



Management Development Program On **Decoding Organizational Politics** **22-24 November 2025**

Program Director
Dr. Damini Saini

Indian Institute of Management Raipur

Introduction (Program)

An organizational politics course can be beneficial for several reasons, as it helps individuals understand and navigate the complex dynamics of workplace politics. Studies have shown that employees with political skills are better at gaining more power and managing stress, are more productive, and have a greater impact on organizational goals. The course will help the participants increase their awareness of workplace politics, conflict resolution tactics, career advancement, leadership development, etc.

Objectives

- Politics in office: Basics
- Political intelligence
- Moves and Countermoves
- Power: Who has it
- Managing power relationships
- Enhancing the influence
- Managing conflict constructively

For Whom

The people who don't understand the dynamics within the organization New in leadership /managerial role.

Pedagogy

The program pedagogy will include various training methods such as lectures, discussions, exercises, assessment instruments, and role plays.

Faculty

All sessions in this program will be co-facilitated by the Program Director and the subject matter experts.

Duration and Venue

The program is scheduled for **22-24 March 2025** and the next slot is for **22-24 November 2025** at IIM Raipur, Atal Nagar, New Raipur.

Registration Fee

The registration fee per participant is **Rs. 6,000/- + 2500/-** per day plus taxes as applicable (**on twin sharing basis**). Registration fees per participant will be **Rs. 6,000/- + 4500/-** per day plus taxes as applicable on (**Single sharing basis**).

This includes academic fee, program kit for participants, boarding and lodging.

Payment can be made online by registering through the website.

Upon remitting the fees online, kindly intimate the EL& D Office with the UTR No /Relevant transaction details through email, so that we can connect your remittance to your nomination(s).

Last date

The last date for receipt of nominations for the Program is Two week before the commencement of program and the last date of withdrawal is one week before the commencement of program. Any withdrawal request received after this duration will be subject to deductions as per the Institute's rules. In case of subsequent withdrawal or cancellation of nomination(s), no refund of fee will be allowed. However, substitutes may be permitted with prior intimation.

Enquiry

For any information regarding this program, you may contact as below:

EL&D Office: eldc_office@iimraipur.ac.in Ph: +91 7880009845

About Program Directors



Dr. Damini Saini is associated with IIM Raipur as an Assistant Professor of Organizational Behavior. She has more than eight years of experience in management education. Dr. Saini received her PhD from the prestigious Faculty of Management Studies, University of Delhi. She has published many articles in the journal of repute listed in ABDC, ABS, etc. She has published cases and book chapters with leading publishers like Springer, Emerald and IGI Global. Apart from this, her scholarly interests are leadership, business ethics, the significance of ethical education in management, value-based management, positive psychology, etc.

Indian Institute of Management Raipur

The Indian Institute of Management (IIM) brand has now become synonymous with innovation, talent, and zeal for success and contribution to management. The Government of India set up IIM Raipur in 2010 to meet the growing demand for top-quality professionals. It is situated at Raipur in the state of Chhattisgarh-one of the fastest growing states of India, with its rich mineral, forest, natural and local resources. The Post-Graduate Program in Management (PGP) was started in 2010, whereas Fellow Program in Management (FPM) & Executive Fellow Program in Management (EFPM) was started in 2013. Executive Post-Graduate Program (ePGP) was started in 2021.

IIM Raipur has grown and improved in quality, as evidenced by the NIRF ranking of management institutes, which moves up from 18th in 2016 to **14th** in 2024.

IIM Raipur offers top-notch management education on its 200-acre, state-of-the-art well-equipped lecture rooms, a library, a simulation lab, and a pleasant lodging campus in Atal Nagar, Naya Raipur. With the goal of becoming a highly regarded business school worldwide, IIM Raipur has partnered with numerous business schools in Europe, South America, Australia, New Zealand, and the United States for faculty and student exchange Programs.

Location

The IIM Raipur campus is located about 20 minutes' drive from the Swami Vivekananda Airport, Raipur.

For any Correspondence / Administrative enquiries, please feel free to contact us:

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