



Management Development Program
On
Financial Leadership Lessons
For
Members of Senior Management Only
4-9 September 2025

Program Director
Dr. Ram Kumar Kakani

Introduction (Program)

Financial Leadership involves gaining insights from cross-functional areas of the finance-strategy-performance trilogy and simultaneously appreciating the conceptual anchors behind successful leadership process for shareholder value creation. This program was created with the intent of honing the skills of the next line of potential leaders in your organization.

Objectives

The program intends to support you and your organization to:

- Get conceptual clarity on the Finance-Performance-Strategy Trilogy
- Shareholder Value Drivers and the Process of Wealth Creation
- Get conceptual clarity on the three Leadership Competency clusters.
- Exploring Values and Value-Dilemmas
- Emphasize the need to have the three aspects of Leadership Triangle
- Create space for Reflection on leadership & finance using wide-ranging of experiential activities.
- Experiencing Leadership-Followership Process for importance of clear communication, trust and identified leadership to reach the goals.
- Situation Leadership Applicability.

Program Contents

- Appreciate the investment banker's perspective of creating value.
- Recognize their leadership foundation and strengthen the same.
- Strengthen their communications and negotiations skills.
- Make use of situational leadership techniques
- Know the strategic parameters enhancing value in corporates.

For Whom

This program is for senior-level managers and officers who are now in leadership assignments and are expected to be increasingly assigned team-based financial wealth generating leadership roles in their organizations.

Pedagogy

The pedagogy will comprise leadership facilitation using German Theme Centered Interaction techniques. Thus, the program will make extensive use of andragogical tools instead of one-sided lectures seated in closed classrooms. Using group activities and individual exercises, they familiarize themselves with the specific financial management and leadership concepts that are key to ensuring success in their future career path.

Faculty

All sessions in this program will be co-facilitated by the Program Director and the subject matter experts.

Duration and Venue

The Program is scheduled for **4-9 September 2025** at IIM Raipur, Atal Nagar, New Raipur

Registration Fee

The registration fee per participant is Rs. 7500/- + 2500/- per day plus taxes as applicable (on twin sharing basis). Registration fees per participant will be Rs. 7500/- + 4500/- per day plus taxes as applicable on Single sharing basis. This includes an academic fee, program kit for participants,

boarding and lodging. Payment can be made online by registering through the website. Upon remitting the fees online, kindly intimate the EL& D Office with the UTR No /Relevant transaction details through email, so that we can connect your remittance to your nomination(s)

Last date

The last date for receipt of nominations for the Program is Two week before the commencement of program and the last date of withdrawal is one week before the commencement of program. Any withdrawal request received after this duration will be subject to deductions as per the Institute's rules. In case of subsequent withdrawal or cancellation of nomination(s), no refund of fee will be allowed. However, substitutes may be permitted with prior intimation.

Enquiry

For any information regarding this program, you may contact as below:EL&D Office: eldc_office@iimraipur.ac.in Ph: +91 7880009845

About Program Directors



Dr. Ram Kumar Kakani is Director at the Indian Institute of Management (IIM) Raipur and on sabbatical at IIM Kozhikode. Earlier, Ram held the role of Director of the Government of India's National Center for Leadership Development and Competency Assessment. Ram is associated with the Lal Bahadur Shastri National Academic of Administration, India's apex public administration training institute, as a regular visiting faculty. Ram has co-authored books with publishers ranging from Cambridge to Routledge. Ram hopes to consolidate his learnings by merging his cross-functional insights in Business, Financial Analysis, Governance, Public Policy, and Leadership Development – and make life more meaningful.

Indian Institute of Management Raipur

The Indian Institute of Management (IIM) brand has now become synonymous with innovation, talent, and zeal for success and contribution to management. The Government of India set up IIM Raipur in 2010 to meet the growing demand for top-quality professionals. It is situated at Raipur in the state of Chhattisgarh-one of the fastest growing states of India, with its rich mineral, forest, natural and local resources. The Post-Graduate Program in Management (PGP) was started in 2010, whereas Fellow Program in Management (FPM) & Executive Fellow Program in Management (EFPM) was started in 2013. Executive Post-Graduate Program (ePGP) was started in 2021.

IIM Raipur has grown and improved in quality, as evidenced by the NIRF ranking of management institutes, which moves up from 18th in 2016 to **14th** in 2024.

IIM Raipur offers top-notch management education on its 200-acre, state-of-the-art well-equipped lecture rooms, a library, a simulation lab, and a pleasant lodging campus in Atal Nagar, Naya Raipur. With the goal of becoming a highly regarded business school worldwide, IIM Raipur has partnered with numerous business schools in Europe, South America, Australia, New Zealand, and the United States for faculty and student exchange Programs.

Location

The IIM Raipur campus is located about 20 minutes' drive from the Swami Vivekananda Airport, Raipur.

For any Correspondence / Administrative enquiries, please feel free to contact us:

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