Biosciences (Biology, Biochemistry, Biotechnology, Botany, Life Science, Zoology etc.)</li> <li>Computer Applications (BCA, MCA)</li> <li>Dentistry</li> <li>Fisheries</li> <li>Forestry</li> <li>Geological Sciences (Geography, Geology and Geophysics.)</li> <li>Horticulture</li> <li>Information Technology.</li> <li>Mathematical Sciences (Computer Science, Mathematics, Statistics etc.): all bachelor's/integrated master's degrees</li> <li>Natural Sciences (Chemistry, Physics etc.)</li> <li>Paramedical/Physiotherapy</li> <li>Pharmacology/Pharmacy</li> <li>Planning</li> <li>Veterinary Science/ Animal Husbandry</li> <li>Media Science, Media Science and Technology</li> <li>Physiology</li> <li>Any vocational degree in science (BS/B.Sc.)</li> <li>Science (Others): Home Science, Nursing and all other branches of sciences not explicitly included or excluded elsewhere in this list</li> </ol> |
| <b>F</b> | Any other degrees not stated in category A to E, will be decided by admission committee of IIM Raipur  |

## FEE STRUCTURE

| Fee Structure for PGP 2024 -26 Batch  |                           |                          |                          |                          |                     |
|---|---------------------------|--------------------------|--------------------------|--------------------------|---------------------|
| 1 <sup>st</sup> Year Fees   |                           |                          |                          |                          |                     |
| Sl. No.   | Particulars               | 1 <sup>st</sup> Term (₹) | 2 <sup>nd</sup> Term (₹) | 3 <sup>rd</sup> Term (₹) | Total (₹)           |
| 1   | Academic Fees             | 3,15,000.00              | 2,68,600.00              | 2,68,600.00              | 8,52,200.00         |
| 2   | Lodging Charges           | 21,000.00                | 21,000.00                | 21,000.00                | 63,000.00           |
| 3   | Students Association Fees | 6,000.00                 |                          |                          | 6,000.00            |
| 4   | Alumni Activities Charges | 10,000.00                |                          |                          | 10,000.00           |
| <b>Total (1<sup>st</sup> Year)</b>  |                           | <b>3,52,000.00</b>       | <b>2,89,600.00</b>       | <b>2,89,600.00</b>       | <b>9,31,200.00</b>  |
| <b>Caution deposit</b>  |                           | <b>30,000.00</b>         |                          |                          | <b>30,000.00</b>    |
| 2 <sup>nd</sup> Year Fees   |                           |                          |                          |                          |                     |
| Sl. No.   | Particulars               | 1 <sup>st</sup> Term (₹) | 2 <sup>nd</sup> Term (₹) | 3 <sup>rd</sup> Term (₹) | Total (₹)           |
| 1   | Academic Fees             | 2,68,600.00              | 2,68,600.00              | 2,68,600.00              | 8,05,800.00         |
| 2   | Lodging Charges           | 21,000.00                | 21,000.00                | 21,000.00                | 63,000.00           |
| <b>Total (2<sup>nd</sup> Year)</b>  |                           | <b>2,89,600.00</b>       | <b>2,89,600.00</b>       | <b>2,89,600.00</b>       | <b>8,68,800.00</b>  |
| <b>Total Fees (excluding caution deposit, boarding charges and medical insurance charges)</b> |                           |                          |                          |                          | <b>18,00,000.00</b> |

### Important Notes:

- PGP students would be provided accommodation on twin sharing basis.
- Boarding (mess) charges (₹ 15,000/- to ₹ 22,000/- per Trimester) to be paid separately.
- Medical Insurance Charges (₹ 1,500/- to ₹ 3,000/- per Year) to be paid separately as per prevailing premium rate.
- Caution Deposit (one time) to be paid separately at the time of Registration.
- The amount of ₹ 1,00,000/- deposited while accepting the offer of Admission will be adjusted against the 1st term fees.
- The term-wise amount indicated above is payable at the beginning of each term.
- IIM Raipur reserves the right to change the fees.



## KNOWLEDGE CAPITAL



**Dr. Anand Kumar**

Asst. Professor  
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### **Dr. M Kannadhasan**

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IIM Ahmedabad, Indore, Kozhikode,  
Raipur, Kashipur;  
SP Jain Mumbai, Dubai, Sydney, Singapore;  
XLRI,  
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International Railway Construction Ltd. (IRCON, A GoI PSU)  
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## VISITING FACULTY

- Prof. Sankarsan Basu, IIM Bangalore
- Prof. P.G. Apte, Ex-IIM Bangalore
- Prof. Shubadeep Roy, IIM Ahmedabad
- Prof. Atanu Adhikari, IIM Kozhikode
- Prof. Smita Kashiramka, IIT Delhi
- Prof. I. Sridhar, IIM Indore
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- Prof. Srikant Parthasarthy, Adjunct Faculty, SP Jain School of Global Management
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- Prof. Debi S Saini, IIM Ranchi
- Prof. Rohit Joshi, IIM Shillong
- Prof. Sharad Bhattacharya, IIM Shillong
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- Prof. Suresh Garimella, Consultant
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- Mr. Reju Mathew, Head of Compensation & Benefits, McKinsey Global Services
- Mr. Abhishek Parwal, CA
- Prof. Debolina Dutta, Schneider-Luminous- VP-HR, CSR & Admin
- Dr. Gopal Krishna Raju, Chartered Accountant, Insolvency Professional & Registered Valuer
- Prof. Sanjay Pareek, SIEMENS Group of Companies
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- Prof. C P Gupta, Delhi University
- Prof. Jayanta Kumar Seal, IIFT Kolkata
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- Prof. Kishore G Pillai, Amrita Vishwa Vidyapeetham Coimbatore
- Prof. Varsha Jain, MICA Ahmedabad
- Prof. Abhishek Ranga, Goa Institute of Management, Goa
- Prof. Avinash Ghalke, Goa Institute of Management, Goa
- Prof. Pratyush Banerjee, International Management Institute, Bhubaneswar
- Prof. D Venkata Ramana, Xavier Institute of Management, Bhubaneswar
- Prof. Pradip K. Lath, Xavier Institute of Management, Bhubaneswar, Visiting Faculty
- Prof. Sanjay Satyanarayan Bang
- Prof. Sanjeev Ganguly, Woxsen University, Hyderabad
- Dr. Pooja Batra, Jindal Global Business School, Sonapat
- Prof. Dwarika P Uniyal, RV University, Bangalore

## PLACEMENTS

The Placement committee at IIM Raipur is dedicated to establishing a mark of excellence in the corporate world. As a student body responsible for managing corporate relations on behalf of the institute, it operates under the supervision of the Chairman of Corporate Relations and Placement. The committee's primary responsibilities encompass the management of Final and Summer Placements, engagement with the industry at the student level, the establishment of appropriate avenues to expand Guest Lectures and Short-Term projects for the students, and the organization of major events such as the HR Summit and Leadership Summit, which are graced by stalwarts from the corporate world, who shared their thoughts through panel discussions on diverse topics sharing their invaluable insights on various facets of business and leadership. The unwavering perseverance of the students has played a pivotal role in the institute achieving yet another year of complete placements, with participation from some of the most esteemed brands in the corporate sector. In its continuous effort to build a robust relationship with the corporate world and enhance the brand of IIM Raipur, the committee operates round the clock.

Setting new benchmarks, the sizable batch of 250+ students of **PGP 2021-23** witnessed the fastest placement to date, coupled with a remarkable 19% increase in the average salary package, amounting to ₹ 21.04 LPA. Demonstrating a well-balanced distribution in recruiting, the median salary stands at ₹ 20.00 LPA. With the highest package reaching ₹ 67.60 LPA, the top 25% secured an average package of ₹ 28.25 LPA, marking another significant achievement in year-to-year growth. Offers spanned across diverse sectors, including BFSI, Strategy and Consulting, IT/ITES, Manufacturing, FMCG/FMCD, E-Commerce, and participation in events such as the HR Summit and Leadership Summit, among others.

Leading in student recruitment, the BFSI sector offered the highest package of ₹ 32.50 LPA, with an average of ₹ 21.04 LPA. IT/ITES followed closely with an average of ₹ 20.61 LPA, trailed by Strategy and Consulting, providing an average of ₹ 19.64 LPA. Manufacturing and FMCG secured average offers of ₹ 22.39 LPA and ₹ 21.78 LPA, respectively. The steadfast faith exhibited by both previous and new recruiters in the students of IIM Raipur during the Final Placement process has further solidified the growth of IIM Raipur's reputation.

In addition to these accomplishments, the committee takes pride in organizing events like the HR Summit and Leadership Summit. The 7th HR Summit, held on 26th-27th August 2023, with the theme "Optimising Human Resource Potential in Hybrid Techade," provided a unique platform for HR experts and students to delve into innovative AI and data-driven approaches.

The flagship Industry Interaction event, the '7th Leadership Summit 2023,' held on November 4-5, 2023, with the theme 'Enhancing Identity for Indian Business and Leadership,' was a resounding success. Esteemed corporate leaders and industry experts shared their invaluable insights, creating a platform where corporate stalwarts shared experiences and sensitized future leaders to tackle contemporary and future challenges efficiently.

We express our sincere gratitude to all stakeholders, including recruiters, faculty members, alumni, students, staff, and everyone involved in organizing these impactful events, and for ensuring the triumphant completion of the Final Placement Season this year.

## GUEST LECTURES & PANEL DISCUSSIONS

Some of the distinguished guests who shared their corporate experience with the students are:

1. Shri Gyanendra Agarwal (Operations Director, BNY Mellon)
2. Shri Vijay Sinha (Chief Human Resource Officer, Adani Power)
3. Shri Sandiep Batra (Chief Human Resource Officer, Adani Airports)
4. Shri Rachit Aggarwal (Associate Director - Transformation COE, GSK)
5. Shri Samrat Sarkar (Director - Human Resources, Boston Scientific)
6. Shri Chandrajit Pati (CHRO, Coach and Organization Transformation Specialist, Marshall Goldsmith Stakeholder Centered Coaching)
7. Shri Joseph Philip (Senior Managing consultant, IBM)
8. Shri Manoj Kharkwal (General Manager | Head - HR Operations & HR Transformation, Cars24)
9. Shri Paramveer Singh Narang (India Head of Talent Acquisition, Capital One)
10. Shri Binny I. Dawson (Head - Talent Management and L&D, Export Trading Group)
11. Shri Kiran Prasad Ivaturi (CHRO, Sesa Care Private Limited)
12. Shri Pravin Rai (Regional Head – HR, Jio)
13. Smt. Srividya Ramnath (Head - Executive Compensation & People Analytics, Wipro)
14. Smt. Ekta Chhoda (Head Talent Acquisition India/HR Partner Product Supply and RnD (Interim Assignment), Bayer)
15. Shri Gaurish Wagh (Global Talent Management & Change Expert, Credit Suisse)
16. Shri Manpreet Singh (Director - The People Office, FIS)
17. Smt. Monica Diwan (HRBP Leader, GfK - An NIQ Company)
18. Shri Asheesh Chandolia (Senior Director HR, Droom)
19. Shri Kunal Choudhury (Associate Director, HR, Alvarez and Marsal)
20. Shri Raveendra K. (Founder, Director - People Search, Konnectrack)
21. Mr. Yogesh R. Basole (Head HR, Sales & Marketing, Crompton Greaves Consumer Electricals Limited)
22. Shri Hemant Kumar Ravi (Head of HR, Kantar)
23. Shri Rakesh Prasad (HR (IFS) / Lead - Diversity Equity & Inclusion, IndiGo)
24. Shri Vishal Sharma (Global Head of HR - Manufacturing Operations, Supply Chain & Quality, Glenmark Pharmaceuticals)
25. Shri Yogesh Luthra (Senior Manager Talent Acquisition, IGT Solutions)
26. Shri Amit Shah (General Manager HR, Schneider Electric)
27. Smt. Indu Kapoor (Vice President - Head of Business, HRITC Infotech)
28. Major Manohar Diyali (Retd. Head of HR, Infinity Learn)

29. Shri Punkaj Shankar (Senior Vice President HR, Intellect Design Arena Limited)
30. Shri Sushant Kumar (India Lead- University Relations & Early Talent Hiring, Tata Technologies)
31. Smt. Sneha Pai (Manager - Human Resources, Asian Paints)
32. Shri Atal Shanker Mishra (Assistant Management Trainee, Asian Paints)
33. Shri Pankaj Anand (Head of Marketing, Infinity Learn)
34. Shri Sumit Neogim (HR Director - South Asia, Middle East and Africa Region, Lubrizol)
35. Shri Harshvardhan Prasad (Director of Product Management, ServiceNow)
36. Smt. Rachel Mathew (Program Manager and Senior recruiter - Early in Career, ServiceNow)
37. Smt. Shreya Reddy Gaddam (Product / Program Management Specialist, ServiceNow)
38. Shri Arjun Chib (Managing Director - Global Financial Crime End to End Transformation Program Lead, Standard Chartered Bank)
39. Shri Gaurav Kejriwal (Vice President, EXL)
40. Shri S P Ranjan (India Head, Telstra)
41. Shri Probal Dasgupta (Founder, Birdstone Consulting)
42. Smt. Paramita Gupta (COO Global FSS, Capgemini)
43. Shri Syed Haque (Associate Director, Miebach Consulting)
44. Shri Sriram Karri (Resident Editor, Deccan Chronicle)
45. Shri Lalit Jadhav (CEO, Gift City, IndusInd Bank)
46. Smt. Sabitha Vuppala (Global BFSI Practice Lead, Collabera Digital)
47. Shri M V Krishna Murty (Financial Services Consultant, Ex-IBM)
48. Shri Prasanna Walimbe (Co-Founder, Bluecrest Software)
49. Shri Chetan Hingu (Country Head, AMD)
50. Shri Pankaj Jain (Director, PwC)
51. Shri Pawan Kumar (EDP & A, BSP-SAIL)
52. Shri Chhitiz Kumar (Board Member, Accomplished Healthcare Industry Leader)
53. Shri Anand Subbiah (CMO, Qualcomm)
54. Smt. Deepali Nair (CMOCK, Birla Group)
55. Shri Sreenivas Vijayan (COO, Collabera Digital)
56. Shri Prashant Dhariwal (Director, VAMAA Dairies)
57. Smt. Monica Jasuja (Consultant, Fintech Payments)
58. Shri Shinoj Koshy (Partner, Luthra & Luthra)
59. Smt. Antra Bhargava (Growth leader & Impact Changer, Growth Leader & Startup Consultant)
60. Major Gen. (Dr) P Vivekanandan (Retd. Defense Personnel, Indian Army)

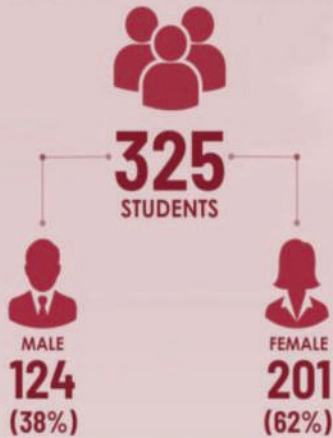


61. Shri Rajesh Kumar (CEO, BALCO)
62. Shri Amit Gupta (CFO, BALCO)
63. Shri Monesh Pandey (Deputy CHRO, BALCO)
64. Dr. Sachin Gulati (Head of India Campus, American Express)
65. Smt. Anshika Juneja (Acting Manager, American Express)
66. Smt. Vindhya Sood (Talent Acquisition Partner, American Express)
67. Shri Devin Gawarvala (Director, Rubber King)
68. Shri Jagdish Chandra Bagora (Chief Research and Development Officer, Rubber King)
69. Shri Manoj C Nair (VP - Operations and Technology, Rubber King)
70. Shri Shyamakant Mishra (Global Head of Talent Acquisition, Amdocs)



## BATCH PROFILE 2023-25

### BATCH PROFILE



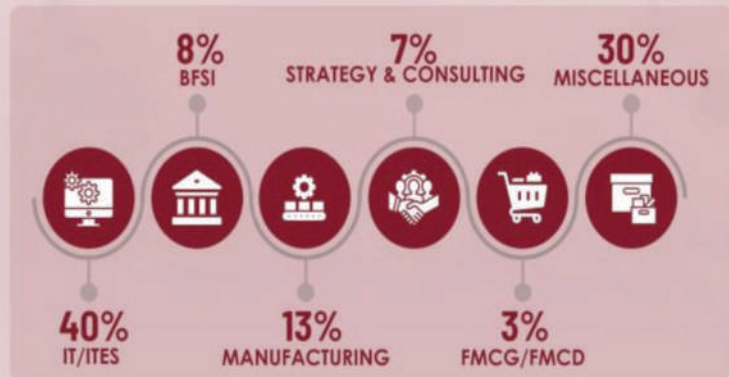
### ACADEMIC DIVERSITY



**75+** Premier Institutes  
IITs, NITs, BITS, DU

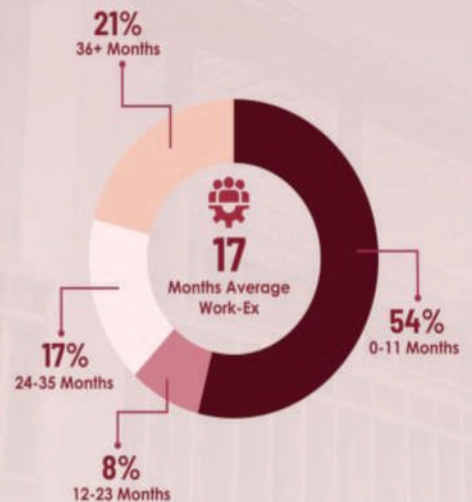
|             |     |
|-------------|-----|
| ARTS        | 17  |
| SCIENCE     | 43  |
| COMMERCE    | 86  |
| MANAGEMENT  | 36  |
| ENGINEERING | 135 |
| MEDICAL     | 5   |
| OTHERS      | 3   |

### WORK EXPERIENCE DIVERSITY



### WORK EXPERIENCE

#### PAST WORK-EX COMPANIES



## STUDENT AFFAIRS

### About the Students' Affairs

Students' Affairs Committee (SAC) is a connection between the Institute and the students. The objective of SAC is to help integrate the academic and co-curricular spheres of students' lives, linking the out-of-class experience to the academic mission of the Institute and incorporating students' intellectual, public service, and leadership interests with their future aspirations. It provides opportunities to the students to learn through active participation and explore themselves in their interest areas.

There are fifteen student activity clubs of different areas and interests to achieve the above objectives. The SAC assists the Students' Affairs office in managing all the institutional functions/events and activities of these clubs. It even ensures no mishappening and lapses in the academic rules and regulations during these activities.

### Clubs under Students' Affairs Committee - Students (SAC-S)

#### What is a Club?

Any SAC-S entity acting as a knowledge repository and catering to the needs of the participants concerning the management domain shall be considered as a Club.

Presently, the Institute has 15 clubs that are directly operated through the student's affairs office and coordinated through the students' body SAC-S. There are two kinds of clubs:

1. Academic Clubs
2. Activity Clubs

### Academic Clubs

1. **Arthniti (Economics & Public Policy Club):** The club aims to create and sustain the interest of students towards Economics and related aspects of life. Through different intra- and inter-club activities, the club will assist in spreading the practical applications of economic principles. This club would assist the students in providing a perfect synthesis of economic, personal finances, business, entrepreneurship, social, public policy, development and related aspects using an entertaining and experiential approach and will help in the academic, personal, and professional enhancement of our students.
2. **Anasys (Management Analytics and Systems Club):** Analytics Club is a forum that aims to bring multi-dimensional learning in analytics to its members and other interested students at the Institute. The major aim of this club is to provide a platform and opportunity for every student to gain knowledge through interaction with industry experts and/or workshops in this area.
3. **Consulere (Consulting Club):** Consulere is a student-run initiative that strives to foster the spirit of industry exposure and learning opportunities in the consulting domain. This club provides the students a platform to explore the consulting industry to work on short-term projects with corporates and creates a forum for information exchange among students and industries. It boosts the interest of the student community in the domain of consulting via its publications, case competitions and other events conducted all round the year. Events & Performances include Case Competitions, Live Projects, Guest Lectures, Workshops (CV Making, Case Solving).
4. **Finatix (Finance Club):** FINATIX is a forum of like-minded enthusiasts willing to make their careers in the domain of Finance to bolster their knowledge continuously and share their knowledge with all the students interested in making their careers in Finance. The major objective of this club is to focus on new research in financial



instruments, markets, regulations, etc., through interaction with industry experts and/or workshops in this area where students can self-assess their financial quotient.

5. **Mantra (Marketing Club):** Mantra aims to facilitate the all-round development of the students in the field of Marketing and keep them abreast with the latest happenings in this domain. It aims at providing students with a platform and helping them to explore themselves in this area. This club supports the students' initiatives in the Marketing domain to take to another level through interaction with industry experts and/or workshops in this area which helps them to know the emerging marketing trends.
6. **HRidhaan (HR Club):** HR Club emphasizes and prioritizes the need for the creation and development of Human Resource Management (HRM) and makes this club the most recognized platform acknowledged in India for HRM and Industrial Relations. The major objective of this club is to provide students opportunities and a platform to enhance their skills by inviting prominent guests from the HR area of renowned industries for knowledgeable sessions. This will help students understand and overcome work challenges through interaction with industry experts, which will help them enhance their skills.
7. **Op-ep (Operations Club):** Op-ep Club has been formed to promote the interest in Operations Management among students. It aims to provide an interactive forum to discuss and analyze relevant operational problems, industry paradigms, and the latest developments in the Operations Management area.

### Activity Clubs

1. **Prakriti (Nature Club):** A green campus is where environmentally responsible practice and education go hand in hand and where environmentally responsible tenets are borne out by example. In this context, the Institute has formed this club to provide students the opportunity to conserve nature and discourage activities that harm the natural ecosystem (water/natural resources/ flora and fauna). By planting trees on campus, this club creates an environment friendly zone for everyone to reside. They even organize events and activities through which they can raise awareness and a sense of responsibility regarding various environmental issues leading to sustainable development.
2. **Igniters (The Case & Competition Club):** Igniters is a first of its kind and most popular online platform where students can post their college competitions and get access to huge community of students and experienced people. The reach of the website allows us to make any event or competition successful by promoting it free of costs. For students Igniters is the one-stop-solution, single platform, for all the needs during our academic journey and beyond. There are various opportunities in which students can participate and learn - Competitions, Quizzes, Hackathons, Business Simulation Games, Internships, Scholarships, Cultural Festivals, Recruiter Diaries, etc. Even the big corporate firms are also using this platform to promote their competitions for the same reason. This platform is very useful in promoting the college fest, and with time it has become indispensable part of promotion of such events.
3. **JeevAshray:** The animal welfare club of IIM-Raipur is aimed to look towards the well-being of dogs and other animals in the campus for maintaining harmony, helping animals in need and promoting empathy towards our fellow furry and feathery friends.
4. **Pixel (Digital Media Club):** Pixel, the Digital Media club, has been formed to capture the various Institutional functions, occasions, gatherings, events, and celebrations on the campus in pictures and videos. Its major aim is to promote and support the Institute and the students with photography, video making, and digital art interests.
5. **Provakta (Public Speaking Club):** Provakta, the Public Speaking club of IIM Raipur, provides a platform for students to hone their public speaking skills with a pinch of fun and frolic. Regular sessions like extempore,



debate, group discussions, just-a-minute, and other activities ensure that the participants get a variety of scenarios to challenge themselves to get over the fear of public speaking and face the audience in every possible situation. The club runs “Vistas”, a video series, on its Facebook page that provides helpful videos to learn from. Provakta also allows students to be a part of Toastmasters International with Provakta Toastmasters. Provakta believes that “if you can speak, you can influence; if you can influence, you can change lives.”

6. **Quizzing:** The Quizzing Club was formed to build a passion among the students for quizzing and to keep them abreast of current affairs and the business world. It allows them to test and showcase their quizzing talent in national and corporate quizzes. The club organizes events and activities to impart knowledge among students and to maintain enthusiasm among students in the field of quizzing and current affairs.
7. **Sports:** Sports play a pivotal role in promoting fitness and a healthy lifestyle among students. It encourages the discipline of practice and the habit of single-minded determination. The Sports Club is formed to involve the students in sports activities on the campus throughout the year.
8. **Yuva Tourism:** Tourism plays a major role in showcasing the rich heritage and culture of country along with strengthening our economy. To bring this fact to the fore, Ministry of Tourism, Govt. of India (as per honourable Prime Minister's vision) has initiated establishment of “Yuva Tourism” clubs in connection with the 'Azadi ka Amrit Mahotsav' celebrations. The objective of this club will be to utilize State's youth power to promote and propagate Tourism. The club comprised of students, faculty and staff members.

The club at institute level will organise various activities including organising competitions to promote tourism. These clubs aim to mould young minds into student ambassadors who can represent the essence of India, while working towards the promotion of India's diverse natural & cultural heritage of our villages, cities, states and country through sustainable and responsible tourism activities.

## Committees

1. **Academic Committee:** The Academic Committee serves as an integral part of the PGP, working hand in hand with the PGP administration to ensure the proper maintenance of academic rigor. It is responsible for encouraging an intellectually stimulating environment by supporting the PGP office in the smooth functioning of classes, examinations, and other activities like setting up the curriculum, planning academic calendar, training, and preparedness of the batch for GDs and Interviews. Apart from the keen focus on academic success, the committee is also responsible to ensure the personal development of students and maintaining student satisfaction. Given below are events and activities the committee takes up throughout the year to stick to its motives and objectives.
2. **Admission Committee:** Admissions Committee at IIM Raipur is the face of the Institute which is visible to the aspirants before joining the Institute. The student body representatives act as the first Point-Of-Contact for the aspirants. The predominant responsibility of the committee is to facilitate the admissions process of the incoming batch at IIM Raipur. However, it also guides the aspirants throughout the CAT season. The admission committee is also responsible for induction of newly on-boarded students.
3. **Alumni Committee:** Alumni Committee of IIM Raipur functions to strengthen the bond between the institute and its alumni. Strong Alumni base is one of the formidable strengths for any elite institute. Thereby, committee acts as a platform where the existing students and the alumni can interact for a healthy, mutually beneficial relationship.
4. **Hostel & Mess Committee:** Hostel and Mess Committee is responsible for the smooth functioning of the hostel and mess facilities at IIM Raipur under the supervision of the Chief Administrative Officer (CAO).

5. **IT Committee:** IT Committee ensures that your learning experience does not stop or be watered down for lack of IT infrastructure. We are responsible for the IT Systems are the backbone of the system at IIM Raipur which helps everyone to stay connected with everyone else be it within or outside the campus and makes sure no one loses the 'connect'.
6. **IR Committee:** The Indian Institute of Management Raipur believes in building a competent and contemporary pool of budding leaders capable of managing resources in a globalized environment while being socially responsible, and the International Relations Committee (IRC) works towards realizing this belief. The IRC is of the view that it is extremely essential for aspiring business graduate students to get the opportunity to learn and operate in culturally diverse environments, in order to gain both international exposure and perspective.
7. **Placement Committee:** The Career Development and Placement Office at IIM Raipur is a student driven body, which under the guidance of Chairman Placement Dr. Rashmi Shukla, is responsible for the holistic development of students' careers and establishment of strong and sustainable corporate relations. We aim to increase corporate engagements through various platforms such as guest lectures, corporate interactions, summits and numerous other confluences.
8. **Public Relations Committee:** Media and Public Relations Committee is the mouthpiece of IIM Raipur. It is solely responsible for all external communication from the institute. It aims to position and popularize the brand IIM Raipur on a variety of platforms. Over the years, the team has created a legacy for itself and the institution. Due to its relentless pursuit, today IIM Raipur enjoys a favourable image in the eyes of the outer world and is using it well to its advantage. The committee has earned a series of achievements in the past one year, which include newspaper articles, numerous corporate interviews, extensive coverage of events on social media and improved relationships with print, television and digital media.
9. **RANG- The Cultural Committee:** RANG work towards keeping the college vibrating with passion and energy around the year. No festivities around the calendar miss our scope of being celebrated and that too in a way, that'll last in everyone's memory forever. Not just this, we also organize cultural meets and events. Our club aims at building a home away from home and bringing everyone together to celebrate the diverse culture of our country and students from across. Our motive is to lift the spirits of the students and encourage them to show their talent and potential to the world by giving them a platform to be dancers, musicians, actors, painters, writers, poets, artists and most importantly dreamers. We develop and promote cultural teams that can take part in various competitions. We are pivotal in making it as huge as it is. We stand for Retaining and Nurturing Glee at IIM Raipur. RANG is incomplete without the batch and the batch is incomplete without RANG; it's symbiotic.
10. **Students' Affairs Committee:** Students' Affairs Committee (SAC) works for the overall well-being and holistic development of the students of the institute so that they may emerge as responsible leaders and as active participants in society. SAC is the coordinating body between the students and the administration its scope extends to all areas under the purview of the institute. SAC, as an elected central student body ensures transparent flow of information and communication between the management and the students.
11. **Saksham Students Committee:** It is the CSR club of IIM Raipur. As a part of the club, students develop a sense of responsibility towards society. At the same time, it inculcates in them the spirit to work in teams and handle difficult situations with ease. Students, through the CSR activities, associate themselves with the society and the issues pertaining to it. As budding managers and emerging leaders from a prestigious business school, the students come up with optimal solutions to serve the society in a better way with constrained resources but imperturbable willpower. The club is a joint effort of the students to bring about a positive change in the society, be it for the conservation of environment or for community development and involvement.

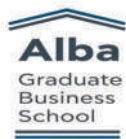
Our students have not only contributed in academics but also in extracurricular activities. This year, our students have won many prizes in national level corporate events, few of them are:

- Utkarsh Kumar was the National Semi-finalist and Campus Winner in Flipkart Wired 7.0.
- Nevin Shiji captured the top spot in the 'Sale Safari' competition hosted by the Bombay Shaving Company.
- Parvathi M Kaloore was the Semi-finalist in Ed Venture Case Competition and EY Techathon 4.0.
- Neha Sardana was the 1st Runner up in Tata Steel Case Competition.
- Asmita Sarkar was the 2nd Runner up in TATA Steel Queerious National Case Study Competition, National Semi-finalist in TATA Steelathon Season 9, TATA Steelathon Season 10 and GSK E-Cube National Case Study Competition.
- Avi Bhargava was the National Runner up in Tata Steelathon.
- Divita Rajore was the 2nd Runner up in Karate competition (Kumite and kata) by Bharat Ratan National Karate Championship.
- Ishika Ailani was the winner of OPJEMS Scholarship.
- Anurag SVSS was the winner of Charpak Scholarship.

## INTERNATIONAL RELATIONS

International Academic Collaboration Indian Institute of Management Raipur is in bilateral agreement with thirteen global premier universities and business schools across the world for various collaborations. For the academic year 2022-23, following are the list of universities that are the part of our international collaboration for student Exchange Mobility Programs.

- Alba Graduate Business School, Athens



- HHL Leipzig Graduate school of management



- Audencia Business school Nantes



- International School of Management Dortmund



- Y Schools, Champagne



- IPADE Business school Mexico City



- CENTRUM Catholica Graduate Business School



- Management Centre Innsbruck, Innsbruck



- FEN (Facultad de Economía y negocios)



- University of Economics in Bratislava



- Kazan National Research Technological Research University



- SolBridge International School of Business



- National Research University







## RESOURCES (LIBRARY)

### Library

The IIM Raipur library plays a pivotal role in the institution's teaching - learning process. The Library ensures seamless discovery and access to scholarly resources in print and digital form and provides faculty, students, and staff with professional support to find and use such resources. The library acts as the main learning resource center. It caters to the information needs of the Institute's teaching, training, research, and consultancy programmes. The library operates from a spacious building structure of about 30,000 square feet, very well-ventilated, intelligently lighted, and fully air-conditioned. The library operates in a fully automated environment. Entire library resources are Online Public Access Catalogue (OPAC) gives information about its resources. The library is automated with Libsys7 LMS (Library Management Software). The active collection of the library is tagged with the RFID tags, and the RFID System has been installed for surveillance, issue return, and other operations. The library offers its users convenient access to the best of Business Management related digital resources through its subscription to e-databases, e-books, and e-journals consisting of scholarly content round the clock across the campus via a Wi-Fi network. A remote access facility is also available upon request. The library has built a robust collection of books, subscriptions to print journals, magazines, newspapers, and many other resources like students' project reports, etc. The library extensively uses social media for improved communication and interaction on current and interesting information and news items. Users can also follow us on Facebook. This commitment reflects the library's continuous engagement with its users as a valuable partner in their learning and research. The library provides current-awareness service to the readers through new arrivals display, newspaper clippings, etc.

### Library Hours

The library remains open 24/7.

The Digital library is available round the clock throughout the year.

### Services

- Reference Services
- Circulation
- Fully automated Library Operation
- Interlibrary Loan Facilities
- Current Awareness Services
- Information Alert Services
- Selective Dissemination of Information Services
- Web-based Digital Library Services
- Offline Search Services
- User Awareness Programs

- Authentication Testing of in-house publications
- Remote Access Service
- Book Display
- Photocopy Services

### Collections and Resources

- **Books** - The library has successfully built up a comprehensive collection of 14,000 books, from which 2500 books are available in electronic form and around 12,700 books are in print format.
- **Dissertation and Thesis** - The Library subscribes to 15 lakhs Dissertation and Thesis on management and its allied areas.
- **CD/DVDs**: Around 300 Nos.
- **Current Subscription to Journals**: The library subscribes approx. 14000 journals in electronic format.

- Magazines - The Library subscribes to 30 print magazines specific to the academic and research needs of the institute.
- Newspapers - The library subscribes to 2310+ newspapers to cater to the needs of the students and academic community. Of these, 2300 are available in electronic format, and 17 are in print format.

### **Library Portal: A Virtual Gateway to Library Resources**

#### **E-Resources**

The library subscribes to several important databases accessible on the campus network through remote access.

- E-Books
- E-Journals
- E-Database
- E-Newspaper
- E-Dissertation and Thesis
- E-Cases

#### **E-Services**

- TURNITIN- Anti-plagiarism software

#### **Institution Repository**

- Dspace

#### **E-Databases**

(Company/Industry/Country Databases)

- Ace Knowledge Portal
- CMIE - Economic Outlook, Industry Outlook, Capex, Prowess IQ, and DX
- Crisil Research
- Euromonitor
- IndiaStat.Com
- EPWRF India Time Series (EPWRFITS)
- Venture Intelligence Private Equity in Real Estate, Private Equity Deals, Private Company Financials, Mergers and Acquisitions.

#### **E-Journals**

- ACM Digital Library
- EBSCO Business Source Complete
- Econolit Full Text
- Elsevier's Science Direct
- Economic & Political Weekly
- Informs Pubsuite
- Emerald Journals
- JSTOR
- Oxford Journals
- Proquest ABI/Inform Complete
- PsycARTICLES
- Sage Humanities and Social Science Journals
- Springer Journals
- Wiley Journals
- Taylor & Francis Journals

#### **E-Books**

- Elsevier's E-Books
- Elsevier's E-Handbooks
- Emerald E-Books
- Springer E-Books

#### **E-Newspapers**

- Newspaper Direct
- Business Standard Digital
- FT.Com

#### **E-Dissertation & Thesis**

- Proquest – Dissertation and Thesis

#### **E-Cases**

- Emerald Cases
- SAGE Business Cases

#### **1.13 Indexing Database**

- Scopus

#### **1.14 Staff**

Library provides its services with the help of five staff members, which include one Librarian, One Junior Library Assistant & Four Admin Associates.







## **Indian Institute of Management Raipur**

**Atal Nagar, P. O. - Kurru (Abhanpur),  
Raipur – 493 661**

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