



Management Development Program On Enhancing Managerial Effectiveness for Sustaining Performance

5 -7 July 2025

Program Director
Dr. Pankaj Singh

Indian Institute of Management Raipur

Introduction (Program)

There are two facts about life: first, life is about change, and second, managing people is never straightforward. Moreover, managers are currently faced with new obstacles. The pandemic has rapidly altered the business environment and ushered in a number of new obstacles. To be effective, one must adapt to the people and situations encountered, and to achieve this, one must employ a variety of managerial styles. As both job activities and organizational structures change rapidly, it is more important than ever for individuals to execute at the peak of their abilities on the job. Constant performance excellence is both a requirement of the times and a necessity for organizations. Concerns about efficiency and effectiveness are crucial. To be successful in life, it is necessary to acquire a variety of skills, especially interpersonal and behavioral skills. We must therefore cultivate certain key skills and assets that will motivate employees to give the organization their best. The ability to comprehend, absorb, and utilize those talents will have a significant impact on one's professional success. The objective of this training is to provide participants with a one-of-a-kind experience that captures the contemporary and pertinent issues required to lead people and organizations. Participants will acquire a variety of skills that will enable them to maintain concentration, collaborate effectively with others, develop networks and expertise, regain effectiveness in managing daily tasks, and establish a reputation for producing results.

Objectives

After completing the program, the participants will be able to:

- Become more proficient in understanding and analyzing self and others.
- Gain an understanding of the intricacies of talent management
- Acquire the right strategy to motivate and empower employees.
- Understand the process and ways to lead the change.
- Understand the psycho-philosophical foundations of Stress and its Management.

Program outline

Leadership Competency for High Performance	Conflict Management and Negotiation Skills	Workplace Stress Management	Communicating for Professional Effectiveness
Managerial Effectiveness for Excellence	Emotional Intelligence for HR Professionals	Talent Management	Managing Employee Relations
Human Resource Accounting Practices	HR & Change Management	Design Thinking for Performance Improvement	Adapting to Innovation

For Whom

This program is for Junior and mid-level level managers and officers who are now in leadership assignments and are expected to be increasingly assigned team-based leadership roles in their organizations.

Pedagogy

The program pedagogy will include various training methods such as lectures, discussions, exercises, assessment instruments, and role plays.

Faculty

All sessions in this program will be co-facilitated by the Program Directors along with the subject matter experts.

Duration and Venue

The Program is scheduled from, **5 -7 July 2025** at IIM Raipur, Atal Nagar, New Raipur.

Registration Fee

The registration fee per participant is **Rs. 6,000/- + 2500/-** per day plus taxes as applicable (**on twin sharing basis**). Registration fees per participant will be **Rs. 6,000/- + 4500/-** per day plus taxes as applicable on **Single sharing basis**.

This includes academic fees, program kits for participants, boarding and lodging.

Payment can be made online by registering through the website.

Upon remitting the fees online, kindly intimate the EL& D Office with the UTR No /Relevant transaction details through email, so that we can connect your remittance to your nomination(s)

Last date

The last date for receipt of nominations for the Program is Two week before the commencement of program and the last date of withdrawal is one week before the commencement of program. Any withdrawal request received after this duration will be subject to deductions as per the Institute's rules. In case of subsequent withdrawal or cancellation of nomination(s), no refund of fee will be allowed. However, substitutes may be permitted with prior intimation.

About Program Director



Dr. Pankaj Singh is an Associate Professor in the area of Organizational Behavior and Human Resources at the Indian Institute of Management Raipur. He earned his Ph.D. from Indian Institute of Technology, Kharagpur. He has more than a decade of teaching and research experience. He has published papers in referred journals and has participated in and presented his research work at many international and national conferences. Before joining IIM Raipur, he worked with TA Pai Management Institute Manipal, University of Petroleum & Energy Studies Dehradun and other business schools. His research interests include Job Burnout, Entrepreneurship, Work Engagement, Reverse Mentoring, and Organization Design.

Indian Institute of Management Raipur

The Indian Institute of Management (IIM) brand has now become synonymous with innovation, talent, and zeal for success and contribution to management. The Government of India set up IIM Raipur in 2010 to meet the growing demand for top-quality professionals. It is situated at Raipur in the state of Chhattisgarh-one of the fastest growing states of India, with its rich mineral, forest, natural and local resources. The Post-Graduate Program in Management (PGP) was started in 2010, whereas Fellow Program in Management (FPM) & Executive Fellow Program in Management (EFPM) was started in 2013. Executive Post-Graduate Program (ePGP) was started in 2021.

IIM Raipur has grown and improved in quality, as evidenced by the NIRF ranking of management institutes, which moves up from 18th in 2016 to **14th** in 2024.

IIM Raipur offers top-notch management education on its 200-acre, state-of-the-art well-equipped lecture rooms, a library, a simulation lab, and a pleasant lodging campus in Atal Nagar, Naya Raipur. With the goal of becoming a highly regarded business school worldwide, IIM Raipur has partnered with numerous business schools in Europe, South America, Australia, New Zealand, and the United States for faculty and student exchange Programs.

Location

The IIM Raipur campus is located about 20 minutes' drive from the Swami Vivekananda Airport, Raipur.

For any Correspondence / Administrative enquiries, please feel free to contact us:

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